Press Cutting

Citigate Dewe Rogerson

Client: Chi Med

Publication: Shares

Date: 11 February 2010

Hutchinson China-Meditech (HCM:AIM) 194p Market value: £99 million

94p + BUY

One way to play the Chinese medical market is to buy shares in Hutchison China-Meditech (HCM:AIM), an arm of Hong-Kong listed conglomerate Hutchison Whampoa (0013:HK). Chi-Med, as it is known, has a traditional Chinese medicine franchise which has exhibited strong growth; a drug development business where mooted plans to float on NASDAQ should release value; and a small up-market consumer products brand. Chi-Med claims to be the leader in the pharmaceuticals market which it says is increasing by 20% per annum. Shareholders are gaining access to a drug for Crohn's disease and ulcerative colitis in phase II development and, by Western standards, a huge research and development team. We also suggest buying China Medical System Holdings (CMSH:AIM), a pharmaceutical sales firm with similarly strong growth and meteoric share performance. The prospects of a dual Hong Kong listing could lead to an even-higher share rating. (IM)

