

STRONG FOUNDATIONS IN INNOVATION & COMMERCIALIZATION

2022 MID-YEAR RESULTS AND BUSINESS UPDATES

August 1, 2022

Nasdaq/AIM:HCM | HKEX:13





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Use of Non-GAAP Financial Measures - This presentation includes certain non-GAAP financial measures. Please see the appendix slides titled “Non-GAAP Financial Measures and Reconciliation” for further information relevant to the interpretation of these financial measures and reconciliations of these financial measures to the most comparable GAAP measures.

Agenda

1 Opening Remarks



Weiguo Su

2 China Commercial



Hong Chen

3 Discovery & Development



Weiguo Su & Marek Kania

4 Financial Summary



Johnny Cheng

5 Closing Remarks & Q&A



All



OPENING REMARKS

Weiguo Su, PhD
Chief Executive Officer and
Chief Scientific Officer



2022 H1 Highlights and Challenges

COMMERCIAL RESULTS ^[1]

in China oncology

- **ELUNATE® in-market sales +26%** to **\$50.4m** – expansion continues
- **SULANDA® in-market sales +69%** to **\$13.6m** – newly on NRDL
- **ORPATHYS® in-market sales \$23.3m** – building off H2'21 launch
- **TAZVERIK®** just launched in Hainan
- **Oncology revenues +113%** to **\$91.1m**
- Optimal scale China commercial team of **>800** staff in place

CLINICAL PORTFOLIO

continues to progress

- **Fruquintinib FRESCO-2 global Ph III events accrued** – top-line result expected in August
- **Savolitinib SAVANNAH Ph II encouraging results** – optimized Ph III trial design for SAFFRON
- **Sovleplenib China ITP** – registration study ongoing
- **Amdizalisib China FL & MZL** registration studies ~50% enrolled

STRENGTH & EXPERIENCE

in managing challenges

- **Surufatinib MRCT required** – regulatory discussions ongoing
- **Solid cash balance** of \$826m being managed prudently
- **COVID in China** – some impact on sales and certain clinical studies; impacted overseas regulatory inspections

CHINA COMMERCIAL

Hong Chen
Chief Commercial Officer, China

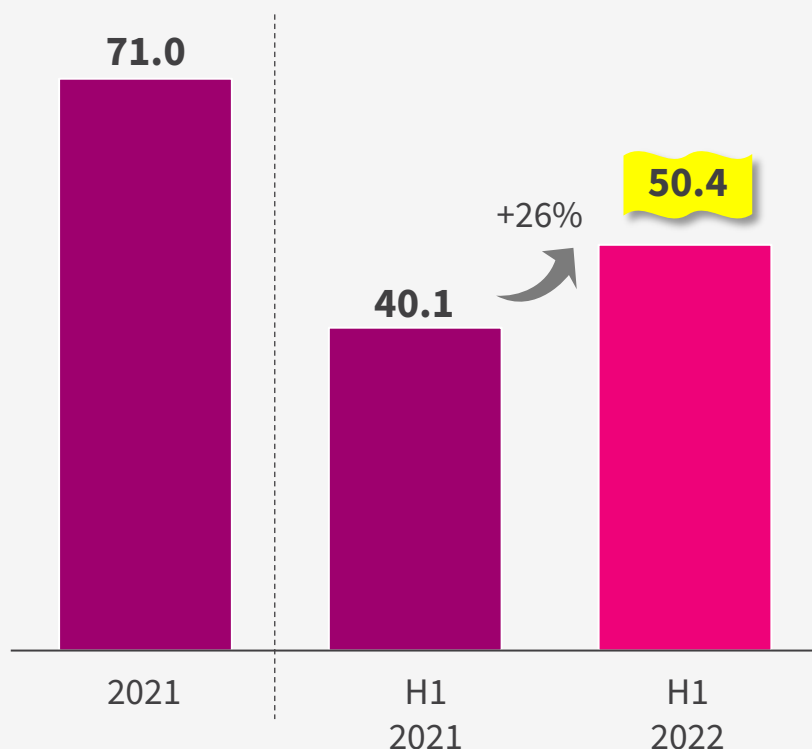


ELUNATE® market leader in 3L CRC

Over 50,000 patients treated to date



In-market sales (US\$ millions)



Continued progress in H1 2022

- ~14,000 est. new patients treated, up ~40% versus H1 2021
- >RMB1bn in cumulative in-market sales since launch 3½ years ago

Strong competitive position

- 2022 NRDL renewal
- Patient share market leader in 3L CRC (IQVIA^[1]) despite later launch

