### **STRONG FOUNDATIONS IN INNOVATION & COMMERCIALIZATION**

#### **CORPORATE PRESENTATION**

September 2022

Nasdaq/AIM:HCM | HKEX:13





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Use of Non-GAAP Financial Measures - This presentation includes certain non-GAAP financial measures. Please see the appendix slides titled "Non-GAAP Financial Measures and Reconciliation" for further information relevant to the interpretation of these financial measures and reconciliations of these financial measures to the most comparable GAAP measures.

### A global science-focused biopharma



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Fully integrated R&D and commercialization platform

Global novel drug discovery & manufacturing operations

**20+ years** novel drug discovery – **13 innovative NMEs**<sup>[1]</sup> for oncology discovered in-house New flagship factory expected to come online in 2023/4 to expand capacity by 5x

# **Clinical development** & regulatory operations **in all major markets**

- China, U.S., EU & Japan clinical infrastructure
- >45 clinical studies underway world-wide
- First 3 novel oncology drugs approved

[1] 13th cancer drug candidates advanced from in-house discovery into clinical development around the wor

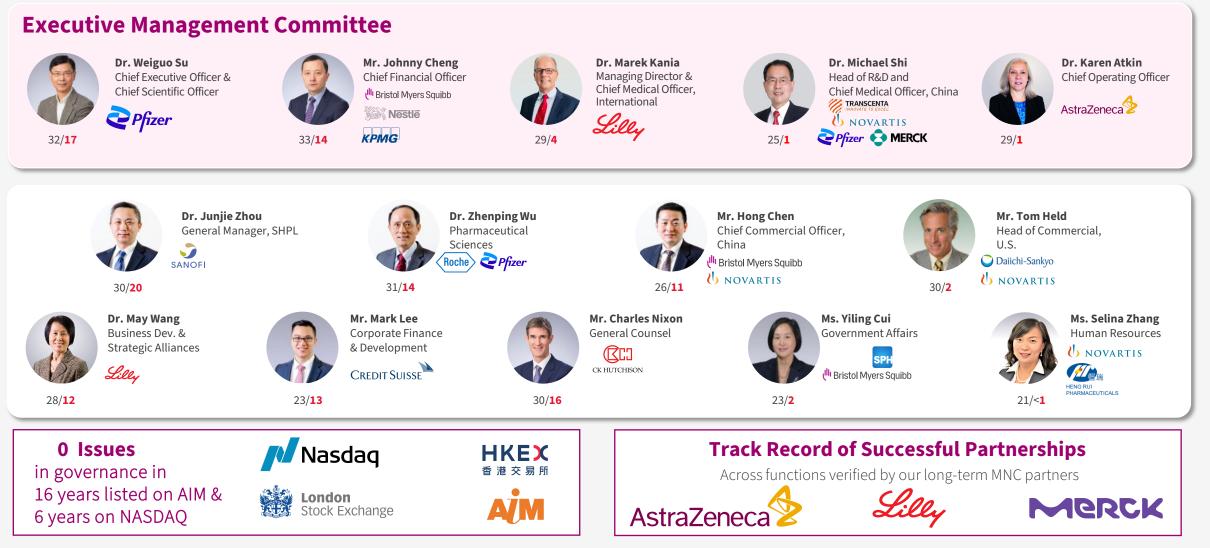
# **Commercial teams in China & U.S.** ~50% of the global pharma market

- Oncology commercial team covering >3,000 oncology hospitals in China
- Advance team in position outside of China



### HUTCHMED's deep leadership team

### World-class team with track record of success in HUTCHMED & multinational pharma



### HUTCHMED's deep & broad portfolio



### Most discovered in-house

| PRODUCT      | МОА                            | INDICATIONS  | PARTNER                                   | CHINA <sup>[1]</sup>   | GLOBAL <sup>[1]</sup>  |
|--------------|--------------------------------|--|---|--|--|
| Fruquintinib | VEGFR 1/2/3                    | Colorectal, gastric, EMC<br>(multiple I/O & TKI combos)                          | <b>Lilly</b><br>(China) <sup>[3]</sup>    | Marketed (Colorectal);<br>Ph.III (Gastric)<br>Ph.II reg-intent (EMC)                     | <b>Ph.III U.S., E.U., Japan</b><br>(Colorectal)                            |
| Surufatinib  | VEGFR 1/2/3,<br>FGFR1 & CSF-1R | NET, NEC<br>(multiple I/O combos)  | None                                      | Marketed (NET)<br>Marketed (pNET)<br>Ph.III (NEC)  | U.S. FDA / EMA MAA<br>discussions ongoing                                  |
| Savolitinib  | MET                            | NSCLC, kidney, gastric, colorectal <sup>[2]</sup><br>(multiple I/O & TKI combos) | AstraZeneca<br>(Worldwide) <sup>[4]</sup> | Marketed (NSCLC mono)<br>Ph.III (NSCLC combo)<br>Ph.II reg-intent (Gastric)              | <b>Ph.II/III global</b><br>(multiple NSCLC)<br><b>Ph.III global</b> (PRCC) |
| Amdizalisib  | ΡΙ3Κδ                          | B-cell malignancies – indolent NHL   | None                                      | Ph.II reg-intent (FL & MZL)  | <b>Ph.I</b> U.S., E.U., Aus.   |
| Sovleplenib  | Syk                            | ITP, B-cell malignancies   | None                                      | <b>Ph.Ib</b> (>200 NHL pts.)<br><b>Ph. III</b> (ITP)                                     | <b>Ph.I</b> U.S., E.U., Aus.   |
| Tazemetostat | EZH2                           | Solid tumors,<br>hematological malignancies                                      | (ex-China) <sup>[5]</sup>                 | <b>Marketed</b> (ES & FL, Hainan)<br><b>Bridging</b> (3L FL)<br>Global <b>Ph. Ib/III</b> | Marketed by Ipsen <sup>[6]</sup>   |
| HMPL-453     | FGFR 1/2/3                     | Cholangiocarcinoma   | None                                      | Ph.II (Solid tumors)   | -  |
| HMPL-306     | IDH 1/2                        | Hematological malignancies,<br>solid tumors                                      | None                                      | Ph.I   | Ph.I   |
| HMPL-295     | ERK (MAPK pathway)             | Solid tumors   | None                                      | Ph.I   | -  |
| HMPL-760     | 3G BTK                         | Hematological malignancies   | None                                      | Ph.I   | IND cleared, Ph. I activated   |
| HMPL-653     | CSF-1R                         | Solid tumors   | None                                      | Ph. I  | -  |
| HMPL-A83     | CD47                           | mAb – solid tumors,<br>hematological malignancies                                | None                                      | Ph.I   | -  |

[1] Represents the most advanced clinical trial stage and indication; [2] Investigator initiated trials (IITs); [3] HCM has WW rights ex-China; Subject to meeting pre-agreed sales targets, Lilly will pay HUTCHMED an estimated total of 70%-80% of ELUNATE<sup>®</sup> sales in the form of royalties, manufacturing costs and service payments; [4] AZ has WW rights: China (30% royalty), ex-China (9-18% tiered royalty); [5] HCM has commercial & development rights in Greater China; [6] Tazemetostat was developed by and is marketed in the U.S. by Epizyme, Inc., which was acquired by Ipsen SA in August 2022.

### **Continuing growth of Oncology revenues**



### Oncology consolidated revenues 2022 guidance unchanged: **\$160-\$190 million**



| US\$'m                         | H1 2022   | H1 2021 | % Change |
|--------------------------------|-----------|---------|----------|
|                                | (Unaudite |         |          |
| In-market Sales <sup>[1]</sup> |           |         |          |
| ELUNATE <sup>®</sup>           | \$50.4    | \$40.1  | 26%      |
| SULANDA®                       | \$13.6    | \$8.0   | 69%      |
| ORPATHYS®                      | \$23.3    | -       | -        |
| TAZVERIK®                      | \$0.1     | -       | -        |
| Total                          | \$87.4    | \$48.1  | 82%      |
| <b>Consolidated Revenues</b>   |           |         |          |
| Product Sales <sup>[2]</sup>   | \$63.5    | \$37.8  | 68%      |
| Other R&D Service income       | \$12.6    | \$5.1   | 149%     |
| Milestone payment              | \$15.0    | -       | -        |
| Total                          | \$91.1    | \$42.9  | 113%     |

[1] Total sales to third parties provided by Lilly (ELUNATE®), AstraZeneca (ORPATHYS®) and HUTCHMED (SULANDA® and TAZVERIK®); [2] For ELUNATE® and ORPATHYS®, represents manufacturing fees, commercial service fees and royalties paid by Lilly and AstraZeneca, respectively, to HUTCHMED, and sales to other third parties invoiced by HUTCHMED; for SULANDA® and TAZVERIK®, represents the Company's sales of the product to third parties.

### 2022 H1 Highlights



| 1 | Commonsiel                           | Oncology revenues +113% to \$91.1m   |   |
|---|--------------------------------------|--|---|
|   | Commercial results<br>China oncology | <ul> <li>Strong in-market sales growth for ELUNATE<sup>®</sup>, SULANDA<sup>®</sup>, ORPATHYS<sup>®</sup></li> </ul>                               |   |
|   |                                      | Tazemetostat launched in Hainan  | / |
| 2 |                                      |  |   |
|   | Broad development                    | <ul> <li>13 reg. studies on 6 assets potential readout/file in 2022-2025</li> </ul>  |   |
|   | program                              | <ul> <li>5 new NMEs progressed into clinical development</li> </ul>  |   |
|   |                                      |  |   |
| 3 |                                      | • Fruquintinib FRESCO-2 global MRCT potentially practice-changing results presented at ESMC  | ) |
|   | Late-stage<br>global assets          | • Savolitinib SAVANNAH Ph II encouraging results optimized Ph III trial design for SAFFRON;  |   |
|   |                                      | additional Ph III studies ongoing  | / |
| 4 |                                      | • 2 Preakthrough Therapy Decignations for amplication and coulonlanity recruitment for reg   |   |
| 4 | Novtwovo                             | • <b>2 Breakthrough Therapy Designations</b> for amdizalisib and sovleplenib; recruitment for reg. enabling studies tracking towards YE completion |   |
|   | Next wave                            |  |   |
|   |                                      | LCM programs for fruquintinib, savolitinib & surufatinib   | / |
| 5 |                                      | <ul> <li>Moving forward with baseline strategy of conducting MRCTs</li> </ul>  |   |
|   | Strength & experience                | <ul> <li>COVID in China – some impact in Q2, returning to normal in June</li> </ul>  |   |
|   | in managing challenges               | <ul> <li>Cash balance of \$826m being managed prudently</li> </ul>   |   |
|   |                                      |  | / |