	Q4-18	Q4-19	Q4-20	Q4-21	Q2-22
ELUNATE®	2%	25%	33%	39%	43%
STIVARGA®	29%	32%	35%	34%	33%

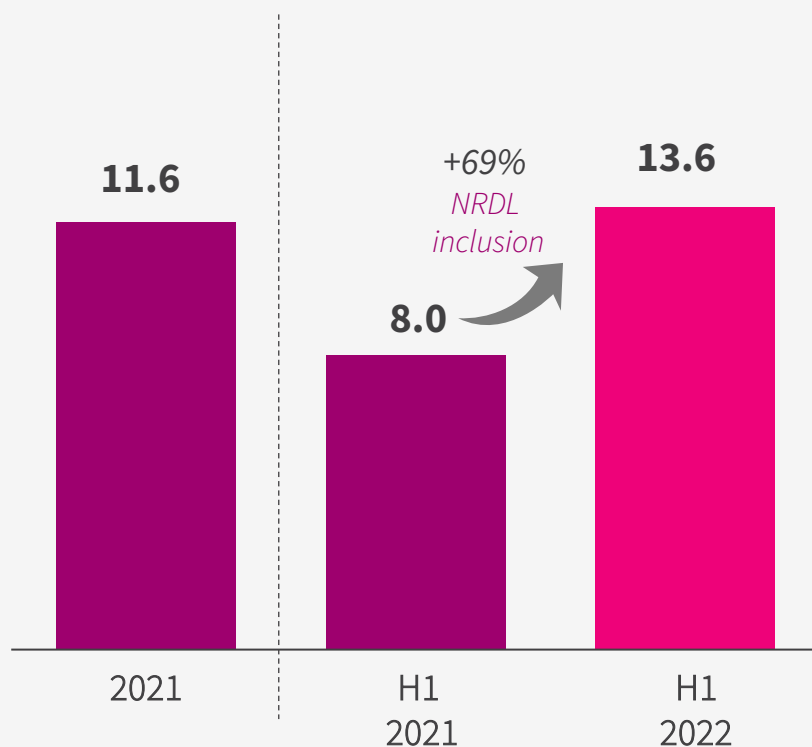
[1] IQVIA audit data in proprietary post-launch research panel of mainly Class 3 hospitals in Top 30 cities in China

SULANDA® China momentum building

NRDL inclusion allowing wider patient access from Jan 2022



In-market sales (US\$ millions)



Impact of NRDL inclusion

- ~**34,000** new patients/yr. with adv. NETs
- **NRDL inclusion** Jan 2022 with **52% reduction** versus 2021 list price
- Patient **self-pay price reduced ~80%**

2022 access & awareness rapidly growing

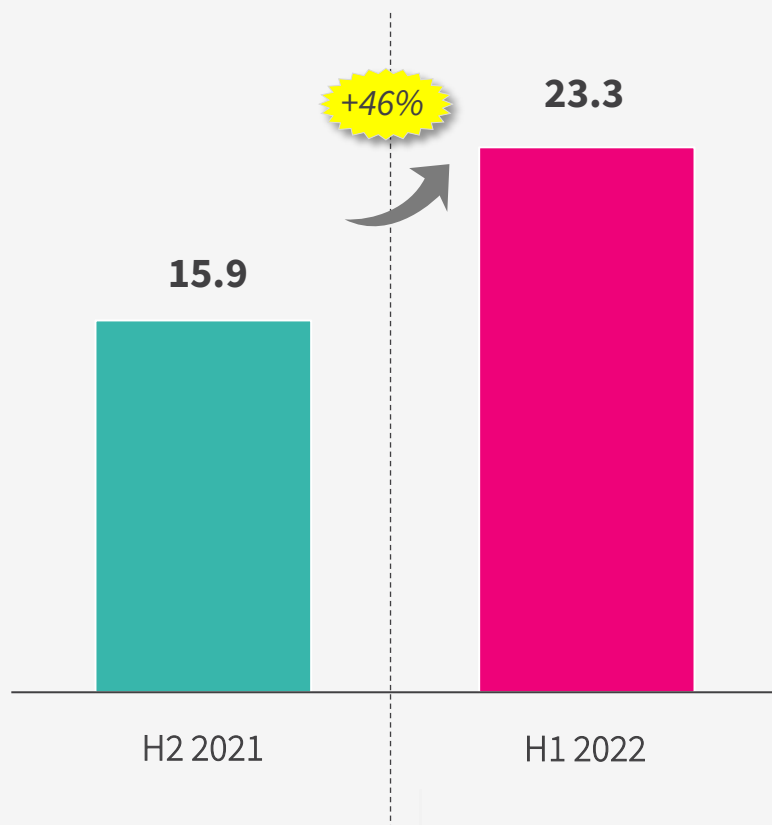
- ~**43,000 HCPs** in H1 2022 educational events
- ~**7,500 est. new patients** treated
- ~**280% more new patients treated** in H1 2022 vs. H1 2021

ORPATHYS® – First-in-class MET inhibitor

Estimated **>120,000 annual incidence of MET-driven patients** in China across all indications



1st year in-market sales (US\$ millions)



A unique treatment for Chinese patients

- ~**13,000** new pts/yr with MET Ex14 NSCLC
- The only approved MET ex14 therapy
- The only selective MET TKI available

First anniversary of launch

- **4,000+** new pts treated 12 mths after launch
- **Inclusion in 5 new treatment guidelines**
 - NHC, CSCO, CACA, CMA, CTONG ^[1]

AZ a strong China commercial partner

- **Top lung cancer franchise** synergies
- **Patient access program** introduced in late 2021
- MET diagnostic testing is now recommended as SOC for late-stage NSCLC
- Preparing for NRDL inclusion for 2023



[1] New treatment guidelines with National Health Commission (NHC), Chinese Society of Clinical Oncology (CSCO), Chinese Anti-Cancer Association (CACA), China Medical Association (CMA), Chinese Thoracic Oncology Group (CTONG).

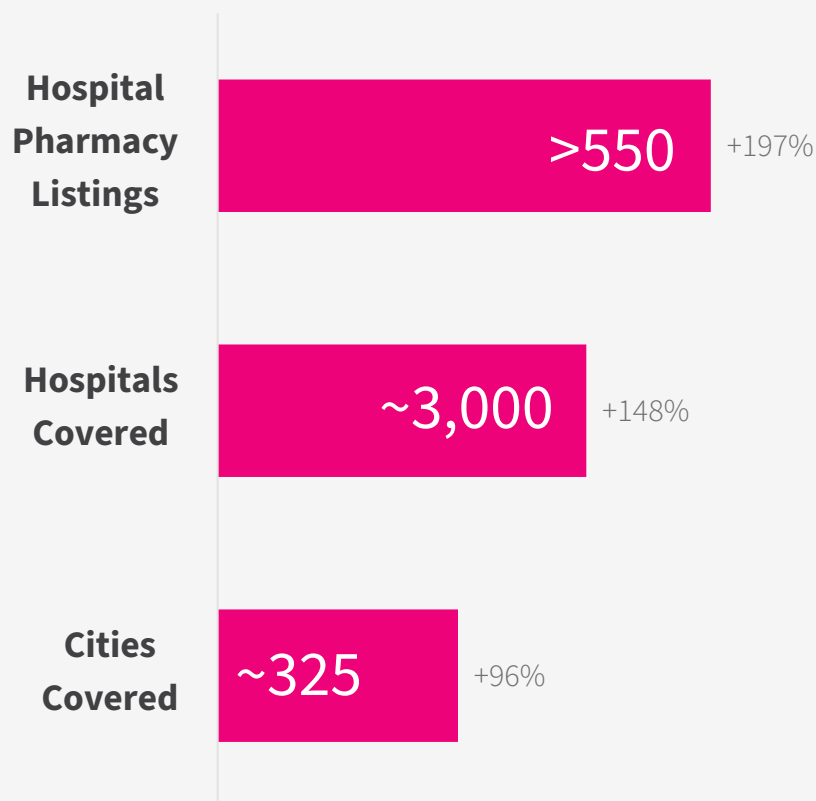
Commercial coverage

China sales benefitting from robust commercial infrastructure



Robust on-the-ground activities

June 30, 2022 vs. Sept 30, 2020



Commercial organization at **optimal scale**, with capacity to grow sales further

- **>30,000** oncology physicians covered
- **>800**-person oncology commercial team
- **500+ more hospitals covered** versus 2021, especially in tier 2 & tier 3 cities
- **Strong core** of regional managers and territory managers across China
- **NRDL inclusions & renewals** at reasonable pricing
- **Many more and highly effective digital promotion events** to mitigate the COVID challenges, e.g.
 - **>3,800 ELUNATE® events** (+100% vs. H1'21)
 - **>43,000 SULANDA® HCPs covered** (+180% vs. H1'21)