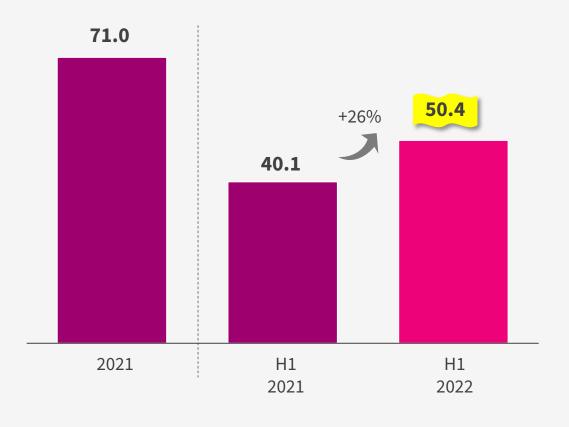
# <sup>1</sup> ELUNATE<sup>®</sup> market leader in 3L CRC

### Over 50,000 patients treated to date





#### In-market sales (US\$ millions)



### **Continued progress in H1 2022**

- **~14,000 est. new patients** treated, up ~40% versus H1 2021
- >RMB1bn in cumulative in-market sales since launch 3<sup>1</sup>/<sub>2</sub> years ago

### Strong competitive position

- 2022 NRDL renewal
- Patient share market leader in 3L CRC (IQVIA<sup>[1]</sup>) despite later launch

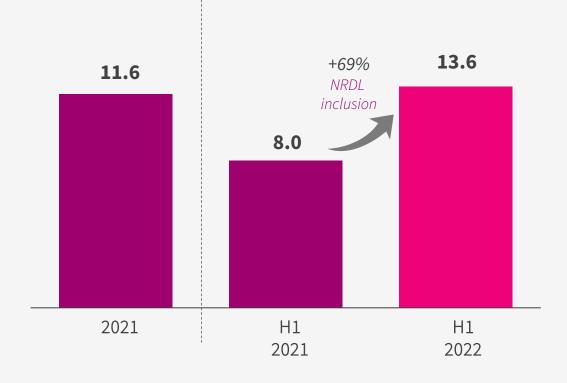
|                  | Q4-18 | Q4-19 | Q4-20 | Q4-21 | Q2-22            |
|------------------|-------|-------|-------|-------|------------------|
| <b>ELUNATE</b> ® | 2%    | 25%   | 33%   | 39%   | <mark>43%</mark> |
| <b>STIVARGA®</b> | 29%   | 32%   | 35%   | 34%   | 33%              |

# <sup>1</sup> SULANDA<sup>®</sup> China momentum building

NRDL inclusion allowing wider patient access from Jan 2022



### In-market sales (US\$ millions)



### **Impact of NRDL inclusion**

- ~34,000 new patients/yr. with adv. NETs
- NRDL inclusion Jan 2022 with 52% reduction versus 2021 list price
- Patient self-pay price reduced ~80%

### 2022 access & awareness rapidly growing

- ~43,000 HCPs in H1 2022 educational events
- ~7,500 est. new patients treated
- ~280% more new patients treated in H1 2022 vs. H1 2021

# **ORPATHYS<sup>®</sup> – First-in-class MET inhibitor**

# HUTCHMED

# Estimated <a>>120,000 annual incidence of MET-driven patients</a> in China across all indications



### 1<sup>st</sup> year in-market sales (US\$ millions)



### A unique treatment for Chinese patients

- ~13,000 new pts/yr with MET Ex14 NSCLC
- The only approved MET ex14 therapy
- The only selective MET TKI available

### **First anniversary of launch**

- 4,000+ new pts treated 12 mths after launch
- Inclusion in 5 new treatment guidelines
  - NHC, CSCO, CACA, CMA, CTONG <sup>[1]</sup>

### AZ a strong China commercial partner

- Top lung cancer franchise synergies
- Patient access program introduced in late 2021
- MET diagnostic testing is now recommended as SOC for latestage NSCLC
- Preparing for NRDL inclusion for 2023

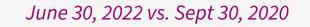
# Commercial coverage

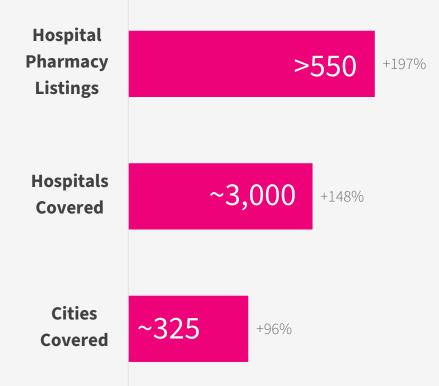
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### China sales benefitting from robust commercial infrastructure



Robust on-the-ground activities





Commercial organization at optimal scale, with capacity to grow sales further

- >30,000 oncology physicians covered
- >800-person oncology commercial team
- **500+ more hospitals covered** versus 2021, especially in tier 2 & tier 3 cities
- Strong core of regional managers and territory managers across China
- NRDL inclusions & renewals at reasonable pricing
- Many more and highly effective digital promotion events to mitigate the COVID challenges, e.g.
  - >3,800 ELUNATE<sup>®</sup> events (+100% vs. H1'21)
  - >43,000 SULANDA<sup>®</sup> HCPs covered (+180% vs. H1'21)





## **HUTCHMED registration studies**

### 13 registration trials for six drug candidates supporting potential near-term NDA filings

| Drug  | Study      | Target Disease                                    | Region | Design (N, arms, 1° endpoint)     | Status               | Est. NDA filing if<br>positive |
|-------|------------|---|--------|-----------------------------------|----------------------|--------------------------------|
| FRUQ  | FRESCO-2   | 3L+ colorectal cancer                             | Global | ~690, treatment vs. BSC, OS       | Topline positive     | 2023                           |
| FRUQ  | FRUTIGA    | 2L GC, combo with chemo                           | China  | ~700, combo vs. chemo, OS & PFS   | LPI Jul '22          | 2023                           |
| FRUQ  | 2L EMC     | 2L EMC, combo with PD-1                           | China  | ~130, 1 arm, ORR                  | FPI Oct '21          | 2023                           |
| AMDIZ | 3L FL      | 3L follicular lymphoma                            | China  | ~100, 1 arm, ORR                  | FPI Apr '21          | 2023                           |
| SOVLE | ESLIM-01   | 2L immune thrombocytopenia                        | China  | ~180, 2 arms (placebo), DRR       | FPI Oct '21          | 2023                           |
| AMDIZ | 2L MZL     | 2L marginal zone lymphoma                         | China  | ~80, 1 arm, ORR                   | FPI Apr '21          | 2024                           |
| TAZ^  | Bridging   | 3L follicular lymphoma                            | China  | ~40, 2 arms (EZH2+ or wt), ORR    | FPI Jul '22          | 2024                           |
| SAVO* | GASTRIC    | 2L MET amplified GC                               | China  | ~75, 1 arm, ORR                   | FPI Jul '21          | 2024                           |
| SAVO* | SANOVO     | 1L EGFRm+ NSCLC, MET+                             | China  | ~320, combo vs. Tagrisso®, PFS    | FPI Sep '21          | 2024                           |
| SAVO* | SACHI      | 2L EGFR TKI refractory NSCLC, MET+                | China  | ~250, combo vs. chemo, PFS        | FPI Nov '21          | 2024                           |
| SURU  | SURTORI-01 | 2L NEC, combo with PD-1                           | China  | ~190, combo vs. chemo, OS         | FPI Sep '21          | 2024                           |
| SAVO* | SAMETA     | MET driven PRCC, combo with PD-L1                 | Global | ~200, 3 arms combo vs. monos, PFS | FPI Oct '21          | 2025                           |
| SAVO* | SAFFRON    | 2/3L Tagrisso <sup>®</sup> refractory NSCLC, MET+ | Global | ~320, combo vs. chemo, PFS        | FPI expected H2 2022 | 2025                           |

2

# Savolitinib – major late-stage expansion

**7 registrational studies** – 3 global & 4 in China



### **GLOBAL** – led by AstraZeneca

### MET-driven Papillary Renal Cell Carcinoma (PRCC)

- Savolitinib + IMFINZI<sup>®</sup> vs. SUTENT<sup>®</sup> monotherapy vs. IMFINZI<sup>®</sup> monotherapy Phase III registration study
- FPI in October 2021 **SAMETA Study**

3

#### 2/3L TAGRISSO® refractory NSCLC w/ MET aberration

• **SAVANNAH study** – continue evaluation for potential accelerated approval; first data presentation at WCLC

### 2/3L TAGRISSO® refractory NSCLC w/ MET aberration

 Savolitinib + TAGRISSO<sup>®</sup> Phase III registration study –\$15 million milestone from AstraZeneca – FPI H2 2022 SAFFRON Study



### MET Exon14 skipping NSCLC

- NDA conditional approval in June 2021
- Confirmatory Phase III study FPI September 2021

### 2L EGFR TKI refractory NSCLC w/ MET amplification

- Savolitinib + TAGRISSO<sup>®</sup> Phase III registration study
- FPI in November 2021 **SACHI Study**



#### 1L EGFRm+ NSCLC w/ MET overexpression

- Savolitinib + TAGRISSO<sup>®</sup> Phase III registration study
- FPI in September 2021 **SANOVO Study**



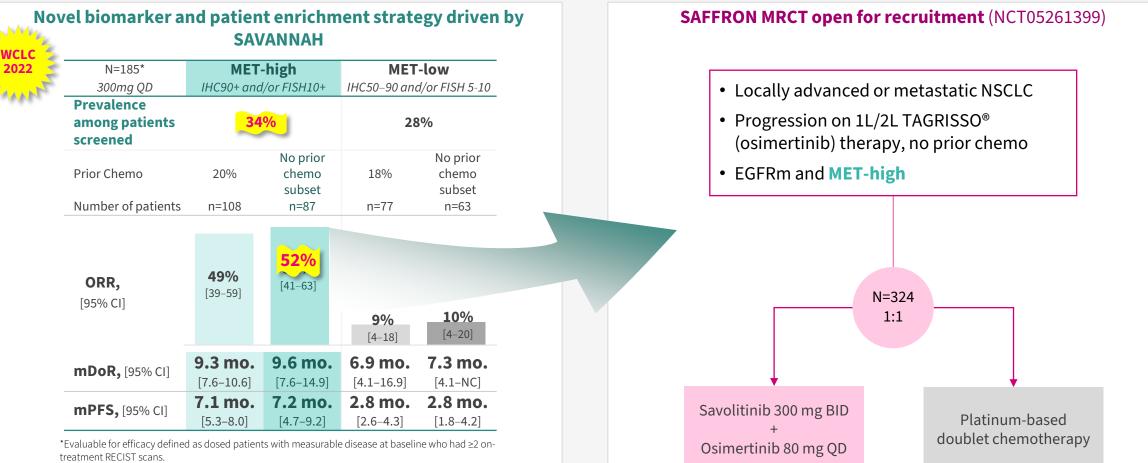
#### **Gastric cancer w/ MET amplification**

- Single arm study with potential for registration
- FPI in July 2021

## Savolitinib – EGFRm+ NSCLC w/ MET aberration



TAGRISSO<sup>®</sup> combo rationale now even stronger in SAFFRON Phase III NSCLC population



Excludes eight patients with invalid or missing test results for IHC90+ and/or FISH10+ status, these patients were excluded from the subgroup analyses based on MET levels.