DISCOVERY & DEVELOPMENT

Dr Weiguo Su
Chief Executive Officer &
Chief Scientific Officer






Dr Marek Kania
Managing Director &
Chief Medical Officer, International



Deep & increasingly broad portfolio

Most discovered in-house, all potentially first-in-class or best-in-class

PRODUCT	MOA	DISCOVERY ^[1]	INDICATIONS	PARTNER	RIGHTS	CHINA ^[2]	GLOBAL ^[2]
Surufatinib (SULANDA®)	VEGFR 1/2/3, FGFR1 & CSF-1R	In-house (est. LOE ~2035)	NET, NEC, multiple I/O combos	None	HCM holds all WW rights	Marketed (non-pNET) Marketed (pNET) Ph.III (NEC)	U.S. post CRL discussions ongoing EMA MAA withdrawn
Fruquintinib (ELUNATE®)	VEGFR 1/2/3	In-house (est. LOE ~2033)	Colorectal, gastric, NSCLC, EMC, (multiple I/O & TKI combos)		HCM has WW rights ex-China; 70%-80% of sales in China ^[4]	Marketed (Colorectal); Ph.III (Gastric)	Ph.III U.S., E.U., Japan (Colorectal)
Savolitinib (ORPATHYS®)	MET	In-house (est. LOE ~2035)	NSCLC, kidney, gastric, colorectal ^[3] (multiple I/O & TKI combos)		AZ has WW rights; China (30% royalty); ex-China (9-18% tiered royalty)	Marketed (NSCLC mono) Ph.III (NSCLC combo) Ph.II reg-intent (Gastric)	Ph.II/III global (multiple NSCLC) Ph.III global (PRCC)
Amdizalisib (HMPL-689)	PI3Kδ	In-house (est. LOE ~2040)	B-cell malignancies – indolent NHL	None	HCM holds all WW rights	Ph.II reg-intent (FL & MZL)	Ph.I U.S., E.U., Aus (NHL)
Sovleplenib (HMPL-523)	Syk	In-house (est. LOE ~2037)	ITP, B-cell malignancies (NHL)	None	HCM holds all WW rights	Ph.Ib (>200 NHL pts.) Ph. III (ITP)	Ph.I U.S., E.U., Aus (NHL)
Tazemetostat (TAZVERIK®)	EZH2	Epizyme	Solid tumors, hematological malignancies		HCM has commercial & development rights in Greater China	Marketed (ES & FL, Hainan) Bridging (3L FL) Global Ph. Ib/III (2L FL combo)	Marketed by Epizyme
HMPL-453	FGFR 1/2/3	In-house (est. LOE ~2039)	Cholangiocarcinoma	None	HCM holds all WW rights	Ph.II (Solid tumors)	-
HMPL-306	IDH 1/2	In-house (est. LOE ~2043)	Hematological malignancies, solid tumors	None	HCM holds all WW rights	Ph.I (Hem. malignancies)	Ph.I (Solid tumor & hem. malignancies)
HMPL-295	ERK (MAPK pathway)	In-house	Solid tumors	None	HCM holds all WW rights	Ph.I (Solid tumors)	-
HMPL-760	3G BTK	In-house	Hematological malignancies	None	HCM holds all WW rights	Ph.I (B-Cell NHL)	IND cleared, Ph. I activate (B-Cell NHL)
HMPL-653	CSF-1R	In-house	Solid tumors	None	HCM holds all WW rights	Ph. I (Advanced malignant solid tumors & TGCT)	-
HMPL-A83	CD47	In-house	mAb – solid tumors, hematological malignancies	None	HCM holds all WW rights	Ph.I (Advanced malignant neoplasms)	-

[1] Approximate estimated Loss of Exclusivity (LOE) in key markets considering multiple patent families, extension, and regulatory protection; [2] Represents the most advanced clinical trial stage and indication; [3] Investigator initiated trials (IITs);

[4] Subject to meeting pre-agreed sales targets, Lilly will pay HUTCHMED an estimated total of 70%-80% of ELUNATE® sales in the form of royalties, manufacturing costs and service payments.

HUTCHMED registration studies

13 registration trials for six drug candidates supporting potential near-term NDA filings

Drug	Study	Target Disease	Region	Design (N, arms, 1° endpoint)	Status	Est. NDA filing if positive
FRUQ	FRESCO-2	3L+ colorectal cancer	Global	~690, treatment vs. BSC, OS	LPI Dec '21	2023
FRUQ	FRUTIGA	2L GC, combo with chemo	China	~700, combo vs. chemo, OS & PFS	LPI Jul '22	2023
FRUQ	2L EMC	2L EMC, combo with PD-1	China	~130, 1 arm, ORR	FPI Oct '21	2023
AMDIZ	3L FL	3L follicular lymphoma	China	~100, 1 arm, ORR	FPI Apr '21	2023
SOVLE	ESLIM-01	2L immune thrombocytopenia	China	~180, 2 arms (placebo), ORR	FPI Oct '21	2023
AMDIZ	2L MZL	2L marginal zone lymphoma	China	~80, 1 arm, ORR	FPI Apr '21	2024
TAZ^	Bridging	3L follicular lymphoma	China	~40, 2 arms (EZH2+ or wt), ORR	FPI Jul '22	2024
SAVO*	GASTRIC	2L MET amplified GC	China	~75, 1 arm, ORR	FPI Jul '21	2024
SAVO*	SANOVO	1L EGFRm+ NSCLC, MET+	China	~320, combo vs. Tagrisso®, PFS	FPI Sep '21	2024
SAVO*	SACHI	2L EGFR TKI refractory NSCLC, MET+	China	~250, combo vs. chemo, PFS	FPI Nov '21	2024
SURU	SURTORI-01	2L NEC, combo with PD-1	China	~190, combo vs. chemo, OS	FPI Sep '21	2024
SAVO*	SAMETA	MET driven PRCC, combo with PD-L1	Global	~200, 3 arms combo vs. monos, PFS	FPI Oct '21	2025
SAVO*	SAFFRON	2/3L Tagrisso® refractory NSCLC, MET+	Global	~320, combo vs. chemo, PFS	FPI expected H2 2022	2025

Savolitinib – major late-stage expansion

7 registrational studies – 3 global & 4 in China

GLOBAL – led by AstraZeneca

1 MET-driven Papillary Renal Cell Carcinoma (PRCC)

- Savolitinib + IMFINZI® vs. SUTENT® monotherapy vs. IMFINZI® monotherapy Phase III registration study
- FPI in October 2021 – **SAMETA Study**

2 2/3L TAGRISSO® refractory NSCLC w/ MET aberration

- **SAVANNAH study** – continue evaluation for potential accelerated approval; first data presentation at WCLC

3 2/3L TAGRISSO® refractory NSCLC w/ MET aberration

- Savolitinib + TAGRISSO® Phase III registration study – \$15 million milestone from AstraZeneca – FPI H2 2022 **SAFFRON Study**

CHINA – led by HUTCHMED

4 MET Exon14 skipping NSCLC

- NDA conditional approval in June 2021
- **Confirmatory Phase III study** – FPI September 2021

5 2L EGFR TKI refractory NSCLC w/ MET amplification

- Savolitinib + TAGRISSO® Phase III registration study
- FPI in November 2021 – **SACHI Study**

6 1L EGFRm+ NSCLC w/ MET overexpression

- Savolitinib + TAGRISSO® Phase III registration study
- FPI in September 2021 – **SANOVO Study**

7 Gastric cancer w/ MET amplification

- **Single arm study with potential for registration**
- FPI in July 2021

Savolitinib – EGFRm+ NSCLC w/ MET aberration HUTCHMED

TAGRISSO® combo rationale now even stronger in SAFFRON Phase III NSCLC population

Novel biomarker and patient enrichment strategy driven by SAVANNAH

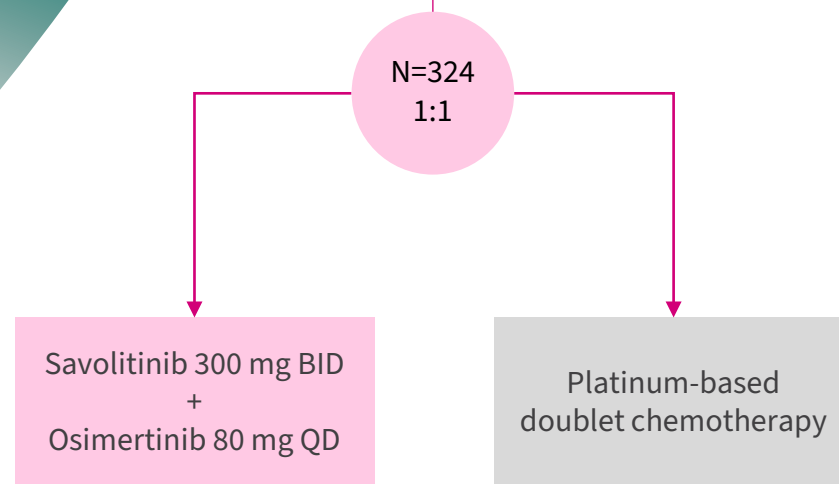
WCLC 2022

	MET-high IHC90+ and/or FISH10+		MET-low IHC50–90 and/or FISH 5–10	
Prevalence among patients screened	34%		28%	
Prior Chemo	20%	No prior chemo subset	18%	No prior chemo subset
Number of patients	n=108	n=87	n=77	n=63
ORR, [95% CI]	49% [39–59]	52% [41–63]	9% [4–18]	10% [4–20]
mDoR, [95% CI]	9.3 mo. [7.6–10.6]	9.6 mo. [7.6–14.9]	6.9 mo. [4.1–16.9]	7.3 mo. [4.1–NC]
mPFS, [95% CI]	7.1 mo. [5.3–8.0]	7.2 mo. [4.7–9.2]	2.8 mo. [2.6–4.3]	2.8 mo. [1.8–4.2]

*Evaluable for efficacy defined as dosed patients with measurable disease at baseline who had ≥2 on-treatment RECIST scans.
Excludes eight patients with invalid or missing test results for IHC90+ and/or FISH10+ status, these patients were excluded from the subgroup analyses based on MET levels.

SAFFRON MRCT open for recruitment [NCT05261399]

- Locally advanced or metastatic NSCLC
- Progression on 1L/2L TAGRISSO® (osimertinib) therapy, no prior chemo
- EGFRm and **MET-high**



Savolitinib + IMFINZI® combinations

SAMETA – global Phase III trial in combination with IMFINZI® (durvalumab)

SOUND – exploratory study in EGFR-wildtype NSCLC

IMFINZI® (PD-L1i) combo activity ^[1]

seen in CALYPSO

Highly correlated to MET-driven alterations/
amplifications

	All patients (n=41)	MET-driven (n=14)
ORR	29%	57%
mPFS	4.9 mo. [2.5-10.0]	10.5 mo. [2.9-15.7]
mOS	14.1 mo. [7.3-30.7]	27.4 mo. [7.3-NR]
PFS @ 12 mo.	29.6% [16.1-44.3]	46.2% [19.2-69.6]
OS @ 12 mo.	54.3% [37.5-68.4]	64.3% [34.3-83.3]