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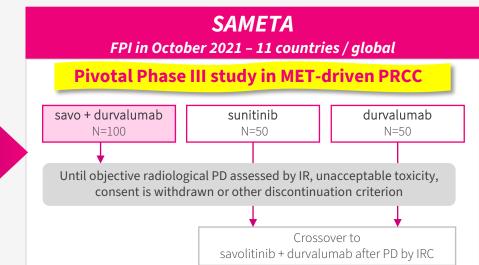


# Savolitinib + IMFINZI® combinations

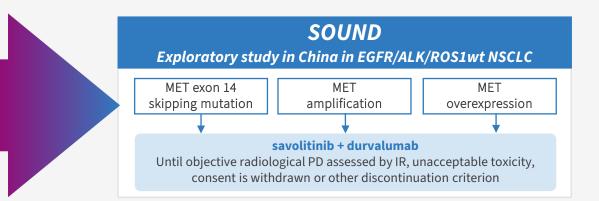
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SAMETA – global Phase III trial in combination with IMFINZI® (durvalumab) SOUND – exploratory study in EGFR-wildtype NSCLC

| IMFINZI <sup>®</sup> (PD-L1i) combo activity <sup>[1]</sup><br>seen in CALYPSO |                          |                      |  |  |
|--|--------------------------|----------------------|--|--|
| Highly correlated  | to MET-driven alteration | ons/ amplifications  |  |  |
|  | All patients<br>(n=41)   | MET-driven<br>(n=14) |  |  |
| ORR  | 29%                      | <mark>57%</mark>     |  |  |
| mPFS   | 4.9 mo. [2.5-10.0]       | 10.5 mo. [2.9-15.7]  |  |  |
| mOS  | 14.1 mo. [7.3-30.7]      | 27.4 mo. [7.3-NR]    |  |  |
| PFS @ 12 mo.   | 29.6% [16.1-44.3]        | 46.2% [19.2-69.6]    |  |  |
| OS @ 12 mo.  | 54.3% [37.5-68.4]        | 64.3% [34.3-83.3]    |  |  |



- MET inhibitors benefiting EGFR/ALK/ROS1 wild-type NSCLC pts, including savolitinib in China<sup>[2]</sup>
- Evidence of MET correlations w/ PD-L1 expression, neutrophil migration, other related immune systems<sup>[3]</sup>
- METi + PD-1i has shown promising efficacy in NSCLC<sup>[4]</sup>
- Promising CALYPSO results show **efficacy & tolerability** of savolitinib + durvalumab combo

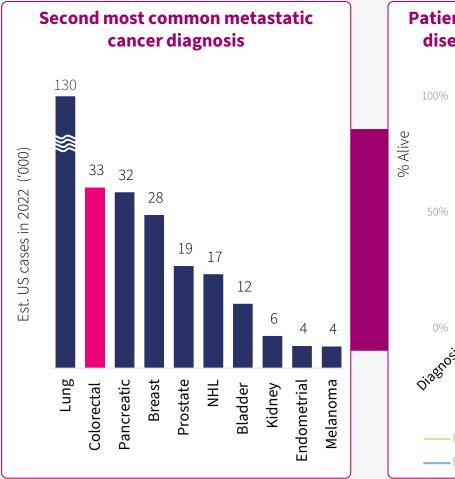


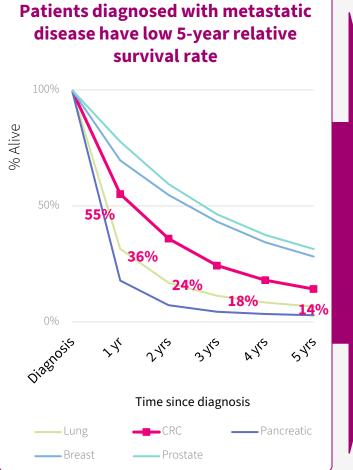
[1] ASCO 2021 Suárez C et al. J Clin Oncol 39, 2021 (suppl 15; abstr 4511). CALYPSO MET-driven = MET DNA alterations (central analysis: chromosome 7 gain / MET or HGF amplification, kinase domain mutations). [2] Lu et al. Annals of Oncology (2022) 33 (suppl\_2): S27-S70. [3] Papaccio et al Int J Molec Sciences, 2018; 19(3595). [4] Felip et al. J of Thoracic Onc, DOI:10.1016/j.jtho.2021.01.1060.

# Colorectal cancer a significant burden...



...but there are still limited treatment options for most patients





### **Unmet medical need**

- Limited use of approved 3L treatments
  - Regorafenib (approved Q3 2012)
  - TAS-102 (approved Q3 2015)
- Chemotherapy, anti-VEGF & anti-EGFR agents used across all lines
- Newer treatment options focus on discrete actionable mutations
  - ~10% of patients have BRAF mutation [1]
  - ~15% of patients have MSI-H or dMMR disease <sup>[2]</sup>

Note: Epidemiology data are sourced from SEER, for the U.S.

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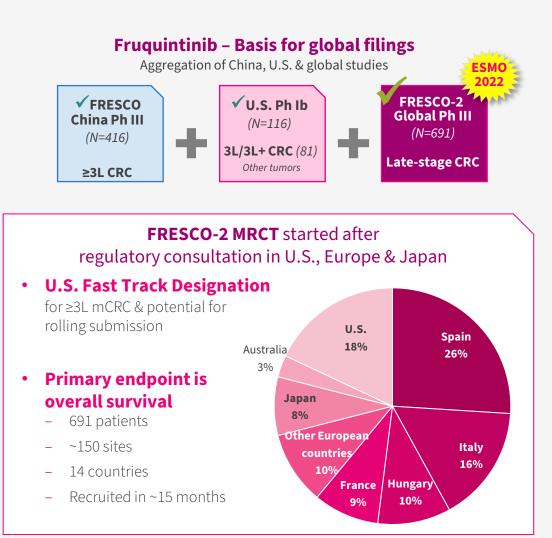
[1] D'Haene N, et al. Clinical application of targeted next-generation sequencing for colorectal cancer patients: a multicentric Belgian experience. Oncotarget. 2018;9(29):20761-20768. Published 2018 Apr 17. doi:10.18632/oncotarget.25099 [2] André T, et al. Pembrolizumab in Microsatellite-Instability-High Advanced Colorectal Cancer. N Engl J Med. 2020;383(23):2207-2218. doi:10.1056/NEJMoa2017699



# Fruquintinib – FRESCO-2 positive; data at ESMO

Plan to complete filings in the U.S., Europe and Japan in 2023

3



#### **Consistency of effect across late-stage settings** enriches the continuum of care **FRESCO-2**<sup>[1]</sup> **FRESCO**<sup>[2]</sup> Frug Placebo Frua Placebo (n=230) (n=138) (n=461) (n=278)**Prior Tx** VFGFi 97% 96% 30% 30% EGFRi as % of RASwt >100% >100% ~25% ~25% TAS-102 52% 53% 0% 0% Regorafenib 9% 8% 0% 0% Both TAS-102 & rego 39% 40% 0% 0% mOS, mo. 7.4 4.8 9.3 6.6 [95% CI] [6.7-8.2] [4.0-5.8] [8.2-10.5] [5.9-8.1] HR 0.66 0.65 (95% CI, p-value) (0.55-0.80, p<0.001) (0.51-0.83, p<0.001) mPFS, mo. 3.7 1.8 3.7 1.8 [95% CI] [3.5-3.8] [1.8-1.9] [3.7-4.6] [1.8-1.8] HR 0.32 0.26 (95% CI, p-value) (0.27-0.39, p<0.001) (0.21-0.34, p<0.001) DCR 55.5% 16.1% 62.2% 12.3% DCO: June 24, 2022 DCO: January 17, 2017

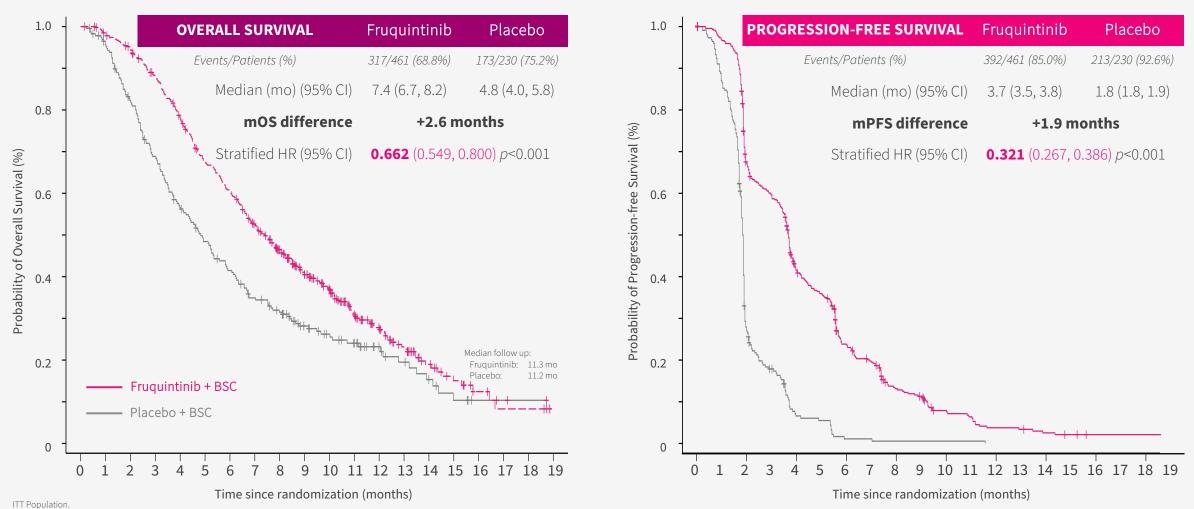
[1]ESMO 2022, LAB25. Dasari NA, Lonardi S et al. LBA25 - FRESCO-2: A global phase III multiregional clinical trial (MRCT) evaluating the efficacy and safety of fruquintinib in patients with refractory metastatic colorectal cancer. 12 Sep 2022, Proffered Paper session 2: GI, lower digestive Session. Annals of Oncology (2022) 33 (suppl\_7): S808-S869. 10.1016/annonc/annonc1089; [2] Li J, et al. Effect of Fruquintinib vs Placebo on Overall Survival in Patients With Previously Treated Metastatic Colorectal Cancer: The FRESCO Randomized Clinical Trial. *JAMA*. 2018;319(24):2486-2496. doi:10.1001/jama.2018.7855.