- MET inhibitors benefiting EGFR/ALK/ROS1 wild-type NSCLC pts, including savolitinib in China^[2]
- Evidence of MET correlations w/ PD-L1 expression, neutrophil migration, other related immune systems^[3]
- METi + PD-1i has shown promising efficacy in NSCLC^[4]
- Promising CALYPSO results show efficacy & tolerability of savolitinib + durvalumab combo

SAMETA

FPI in October 2021 – 11 countries / global

Pivotal Phase III study in MET-driven PRCC

savo + durvalumab
N=100

sunitinib
N=50

durvalumab
N=50

Until objective radiological PD assessed by IR, unacceptable toxicity, consent is withdrawn or other discontinuation criterion

Crossover to
savolitinib + durvalumab after PD by IRC

SOUND

Exploratory study in China in EGFR/ALK/ROS1wt NSCLC

MET exon 14
skipping mutation

MET
amplification

MET overexpression

savolitinib + durvalumab

Until objective radiological PD assessed by IR, unacceptable toxicity, consent is withdrawn or other discontinuation criterion

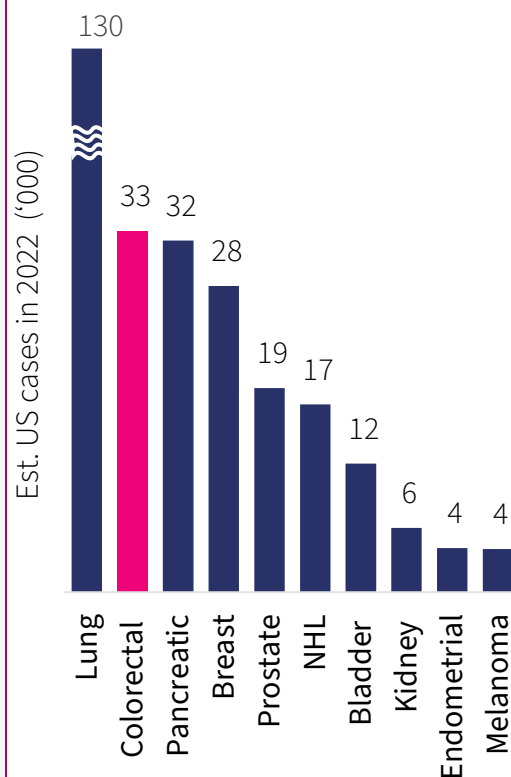
[1] ASCO 2021 Suárez C et al. *J Clin Oncol* 39, 2021 (suppl 15; abstr 4511). CALYPSO MET-driven = MET DNA alterations (central analysis: chromosome 7 gain / MET or HGF amplification, kinase domain mutations).

[2] Lu et al. *Annals of Oncology* (2022) 33 (suppl_2): S27-S70. [3] Papaccio et al. *Int J Molec Sciences*, 2018; 19(3595). [4] Felip et al. *J of Thoracic Onc*, DOI:10.1016/j.jtho.2021.01.1060.

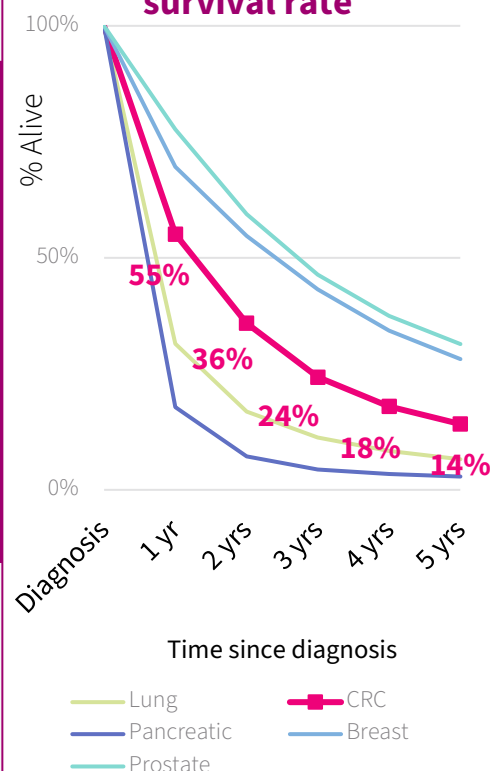
Colorectal cancer a significant burden...

...but there are still limited treatment options for most patients

Second most common metastatic cancer diagnosis



Patients diagnosed with metastatic disease have low 5-year relative survival rate



Unmet medical need

- **Limited use of approved 3L treatments**
 - Regorafenib (approved Q3 2012)
 - TAS-102 (approved Q3 2015)
- **Chemotherapy, anti-VEGF & anti-EGFR agents used across all lines**
- **Newer treatment options focus on discrete actionable mutations**
 - ~10% of patients have BRAF mutation ^[1]
 - ~15% of patients have MSI-H or dMMR disease ^[2]

Note: Epidemiology data are sourced from SEER, for the U.S.