## FRESCO-2 met OS 1° Endpoint & PFS 2° Endpoint

3



"FRESCO-2 results are consistent with those of FRESCO and support a new global oral treatment option for patients with refractory mCRC, which enriches the continuum of care for these patients." – ESMO 2022<sup>[1]</sup>



[1] ESMO 2022, LBA25. Dasari NA, et al. LBA25 - FRESCO-2: A global phase III multiregional clinical trial (MRCT) evaluating the efficacy and safety of fruquintinib in patients with refractory metastatic colorectal cancer. 12 Sep 2022, Proffered Paper session 2: GI, lower digestive Session. Annals of Oncology (2022) 33 (suppl\_7): S808-S869. 10.1016/annonc/annonc1089.

### Positive FRESCO-2 OS & PFS consistent across all subgroups

#### **Overall Survival by subgroups**

|                                 |                  | Fruq n/N | Pbo n/N | HR (95% Cl)          |
|---------------------------------|------------------|----------|---------|----------------------|
| ITT Population                  | 1                | 317/461  | 173/230 | 0.662 (0.549, 0.800) |
|                                 | < 65 years       | 171/247  | 89/119  | 0.694 (0.534, 0.903) |
| Age                             | >= 65 years      | 146/214  | 84/111  | 0.648 (0.494, 0.851) |
|                                 | Female           | 149/216  | 61/90   | 0.828 (0.609, 1.125) |
| Sex                             | Male             | 168/245  | 112/140 | 0.584 (0.456, 0.749) |
|                                 | 0                | 121/196  | 67/102  | 0.775 (0.573, 1.050) |
| ECOG PS                         | 1                | 196/265  | 106/128 | 0.571 (0.449, 0.728) |
|                                 | -<br>Caucasian   | 260/367  | 145/192 | 0.696 (0.567, 0.854) |
|                                 | Asian            | 24/43    | 14/18   | 0.377 (0.171, 0.833) |
| Race                            | African American | 7/13     | 5/7     | 0.550 (0.135, 2.231) |
|                                 | Other            | 26/38    | 9/13    | 1.199 (0.478, 3.008) |
|                                 | N. America       | 50/82    | 29/42   | 0.620 (0.387, 0.995) |
| Region                          | Europe           | 237/329  | 130/166 | 0.688 (0.554, 0.855) |
|                                 | Asia Pacific     | 30/50    | 14/22   | 0.631 (0.321, 1.241) |
| Duration of                     | ≤ 18 months      | 30/37    | 8/13    | 0.605 (0.260, 1.406) |
| Metastatic Disease              | > 18 months      | 287/424  | 165/217 | 0.642 0.529. 0.779)  |
| Primary Tumor Site              | Colon            | 195/279  | 109/137 |                      |
|                                 | Rectum           | 99/143   | 49/70   |                      |
| at 1 <sup>st</sup> Diagnosis    | Colon & Rectum   | 23/39    | 15/23   |                      |
|                                 | WT               | 119/170  | 62/85   | 0.667 (0.489, 0.909) |
| RAS Status                      | Mutant           | 198/291  | 111/145 |                      |
| # of Prior Tx Lines in          | ≤ 3 lines        | 80/125   | 45/64   | 0.714 (0.488, 1.043) |
| Metastatic Disease              | 3 lines          | 237/336  | 128/166 |                      |
|                                 | Yes              | 306/445  | 167/221 | 0.683 (0.565, 0.827) |
| Prior VEGFi                     | No               | 11/16    | 6/9     | 0.193 (0.024, 1.557) |
|                                 | Yes              | 127/180  | 64/88   | 0.689 (0.507, 0.936) |
| Prior EGFRi                     | No               | 190/281  | 109/142 | 0.666 (0.524, 0.846) |
|                                 | TAS-102          | 165/240  | 88/121  | 0.723 (0.557, 0.938) |
| Prior TAS-102 or<br>Regorafenib | Regorafenib      | 25/40    | 12/18   | 0.772 (0.379, 1.573) |
|                                 | Both             | 127/181  | 73/91   | 0.600 (0.447, 0.805) |
|                                 | Yes              | 255/339  | 132/156 | 0.576 (0.465, 0.713) |
| Liver Metastases                | No               | 62/122   | 41/74   | 0.771 (0.513, 1.158) |
|                                 |                  | ,        | , .     |                      |

0.1 Favors

Fruquintinib

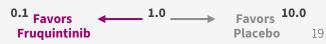
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Favors 10.0

Placebo

#### **Progression Free Survival by subgroups**

|  |                  | Fruq n/N | Pbo n/N |   | HR (95% C          |
|--|------------------|----------|---------|---|--------------------|
| ITT Populatior                                     | ו                | 392/461  | 213/230 | ⊢●→   | 0.321 (0.267, 0.38 |
| Age  | < 65 years       | 214/247  | 111/119 | ⊢●  |                    |
| nge  | >= 65 years      | 178/214  | 102/111 | ⊢-●1  | 0.314 (0.241, 0.41 |
| Sex  | Female           | 190/216  | 81/90   | ⊢_●1  |                    |
| JEX  | Male             | 202/245  | 132/140 | ⊢-●1  |                    |
| ECOG PS  | 0                | 169/196  | 90/102  | <b>⊢</b> ●−-1                                 |                    |
| LCOGFS   | 1                | 223/265  | 123/128 | ⊢●1   |                    |
|  | Caucasian        | 312/367  | 176/192 | ⊢●1   |                    |
| Race   | Asian            | 37/43    | 17/18   | <b>⊢</b> −−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−− | 0.286 (0.140, 0.58 |
| Race   | African American | 9/13     | 7/7     |   | 0.081 (0.014, 0.46 |
|  | Other            | 34/38    | 13/13   | ⊢ <b>⊢</b>                                    | 0.525 (0.248, 1.11 |
|  | N. America       | 64/82    | 36/42   | <b>⊢ – – – – – – – – – –</b>                  | 0.261 (0.163, 0.4) |
| Region   | Europe           | 283/329  | 158/166 | <b>⊢●</b>                                     |                    |
|  | Asia Pacific     | 45/50    | 19/22   | <b>⊢</b> −−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−−− |                    |
| Duration of  | ≤ 18 months      | 35/37    | 11/13   |   | 0.361 (0.166, 0.78 |
| Metastatic Disease                                 | > 18 months      | 357/424  | 202/217 | ⊢●  |                    |
|  | Colon            | 241/279  | 127/137 | <b>⊢</b> ●−1 I                                |                    |
| Primary Tumor Site<br>at 1 <sup>st</sup> Diagnosis | Rectum           | 118/143  | 64/70   | <b>⊢</b> −●−−1                                |                    |
| at 1. Diagnosis                                    | Colon & Rectum   | 33/39    | 22/23   | <b>⊢ − − − − − − − − − −</b>                  |                    |
| RAS Status   | WT               | 145/170  | 76/85   | <b>⊢</b> ●−−1 I                               | 0.333 (0.245, 0.4  |
| RAS Status   | Mutant           | 247/291  | 137/145 | <b>⊢●</b>   I                                 | 0.318 (0.254, 0.39 |
| # of Prior Tx Lines in                             | ≤3 lines         | 108/125  | 57/64   |   |                    |
| Metastatic Disease                                 | 3 lines          | 284/336  | 156/166 | ⊢●  |                    |
| Prior VEGFi  | Yes              | 377/445  | 206/221 | <b>⊢●</b> -  I                                | 0.335 (0.278, 0.40 |
| PIIOT VEGEI  | No               | 15/16    | 7/9     | I   |                    |
| Prior EGFRi  | Yes              | 154/180  | 79/88   | <b>⊢</b> ●−−  I                               | 0.325 (0.239, 0.44 |
| PHOLEGERI  | No               | 238/281  | 134/142 | <b>⊢</b> ●–∣ I                                |                    |
| Drien TAC 102 er                                   | TAS-102          | 210/240  | 111/121 | ⊢ <b>●</b> ⊣ I                                | 0.367 (0.287, 0.47 |
| Prior TAS-102 or                                   | Regorafenib      | 29/40    | 16/18   | ⊢ I   | 0.292 (0.139, 0.61 |
| Regorafenib  | Both             | 153/181  | 86/91   | <b>⊢</b> ●–-  I                               |                    |
| Liver Metastases                                   | Yes              | 297/339  | 149/156 | <b>⊢</b> ●  I                                 | 0.291 (0.234, 0.36 |
| Liver Metastases                                   | No               | 95/122   | 64/74   |   |                    |



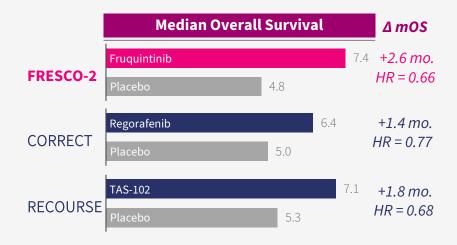
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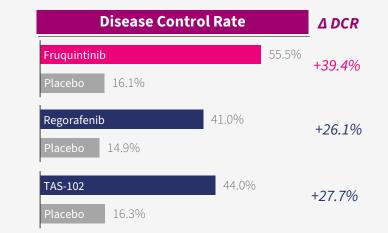
# Fruquintinib has a highly competitive profile



FRESCO-2 results have potential to change clinical practice worldwide



| Median Pro             | gression Free Surviv | /al △ mPFS                       |
|------------------------|----------------------|----------------------------------|
| Fruquintinib           |                      | 3.7 <b>+1.9 mo.</b><br>HR = 0.32 |
| Placebo                | 1.8                  | 1111 0.32                        |
| Regorafenib<br>Placebo | 1.9                  | +0.2 mo.<br>HR = 0.49            |
|                        | 2.0                  |                                  |
| TAS-102<br>Placebo     | 1.7                  | +0.3 mo.<br>HR = 0.48            |
|                        | -                    |                                  |



Fruquintinib is well tolerated with a safety profile consistent with the previously established monotherapy profile

3

|                           | FRESC        | <b>CO-2</b> <sup>[1]</sup> | CORR   | ECT <sup>[2]</sup> | RECOU  | JRSE <sup>[3]</sup> |
|---------------------------|--------------|----------------------------|--|--------------------|--|---------------------|
| Tolerability              | Fruquintinib | Placebo                    | Regorafenib  | Placebo            | TAS-102  | Placebo             |
| Discontinuation due to AE | 20%          | 21%                        | 17%  | 12%                | 4%   | 2%                  |
| TEAE Grade ≥ 3            | 63%          | 50%                        | <b>54</b> %  | 14%                | 69%  | 52%                 |
| Major TEAE Grade ≥ 3      |              |                            |  |                    |  |                     |
| Hypertension              | 14%          | 1%                         | 7%   | 1%                 | n/a  | n/a                 |
| Hand-foot syndrome        | 6%           | 0%                         | 17%  | <1%                | n/a  | n/a                 |
| Asthenia / fatigue        | 8%           | 4%                         | 15%  | 9%                 | 7%   | 9%                  |
| Other AEs of note         | n/a          |                            | <ul> <li>Blackbox warning on hepatoxicity</li> <li>Monitor liver function prior to and<br/>during treatment</li> </ul> |                    | <ul><li>Severe myelosup</li><li>Obtain complete<br/>to and on day 15</li></ul> | blood counts pri    |

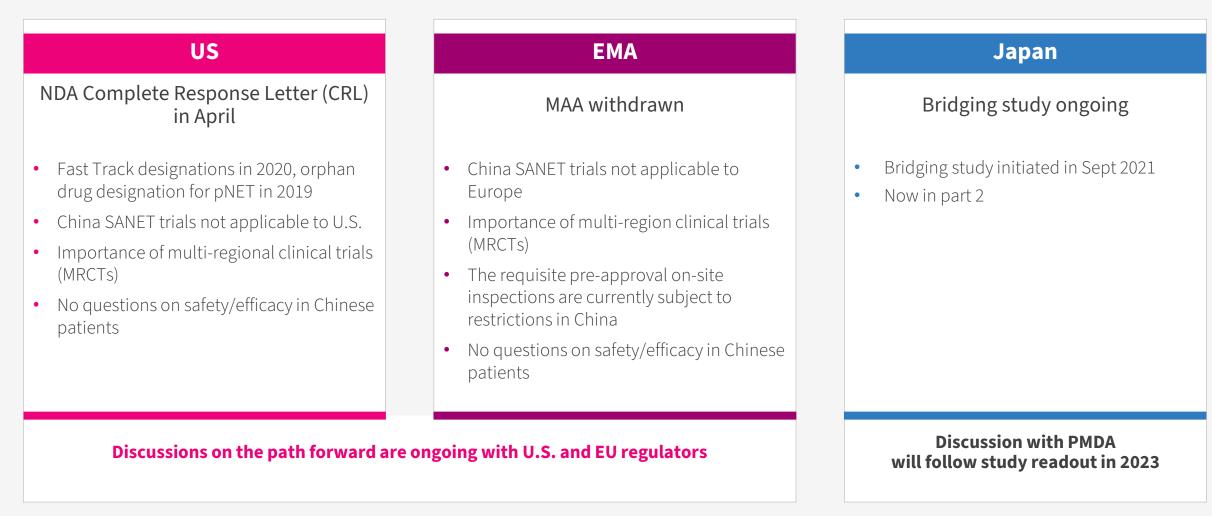
Note: Illustrative comparison only. No head-to-head studies have been conducted. Study parameters differ.

[1] ESMO 2022, LBA25; [2] Grothey A, et al. Regorafenib monotherapy for previously treated metastatic colorectal cancer (CORRECT): an international, multicentre, randomised, placebo-controlled, phase 3 trial. Lancet. 2013;381(9863):303-312. doi:10.1016/S0140-6736(12)61900-X; [3] Mayer RJ, et al. Randomized trial of TAS-102 for refractory metastatic colorectal cancer. N Engl J Med. 2015;372(20):1909-1919. doi:10.1056/NEJMoa1414325.

### Surufatinib – a unique case

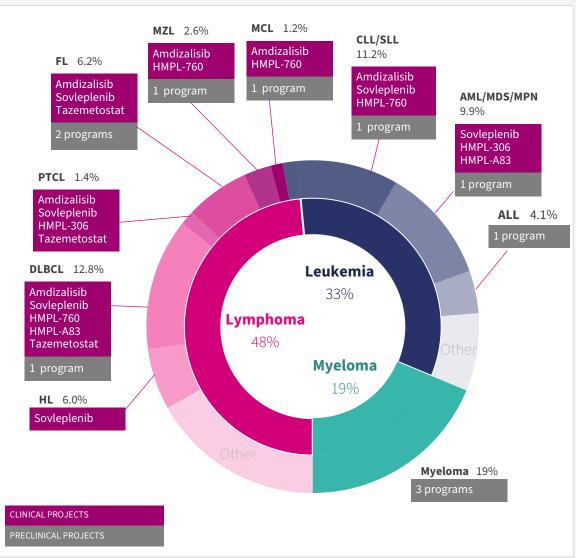


Setback in this one case – global approval strategy generally focused on multi-regional registration trials (e.g. SAMETA, SAFFRON & FRESCO-2)



# We have built a strong hematology/oncology portfolio





4

### **Amdizalisib** – *PI3Kδi*

- Highly selective & potent
- Low GI tissue accumulation, low GI toxicities
- Data to date indicates low risk of DDI, favorable for combos

#### Sovleplenib – SYKi

- Highly selective against Syk
- High tissue distribution activity against tumor cells in lymph nodes

### **HMPL-760** – 3<sup>rd</sup> gen BTKi

- Reversible, non-covalent, potent against both wild type & C481S mutant
- Improved potency in *in-vivo* models vs. other 3G BTKi

### **Tazemetostat** – EZH2i

- Only FDA approved EZH2 inhibitor (single agent)
- Clinical profile supports exploration of combo use

### HMPL-306 – dual IDH 1/2i

- IDH1 & IDH2 both validated targets in R&R AML
- HMPL-306 provides comparable efficacy in preclinical model with wider safety window

### HMPL-A83 – mAb against CD-47

• Designed for improved anti-tumor effect & lower anemia risk

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HIITCH

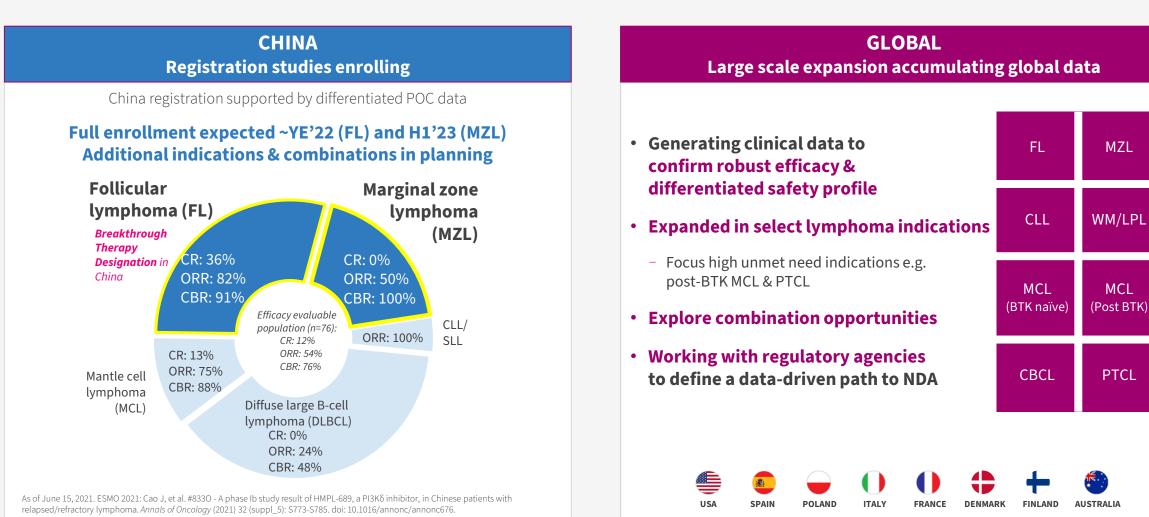




# Amdizalisib: development strategy

4

China registration trials initiated, accumulating global evidence of clinical differentiation



# Sovleplenib: development strategy



Exploring autoimmune and heme onc indications in parallel

#### CHINA Registration study initiated in ITP

### **Results from China Phase I/II in R/R primary ITP**

- Oral, fast onset of efficacy ORR 80%, Durable ORR 40%
- Robust efficacy in heavily pre-treated patients
- Similar efficacy with or without prior TPO/TPO-RA therapies

### Breakthrough Therapy Designation in China

| ASH                | Sovleplenib – 300 mg, once daily        |                          |              |  |  |  |
|--------------------|---|--------------------------|--------------|--|--|--|
| 2021               | <b>Double-blinded Pts</b><br>8 + 16 wks | Cross-over Pts<br>16 wks | Total        |  |  |  |
| ORR: n (%)         | 75.0% (12/16)                           | 100.0% (4/4)             | 80.0% 16/20) |  |  |  |
| Durable ORR: n (%) | 31.3% (5/16)                            | 75.0% (3/4)              | 40.0% (8/20) |  |  |  |

### ESLIM-01 pivotal Phase III study initiated October 2021

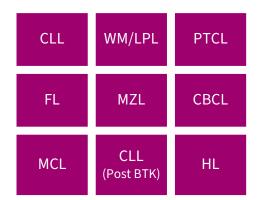
As of June 15, 2021. ASH 2021 #16. Yang H, Zhou Y, Hu JY, et al. Safety, Pharmacokinetics and Preliminary Efficacy of HMPL-523 in Adult Patients with Primary Immune Thrombocytopenia: A Randomized, Double-Blind and Placebo-Controlled Phase 1b Study. *Blood* 2021; 138 (Supplement 1): 16. doi: https://doi.org/10.1182/blood-2021-149895

#### **GLOBAL** Dose expansion ongoing into 9 iNHL indications

#### Lymphoma

Generating data with focus on indications of high unmet need:

- Hodgkin's lymphoma
- CLL (post BTKi)



### Non-malignant hematology

- Expand to non-malignant conditions of relevance such as chronic **immune thrombocytopenia (ITP)**
- Phase I in chronic ITP pts in U.S. / E.U. in advanced planning

### **Tazemetostat: China development strategy**



Bridging study for rapid registration and indication expansion through combinations

| Encouraging combo activity with R <sup>2</sup>   |  |  |  |  |
|--|--|--|--|--|
| Preliminary efficacy   |  |  |  |  |
| Median duration of tazemetostat treatment was 32 wee<br>38/44 were efficacy evaluable* | ks <b>ASCO</b><br>2022                   |  |  |  |
| Best Overall Response <sup>a</sup> (%)   | TAZ + R <sup>2</sup> (n=38) <sup>b</sup> |  |  |  |
| Objective response rate  | 95%                                      |  |  |  |
| Complete response <sup>c</sup>   | 50%                                      |  |  |  |
| Partial response   | 45%                                      |  |  |  |
| Stable disease   | 5%                                       |  |  |  |
| Progressive disease  | 0  |  |  |  |

<sup>a</sup> Overall, there were 31 PET-CT–based responses and 7 CT-based responses. <sup>b</sup> 6 patients were not included in the initial efficacy assessments.