[1] D'Haene N, et al. Clinical application of targeted next-generation sequencing for colorectal cancer patients: a multicentric Belgian experience. *Oncotarget*. 2018;9(29):20761-20768. Published 2018 Apr 17. doi:10.18632/oncotarget.25099

[2] André T, et al. Pembrolizumab in Microsatellite-Instability-High Advanced Colorectal Cancer. *N Engl J Med*. 2020;383(23):2207-2218. doi:10.1056/NEJMoa2017699

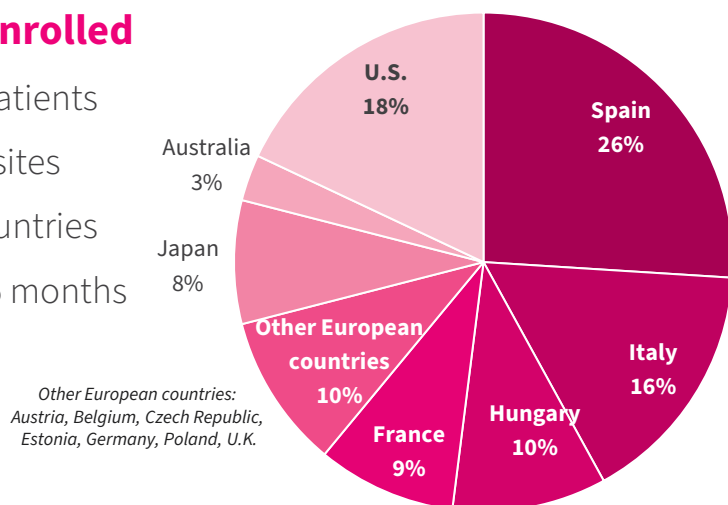
Fruquintinib – FRESCO-2 to readout in Aug 2022 HUTCHMED

If positive, plan to complete filings in the U.S., Europe and Japan in 2023

- **FRESCO-2 global MRCT Phase III** – regulatory consultation in U.S., Europe & Japan prior to start

- **Fully enrolled**

- 691 patients
- ~150 sites
- 14 countries
- In ~15 months



- **Potential to fill an unmet medical need** if FRESCO-2 is positive, expect package to support filing for late-stage CRC in U.S., Europe, and Japan
- **U.S. Fast Track Designation** for $\geq 3L$ mCRC & potential for U.S. rolling submission
- Extensive list of **supporting studies**

FRUQUINTINIB – Basis for global filings

Aggregation of China, U.S. & global studies

FRESCO China Ph III
(N=416)

$\geq 3L$ CRC



U.S. Ph Ib

(N=116)

3L/3L+ CRC (81)
Other tumors



FRESCO-2 Global Ph III

(N=691)

Fully enrolled
Late-stage CRC

Consistency in tumor control

despite additional prior lines of therapy in U.S. study



	U.S. Phase 1b ^[1]		FRESCO ^[2]	
	Cohort B (n=41*)	Cohort C (n=40)	Fruquintinib (n=278)	Placebo (n=138)
Prior VEGF/R Tx	93%	100%	30%	30%
mOS, mo. [95% CI]	10.7 [6.7-11.7]	9.3 [5.2-NR]	9.3 [8.2-10.5]	6.6 [5.9-8.1]

*No post-dose tumor assessment was conducted in 3 patients.
DCO: September 3, 2021

DCO: January 17, 2017

[1] Dasari, et al. Phase 1/1b trial of fruquintinib in patients with advanced solid tumors: preliminary results of the dose expansion cohorts in refractory metastatic colorectal cancer. ASCO-GI 2022 #93. doi: 10.1200/JCO.2022.40.4_suppl.093

[2] Li J, et al. Effect of Fruquintinib vs Placebo on Overall Survival in Patients With Previously Treated Metastatic Colorectal Cancer: The FRESCO Randomized Clinical Trial. JAMA. 2018;319(24):2486-2496. doi:10.1001/jama.2018.7855