<sup>C</sup> For complete response, 18 were PET-CT-based responses and 1 was a CT-based response.

CT, computed tomography; PET, positron emission tomography; R<sup>2</sup>, lenalidomide + rituximab; TAZ, tazemetostat.

DCO: January 2022

4

### Safety consistent with previously reported safety information for this combination

### **Current status**

# Monotherapy bridging study in 3L+ R/R follicular lymphoma

• FPI in July 2022

# **SYMPHONY-1 study** – combo w/ R<sup>2</sup> global Phase III in 2L follicular lymphoma

• IND cleared in China; FPI expected in H2 2022

### Hainan Health Tourism Policy

• U.S. FDA approved oncology drugs channel in Hainan Province

### Combo study with amdizalisib (PI3Kδi)

• IND filed in China

# <sup>4</sup> Summary of PD-1 combo activities



### New potential life-cycle indications

| Fruc   | quintinib  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|
| + Sintilimab, Phase II/III (China)   |  |  |  |  |  |  |  |  |  |  |
| Patient focus  | Status   |  |  |  |  |  |  |  |  |  |
| EMC  | Ph II reg. intent ongoing since 2021;<br>Ph Ib data at CSCO 2021   |  |  |  |  |  |  |  |  |  |
| Hepatocellular<br>carcinoma  | Ph Ib/II fully enrolled; data at CSCO 2021.<br>Ph III in planning  |  |  |  |  |  |  |  |  |  |
| Renal cell carcinoma   | Ph Ib/II fully enrolled; data at CSCO 2021.<br>Ph III in planning  |  |  |  |  |  |  |  |  |  |
| + Sintilimab, Phase I/II (China)   |  |  |  |  |  |  |  |  |  |  |
| + Sintilimab, Ph   | ase I/II (China)   |  |  |  |  |  |  |  |  |  |
| + Sintilimab, Ph<br>Patient focus  | ase I/II (China)<br>Status   |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Patient focus  | Status   |  |  |  |  |  |  |  |  |  |
| Patient focus CRC  | Status<br>Ph Ib/II fully enrolled; data at ASCO 2021   |  |  |  |  |  |  |  |  |  |
| Patient focus<br>CRC<br>Gl tumors  | StatusPh Ib/II fully enrolled; data at ASCO 2021Ph Ib/II fully enrolled  |  |  |  |  |  |  |  |  |  |
| Patient focus<br>CRC<br>Gl tumors<br>NSCLC                                       | StatusPh Ib/II fully enrolled; data at ASCO 2021Ph Ib/II fully enrolledPh Ib/II fully enrolledPh Ib/II fully enrolled            |  |  |  |  |  |  |  |  |  |
| Patient focus<br>CRC<br>Gl tumors<br>NSCLC<br>Cervical cancer                    | StatusPh Ib/II fully enrolled; data at ASCO 2021Ph Ib/II fully enrolledPh Ib/II fully enrolledPh Ib/II fully enrolled            |  |  |  |  |  |  |  |  |  |
| Patient focus<br>CRC<br>Gl tumors<br>NSCLC<br>Cervical cancer<br>+ Tislelizumab, | StatusPh Ib/II fully enrolled; data at ASCO 2021Ph Ib/II fully enrolledPh Ib/II fully enrolledPh Ib/II fully enrolledPh Ase I/II |  |  |  |  |  |  |  |  |  |

| + Toripalimab, Phase II/III (China) |  |  |  |  |  |  |  |  |  |  |  |
|-------------------------------------|--|--|--|--|--|--|--|--|--|--|--|
| Patient focus                       | Status   |  |  |  |  |  |  |  |  |  |  |
| NEC                                 | Ph III SURTORI-01 ongoing sir  | nce 2021   |  |  |  |  |  |  |  |  |  |
| + Toripalimab, Phase I/II (China)   |  |  |  |  |  |  |  |  |  |  |  |
| Patient focus                       | Status   |  |  |  |  |  |  |  |  |  |  |
| Neuroendocrine<br>neoplasms         | Ph II fully enrolled; data at ES   | MO IO 2021   |  |  |  |  |  |  |  |  |  |
| Esophageal cancer                   | Ph II fully enrolled; data at ES   | MO IO 2021   |  |  |  |  |  |  |  |  |  |
| GC                                  | Ph II fully enrolled; data at ES   | MO IO 2021   |  |  |  |  |  |  |  |  |  |
| Small cell lung cancer              | Ph II fully enrolled; data at ES   | MO IO 2021   |  |  |  |  |  |  |  |  |  |
| Biliary tract carcinoma             | Ph II fully enrolled   |  |  |  |  |  |  |  |  |  |  |
| Thyroid cancer                      | Ph II fully enrolled   |  |  |  |  |  |  |  |  |  |  |
| Soft tissue sarcoma                 | Ph II fully enrolled   |  |  |  |  |  |  |  |  |  |  |
| EMC                                 | Ph II fully enrolled   |  |  |  |  |  |  |  |  |  |  |
| NSCLC                               | Ph II fully enrolled   |  |  |  |  |  |  |  |  |  |  |
| + Tislelizumab, I                   | Phase I/II   |  |  |  |  |  |  |  |  |  |  |
| Patient focus                       | Status   |  |  |  |  |  |  |  |  |  |  |
| Solid tumors                        | US/EU Ph Ib/II ongoi   | ng   |  |  |  |  |  |  |  |  |  |
|                                     | NEC<br>+ Toripalimab, P<br>Patient focus<br>Neuroendocrine<br>heoplasms<br>Esophageal cancer<br>GC<br>Small cell lung cancer<br>Biliary tract carcinoma<br>Thyroid cancer<br>Soft tissue sarcoma<br>EMC<br>NSCLC<br>+ Tislelizumab, F<br>Patient focus | NECPh III SURTORI-01 ongoing sir+ Toripalimab, Phase I/II (China)Patient focusStatusNeuroendocrine<br>neoplasmsPh II fully enrolled; data at ESEsophageal cancerPh II fully enrolled; data at ESGCPh II fully enrolled; data at ESSmall cell lung cancerPh II fully enrolled; data at ESBiliary tract carcinomaPh II fully enrolledArticl cancerPh II fully enrolledSoft tissue sarcomaPh II fully enrolledSMCPh II fully enrolledMCPh II fully enrolledNSCLCPh II fully enrolled+ Tislelizumab, Phase I/IIPatient focusStatus |  |  |  |  |  |  |  |  |  |



# **Condensed Consol. Balance Sheets**

5

### **Well-financed position** – continue delivering on our strategic objectives

|   | Jun 30,     | Dec 31, |
|---|-------------|---------|
| (in US\$ millions)                              | 2022        | 2021    |
|   | (Unaudited) |         |
| Assets  |             |         |
| Cash, cash equivalents & short-term investments | 826.2       | 1,011.7 |
| Accounts receivable                             | 77.1        | 83.6    |
| Other current assets                            | 118.9       | 116.8   |
| Property, plant and equipment                   | 44.1        | 41.3    |
| Investments in equity investees                 | 83.0        | 76.5    |
| Other non-current assets                        | 45.0        | 42.8    |
| Total assets                                    | 1,194.3     | 1,372.7 |
| Liabilities and shareholders' equity            |             |         |
| Accounts payable                                | 51.0        | 41.2    |
| Other payables, accruals and advance receipts   | 233.6       | 210.9   |
| Bank borrowings <sup>[1]</sup>                  | 0.4         | 26.9    |
| Other liabilities                               | 57.5        | 54.2    |
| Total liabilities                               | 342.5       | 333.2   |
| Company's shareholders' equity                  | 799.7       | 986.9   |
| Non-controlling interests                       | 52.1        | 52.6    |
| Total liabilities and shareholders' equity      | 1,194.3     | 1,372.7 |

| Aso  | of Jun 30, 2022  |
|------|--|
| Ca   | sh Resources:  |
| • \$ | 826m cash / cash eq. / ST inv. <sup>[2]</sup>  |
|      | <ul> <li>Including short-term investment of \$359m</li> </ul>                          |
|      | <b>178m</b> unutilized banking facilities from Bank of China,<br>SBC and Deutsche Bank |
|      | - \$113m unutilized fixed asset loan facility  |
| Ot   | hers:  |
| •\$  | 58m additional cash at SHPL JV   |
|      |  |
|      |  |
|      |  |
|      |  |

# **Condensed Consol. Statements of Operations**

5



### **Oncology sales growth & Other Ventures income** – help offset R&D investment

| (in US\$ millions, except share and per share data)                 | 6 months<br>Jun<br>2022 |          | Year ended<br>Dec 31,<br>2021 | Six-month revenues up 28% to \$202.0m   |
|---|-------------------------|----------|-------------------------------|---|
|   | (Unauc                  |          |                               | <ul> <li>Oncology revenues doubled to \$91.1m (H1'21: \$42.9m), on<br/>track with guidance</li> </ul> |
| Revenues:   |                         |          |                               | <u> </u>  |
| Oncology/Immunology – Marketed Products                             | 63.5                    | 37.8     | 76.4                          | <ul> <li>\$15.0m development milestone from AZ</li> </ul>   |
| Oncology/Immunology – R&D   | 27.6                    | 5.1      | 43.2                          | (for the initiation of start-up activities of SAFFRON study)  |
| Oncology/Immunology consolidated revenues                           | 91.1                    | 42.9     | 119.6                         |   |
| Other Ventures  | 110.9                   | 114.5    | 236.5                         |   |
| Total revenues  | 202.0                   | 157.4    | 356.1                         | R&D spending supporting 13 registration enabling  |
| Operating expenses:   |                         |          |                               | programs  |
| Costs of revenues   | (137.3)                 | (123.2)  | (258.2)                       |   |
| R&D expenses  | (181.7)                 | (123.1)  | (299.1)                       | <ul> <li>R&amp;D expenses up 48% to \$181.7m</li> </ul>   |
| Selling & general admin. expenses                                   | (79.8)                  | (54.8)   | (127.1)                       | <ul> <li>China R&amp;D expenses up 54% to \$98.1m (H1'21: \$63.8m)</li> </ul>                         |
| Total operating expenses  | (398.8)                 | (301.1)  | (684.4)                       |   |
|   | (196.8)                 | (143.7)  | (328.3)                       | - U.S. & EU R&D expenses up 41% to \$83.6m (H1'21: \$59.3m)   |
| Gain on divestment of an equity investee                            | -                       | -        | 121.3                         |   |
| Other (expense)/income  | (3.8)                   | 3.3      | (8.7)                         |   |
| Loss before income taxes & equity in earnings of equity investees   |                         | (1.40.4) |                               | Equity investees income partially offsetting R&D  |
|   | (200.6)                 | (140.4)  | (215.7)                       | investment  |
| Income tax benefit/(expense)  | 4.2                     | (1.9)    | (11.9)                        | • Not in come of the but oble to LULTCLIMED from a quite  |
| Equity in earnings of equity investees, net of tax                  | 33.5                    | 28.7     | 44.7                          | Net income attributable to HUTCHMED from equity   |
| Equity in earnings of divested equity investee, net of tax          |                         | 14.3     | 15.9                          | investees up 17% to <b>\$33.5m</b> (H1'21: \$28.7m)   |
| Net loss  | (162.9)                 | (99.3)   | (167.0)                       |   |
| Less: Net income attrib. to non-controlling interests               | 0.0                     | (3.1)    | (27.6)                        |   |
| Net loss attrib. to HUTCHMED  | (162.9)                 | (102.4)  | (194.6)                       |   |
| Losses/share attrib. to HUTCHMED – basic & diluted (US\$ per share) | (0.19)                  | (0.14)   | (0.25)                        |   |
| Losses/ADS attrib. to HUTCHMED – basic & diluted (US\$ per ADS)     | (0.96)                  | (0.70)   | (1.23)                        |   |

# Substantial value in our Other Ventures

5





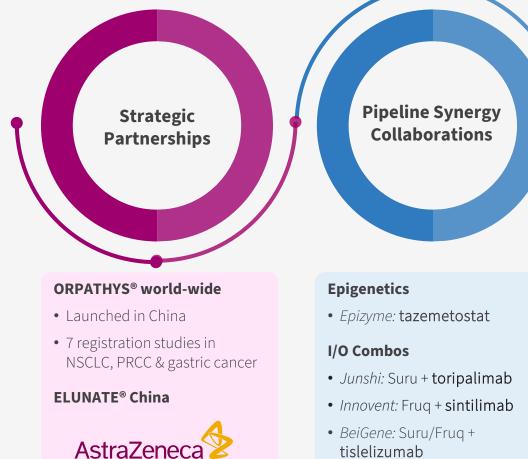
#### Net Income (NI) attributable to HUTCHMED

[1] NI = Net income/(loss); 2003–2006 incl. discontinued operation; Based on aggregate Non-GAAP NI of consolidated subsidiaries & non-consolidated joint ventures of Other Ventures, please see appendix "Non-GAAP Financial Measures and Reconciliation";
[2] Total NI consists of aggregate net profit from HBYS operation of \$206m and one-time gain of \$193m. NI attributable to HUTCHMED represents the aggregate share of net profit from HBYS operation of \$106m and one-time gain of \$117m; [3] One-time gains represent our share of one-off property gains from SHPL, includes the land compensation of \$40.4m in 2016, and R&D related subsidies of \$2.5m in 2017; [4] Represent our share of HBYS net profit from operation of \$7.7m and one-time gains from land compensation of \$28.8m in 2020. The Group divested its entire interest in HBYS in Sep 2021 and thus the Group's share of HBYS net profit from operation of \$10.5m in N1 2021; [6] Included HBYS land compensation of \$5.6m in 2021. The Group also recognized a gain on HBYS divestment of \$82.9m in 2021; [6] Excluded HBYS NI attributable to HUTCHMED of \$11.5m in H1 2021; [6] Included HBYS land compensation of \$5.6m in 12.201



### Scientific/medical partnership strategy

### Our BD strategy is focused on three key activities





**Partnership focus** in 2022

tislelizumab

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🔁 BeiGene
            (Epizyme
```

Junshi Innovent **Biosciences** Innovent Biologics

#### Immunology

- 4 preclinical candidates for immunological diseases
- Funded by Inmagene
- HUTCHMED right to cocommercialize in China



#### Accelerate development outside of China

- Set up commercialization outside of China
- Leverage China commercial success

### **Potential upcoming events**



2022

2022

|                                |                           |             |  |       |              | 1 2022 |   |
|--------------------------------|---------------------------|-------------|--|-------|--------------|--------|---|
|                                |                           |             |  | Early | Mid          | Late   | . 2023  |
|                                | CRC mono                  | Ph. III     | FRESCO-2: Data at ESMO, complete filings |       | ✓            |        |   |
|                                | GC chemo combo            | Phase III   | FRUTIGA recruitment completion, readout  |       | $\checkmark$ |        |   |
| Fruquintinib<br>(VEGFR 1/2/3)  | EMC PD-1 combo            | Ph. II reg, | Recruitment completion                   |       |              | 0      |   |
| (VEORN 1/2/3)                  | Further PD-1 combos       | Ph. lb/ll   | Submit data to conference*               |       |              |        | •   |
|                                | Further PD-1 combo        | Phase III   | Start**                                  |       |              |        | 0   |
|                                | NETs mono.                | Ph. III     | Decide path forward with FDA & EMA       |       |              |        | €   |
| Surufatinib                    | NETs mono                 | Bridging    | Readout for Japan bridging study         |       |              |        | <ul> <li>(*)</li> <li>(*)</li></ul> |
| VEGFR 1/2/3;<br>FGFR1; CSF-1R) | NEC PD-1 combo            | Ph. II reg. | SURTORI-1 recruitment completion         |       |              |        | 0   |
|                                | Further PD-1 combo        | Ph. lb/ll   | Submit data to conference*               |       |              |        | <b>(</b>  |
|                                | EGFR-TKI ref., MET+ NSCLC | Ph. II      | SAVANNAH: Data at WCLC                   |       | ✓            |        |   |
| Savolitinib                    | EGFR-TKI ref., MET+ NSCLC | Ph. III     | SAFFRON first patient dosing             |       | •            | )      |   |
| MET)                           | EGFRm/MET-driven NSCLC    | Phase III   | SANOVO & SACHI: recruitment completion   |       |              |        | 0   |
|                                | EGFRwt/MET-driven NSCLC   | Phase II    | SOUND: Recruitment start                 |       | C            |        |   |
|                                | NHL – multiple subtypes   | Ph. II      | Start combo studies**                    |       |              | 0      |   |
| <b>Amdizalisib</b><br>ΡΙ3Κδ)   | NHL – FL, MZL             | Ph. II reg. | Recruitment completion                   |       |              | 0      | 0   |
| PI3KO)                         | NHL – additional subtypes | Ph. II      | Start**                                  |       |              |        | 0   |
|                                | ITP                       | Ph. III     | ESLIM-01 enrollment completion, readout  |       |              | 0      |   |
| Sovleplenib                    | AIHA                      | Ph. II      | Start                                    |       |              | 0      |   |
| Syk)                           | ITP                       | Ph. I       | Start**                                  |       |              |        | 0   |
|                                |                           | Bridging    | Start, complete recruitment              |       | ~            |        | 0   |
| <b>Fazemetostat</b>            | Hema. malignancies        | Ph. lb/III  | SYMPHONY-1 first patient dosing in China |       | C            | )      |   |
| EZH2)                          | -                         | Ph. II      | Combos with other assets**               |       |              | 0      |   |
| HMPL-306<br>(IDH 1/2)          | Hema. malignancies        | Ph. I       | Start expansion**                        |       |              |        | 00  |
|                                |                           |             |  |       |              |        |   |

### **HUTCHMED 2022-25**



- Continue our strong commercial momentum
- Apply our core R&D strategy rapid China development & global MRCTs
- More than 10 NDA submissions expected in China & globally
- Leverage our long-term experience to manage wisely in challenging times

### Agile in tough times

- Manage cash carefully
- Minimize impact from COVID

### Build on our strengths

- Rapidly growing China sales
- Deliver the next wave of new product registrations
  - Fruquintinib global (with positive FRESCO-2)
  - Sovleplenib, amdizalisib & tazemetostat in China
  - Fruquintinib, savolitinib & surufatinib combo new life-cycle indications
- Strong partnership track record
- Preserved significant economics and control over our progressing portfolio of potential new medicines

### Thank you



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### APPENDIX

### **Non-GAAP Financial Measures & Reconciliation**



#### Other Ventures - Reconciliation of Non-GAAP Net (Loss)/Income<sup>[1]</sup>

- Consolidated Subsidiaries: includes Hutchison Sinopharm and others
- Non-consolidated joint ventures: includes SHPL and HBYS<sup>[7]</sup>

|  | IFRS   |       |       |       |                    |                    |                    |                     |                     | US GAAP             |                     |                     |                     |                     |                     |      |      |                     |                         |                     | H1'21-<br>H1'22 | Total since |           |
|--|--------|-------|-------|-------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------|------|---------------------|-------------------------|---------------------|-----------------|-------------|-----------|
| (US\$ millions)  | 03     | 04    | 05    | 06    | 07                 | 08                 | 09                 | 10                  | 11                  | 12                  | 13                  | 14                  | 15                  | 16                  | 17                  | 18   | 19   | 20                  | 21                      | H1'21               | H1'22           | Growth      | inception |
| Net (loss)/Income (Non-GAAP)<br>include one-time gains       | (10.7) | (3.6) | 2.2   | 6.7   | 11.2               | 14.7               | 21.5               | 27.9                | 30.1                | 33.1                | 39.7                | 48.8                | 54.1                | 144.1               | 82.3                | 83.6 | 84.9 | 162.2               | 231.2 <sup>[7]</sup>    | 87.3                | 69.4            | -21%        | 1,133.4   |
| Net (loss)/Income (Non-GAAP)<br>exclude one-time gains       | (10.7) | (3.6) | 2.2   | 6.7   | 11.2               | 14.7               | 21.5               | 27.9                | 30.1                | 33.1                | 39.7                | 48.8                | 54.1                | 63.3 <sup>[3]</sup> | 77.3 <sup>[4]</sup> | 83.6 | 84.9 | 90.2 <sup>[5]</sup> | 110.3 <sup>[6][7]</sup> | 58.8 <sup>[8]</sup> | 69.4            | 18%         | 854.7     |
| Consolidated subsidiaries                                    | (10.3) | (4.9) | (2.9) | (2.4) | 0.2                | 0.0                | 0.8                | 1.0                 | (0.4)               | (1.1)               | 0.1                 | 1.6                 | 1.4                 | 3.1                 | 5.9                 | 6.9  | 3.8  | 3.9                 | 3.1                     | 1.5                 | 2.3             | 53%         | 12.1      |
| Non-consolidated joint venture - SHPL                        | (0.4)  | 1.3   | 1.9   | 1.3   | 1.9                | 2.8                | 6.0                | 11.9                | 14.2                | 17.7                | 22.6                | 26.4                | 31.3                | 39.8 <sup>[3]</sup> | 50.6 <sup>[4]</sup> | 59.8 | 61.3 | 67.0                | 89.4                    | 57.3                | 67.1            | 17%         | 573.9     |
| Non-consolidated joint venture - HBYS                        | -      | -     | 3.2   | 7.8   | 9.1                | 11.9               | 14.7               | 15.0                | 16.3                | 16.5                | 17.0                | 20.8                | 21.4                | 20.4                | 20.8                | 16.9 | 19.8 | 19.3 <sup>[5]</sup> | 17.8 <sup>[6][7]</sup>  | _ [8]               | -               |             | 268.7     |
| Net (loss)/income attrib. to HUTCHMED include one-time gains | (5.7)  | (3.7) | (0.5) | 1.2   | 4.5 <sup>[2]</sup> | 5.9 <sup>[2]</sup> | 9.3 <sup>[2]</sup> | 12.6 <sup>[2]</sup> | 13.6 <sup>[2]</sup> | 14.6 <sup>[2]</sup> | 18.2 <sup>[2]</sup> | 22.8 <sup>[2]</sup> | 25.2 <sup>[2]</sup> | 70.3                | 40.0                | 41.4 | 41.5 | 72.8                | 142.9 <sup>[7]</sup>    | 41.3                | 35.4            | -14%        | 562.3     |
| Net (loss)/income attrib. to HUTCHMED exclude one-time gains | (5.7)  | (3.7) | (0.5) | 1.2   | 4.5 <sup>[2]</sup> | 5.9 <sup>[2]</sup> | 9.3 <sup>[2]</sup> | 12.6 <sup>[2]</sup> | 13.6 <sup>[2]</sup> | 14.6 <sup>[2]</sup> | 18.2 <sup>[2]</sup> | 22.8 <sup>[2]</sup> | 25.2 <sup>[2]</sup> | 29.9 <sup>[3]</sup> | 37.5 <sup>[4]</sup> | 41.4 | 41.5 | 44.0 <sup>[5]</sup> | 54.4 <sup>[6][7]</sup>  | 29.8 <sup>[8]</sup> | 35.4            | 19%         | 402.1     |
| Consolidated subsidiaries                                    | (5.5)  | (4.3) | (2.7) | (2.4) | 0.2                | 0.0                | 0.8                | 1.0                 | 0.0                 | (0.7)               | 0.2                 | 1.3                 | 1.0                 | 1.8                 | 3.9                 | 4.8  | 2.9  | 2.8                 | 2.6                     | 1.2                 | 1.8             | 57%         | 9.5       |
| Non-consolidated joint venture – SHPL                        | (0.2)  | 0.6   | 1.0   | 0.7   | 0.9                | 1.4                | 3.0                | 5.9                 | 7.1                 | 8.8                 | 11.2                | 13.2                | 15.6                | 19.9 <sup>[3]</sup> | 25.3 <sup>[4]</sup> | 29.9 | 30.7 | 33.5                | 44.7                    | 28.6                | 33.6            | 17%         | 286.8     |
| Non-consolidated joint venture – HBYS                        | -      | -     | 1.2   | 2.9   | 3.4                | 4.5                | 5.5                | 5.7                 | 6.5                 | 6.5                 | 6.8                 | 8.3                 | 8.6                 | 8.2                 | 8.3                 | 6.7  | 7.9  | 7.7 <sup>[5]</sup>  | 7.1 <sup>[6][7]</sup>   | _ [8]               | -               |             | 105.8     |

#### e one-time gains Exclude one-time gains

[1] 2003–2006 incl. disco. operation; [2] Excluded discontinued operations results in respective years; [3] Excluded the land compensation in SHPL of \$80.8 million from net income and \$40.4 million from net income attributable to HUTCHMED for 2016;

[4] Excluded SHPL's R&D related subsidies of \$5.0 million from net income and \$2.5 million from net income attributable to HUTCHMED for 2017;

[5] Excluded the land compensation in HBYS of \$72.0 million from net income and \$28.8 million from net income attributable to HUTCHMED for 2020;

[6] Excluded the gain on divestment of HBYS of \$106.9 million from net income and \$82.9 million from net income attributable to HUTCHMED; and excluded the land compensation in HBYS of \$14.0 million from net income and \$5.6 million from net income attributable to HUTCHMED for 2021;

[7] The Group divested its entire interest in HBYS in Sep 2021 and thus the Group's share of HBYS net profit only covered the period from Jan 1st- Sep 28th for 2021;

[8] Excluded net income from HBYS of \$28.5 million (of which \$14.0 million land compensation) and net income attributable to HUTCHMED from HBYS of \$11.5 million (of which \$5.6 million land compensation) for H1 2021.

### Abbreviations

ADS = American depositary share. AIHA = autoimmune hemolytic anemia. ALK = anaplastic lymphoma kinase. ALL = acute Lymphoblastic Leukemia AML = acute myeloid leukemia. ASCO = American Society of Clinical Oncology. ASCO GI = ASCO (American Society of Clinical Oncology) Gastrointestinal Cancers Symposium ASH = American Society of Hematology *bsAb* = *bi-specific* antibody BID = twice daily. BRAF = B-Raf.BSC = best supportive care. BTK = bruton's tyrosine kinase. CBCL= cutaneous B-cell lymphoma. CI = confidence interval. CLL/SLL = chronic lymphocytic leukemia and small lymphocytic lymphoma CRC = colorectal cancer. CRL = complete response letter. CSF-1R = colony-stimulating factor 1 receptor. DCO = data cutoff DDI = drug-drug interactions. Deutsche Bank AG = Deutsche Bank AG, Hong Kong Branch. DLBCL = diffuse large B-cell lymphoma *dMMR* = *deficient mismatch* DoR = duration of response. DRR = durable response rate. epNET = extra-pancreatic neuroendocrine tumor. *EGFR* = *epidermal growth factor receptor.* EGFRm+ = epidermal growth factor receptor mutated. EMA = European Medicines Agency. FMC = endometrial cancer. Epizyme = Epizyme Inc. ERK = extracellular signal-regulated kinase. ES = epithelioid sarcoma. EU = European Union. EZH2 = enhancer of zeste homolog 2. FISH = fluorescence in situ hybridization. FISH5+ = MET amplification as detected by FISH with MET copy number  $\geq 5$ 

and/or MET: CEP signal ratio  $\geq 2$ . FISH10+ = MET amplification as detected by FISH with MET copy number  $\geq 10$ . FDA = Food and Drug Administration. FGFR = fibroblast growth factor receptor. FL = follicular lymphoma. FPI = first patient in. GAAP = Generally Accepted Accounting Principles. *GC* = *qastric cancer*. GI = qastrointestinal. HBYS = Hutchison Whampoa Guangzhou Baiyunshan Chinese Medicine Company Limited. HKEX = The Main Board of The Stock Exchange of Hong Kong Limited. HL = Hodgkin's lymphoma. HSBC = The Hongkong and Shanghai Banking Corporation Limited. Hutchison Sinopharm = Hutchison Whampoa Sinopharm Pharmaceuticals (Shanghai) Company Limited. *IDH* = *Isocitrate dehydrogenase.* In-market sales = total sales to third parties provided by Eli Lilly (ELUNATE®), AstraZeneca (ORPATHYS<sup>®</sup>) and HUTCHMED (SULANDA<sup>®</sup> and TAZVERIK<sup>®</sup>). *HCPs* = *healthcare professionals IHC* = *immunohistochemistry*. IHC50+ = MET overexpression as detected by IHC with 3+ in  $\geq$  50% tumor cells. IHC90+ = MET overexpression as detected by IHC with 3+ in  $\ge$  90% tumor cells. iNHL = indolent Non-Hodgkin's Lymphoma. I/O = Immuno-oncology.IND = Investigational New Drug (application). *IR* = *independent review*. *IRC* = *independent review committee*. ITP = Immune thrombocytopenia purpura. *Lilly = Eli Lilly and Company.* MAA = Marketing Authorization Application. MAPK pathway = RAS-RAF-MEK-ERK signaling cascade. Mab = monoclonal antibody. MCL = mantle cell lymphoma. *MDS/MPN = myelodysplastic/myeloproliferative neoplasms MET* = *mesenchymal epithelial transition factor.* MRCT = multi-regional clinical trial. MSI-H = high levels of microsatellite instability. MSS = microsatellite stable

MZL = marginal zone lymphoma. na = not available. NDA = New Drug Application. NEC = neuroendocrine carcinoma. NETs = neuroendocrine tumors. NHL = Non-Hodgkin's Lymphoma. NR = not reached. NRDL = National Reimbursement Drug List. NSCLC = non-small cell lung cancer. ORR = objective response rate. 0.S = overall survival OD = once daily. PD = progressive disease. PD-L1 = programmed cell death ligand 1. PFS = progression-free survival.  $PI3K\delta = phosphoinositide 3$ -kinase delta. PJP = pneumocystis jirovecii pneumonia. PMDA = Pharmaceuticals and Medical Devices Agency. pNET= pancreatic neuroendocrine tumor. PRCC = papillary renal cell carcinoma. PTCL = peripheral T-cell lymphomas. *R&D* = research and development. ROS-1 = c-ros oncogene 1. SHPL = Shanghai Hutchison Pharmaceuticals Limited. SOC = standard of care. Syk = spleen tyrosine kinase. TNBC = triple negative breast cancer. TGCT = tenosynovial giant cell tumor. TKI = tyrosine kinase inhibitor. TPO-RA = thrombopoietin receptor agonists. Tx = treatment. VEGF = vascular endothelial growth factor. VEGFR = vascular endothelial growth factor receptor. WM/LPL = Waldenström macroglobulinemia and lymphoplasmacytic lymphoma. WT = wild-type. WCLC = IASLC World Conference on Lung Cancer.

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