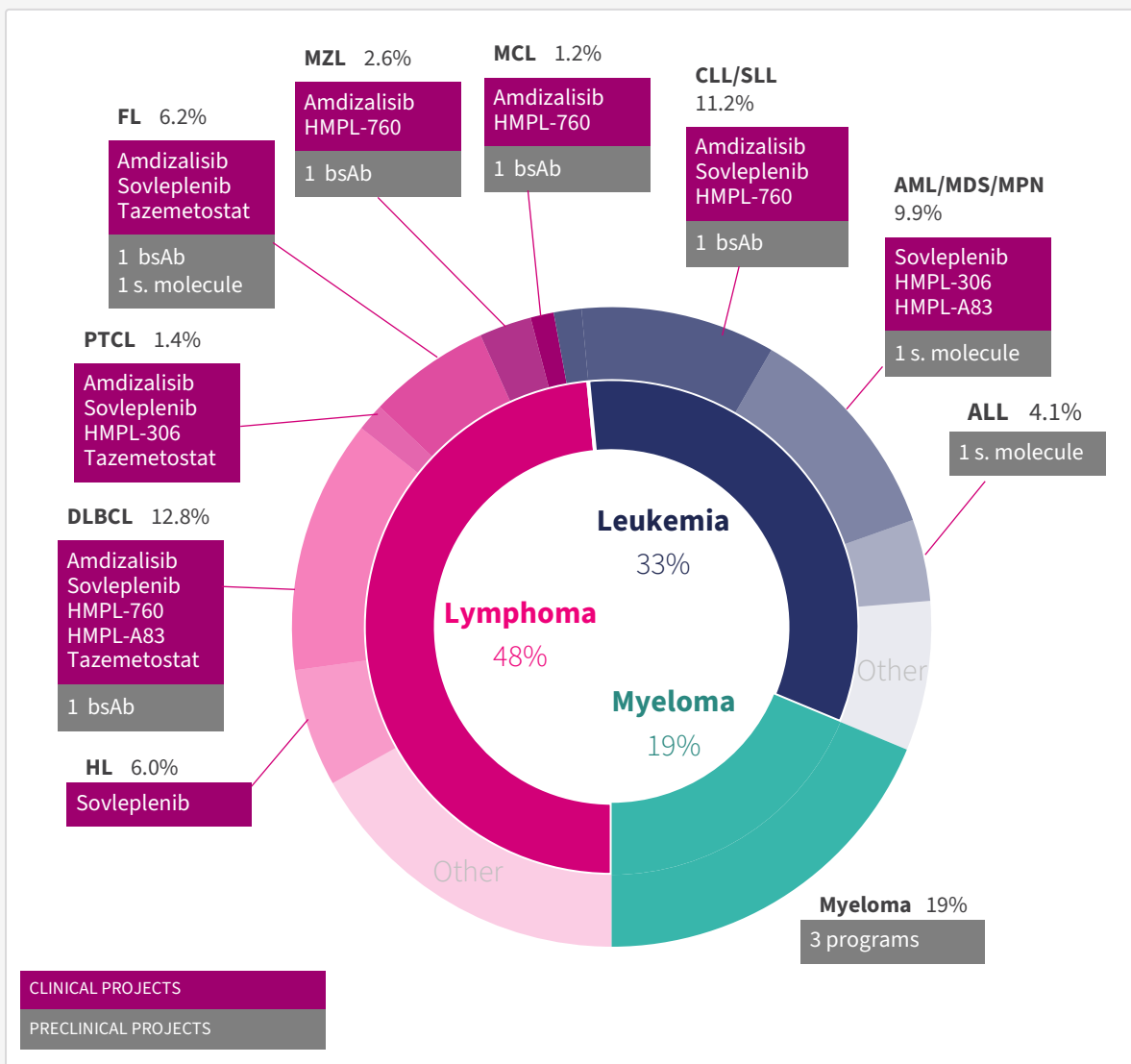
Surufatinib – a unique case

Setback in this one case – global approval strategy generally focused on multi-regional registration trials (e.g. SAMETA, SAFFRON & FRESCO-2)

US	EMA	Japan
<p>NDA Complete Response Letter (CRL) in April</p> <ul style="list-style-type: none"> Fast Track designations in 2020, orphan drug designation for pNET in 2019 China SANET trials not applicable to U.S. Importance of multi-regional clinical trials (MRCTs) No questions on safety/efficacy in Chinese patients 	<p>MAA withdrawn</p> <ul style="list-style-type: none"> China SANET trials not applicable to Europe Importance of multi-region clinical trials (MRCTs) The requisite pre-approval on-site inspections are currently subject to restrictions in China. No questions on safety/efficacy in Chinese patients 	<p>Bridging study ongoing</p> <ul style="list-style-type: none"> Bridging study initiated in Sept 2021 Now in part 2
<p>Discussions on the path forward are ongoing with U.S. and EU regulators</p>		<p>Discussion with PMDA will follow study readout in 2023</p>

We have built a strong heme onc portfolio

6 clinical-stage assets designed to cover virtually the entire heme onc spectrum



Amdizalisib – *PI3Kδi*

1

- Highly selective & potent
- Low GI tissue accumulation, low GI toxicities
- Data to date indicates low risk of DDI, favorable for combos

Sovleplenib – *SYKi*

2

- Highly selective against Syk
- High tissue distribution – activity against tumor cells in lymph nodes

HMPL-760 – 3rd gen BTKi

3

- Reversible, non-covalent, potent against both wild type & C481S mutant
- Improved potency in *in-vivo* models vs. other 3G BTKi

Tazemetostat – *EZH2i*

4

- Only FDA approved EZH2 inhibitor (single agent)
- Clinical profile supports exploration of combo use

HMPL-306 – dual IDH 1/2i

5

- IDH1 & IDH2 both validated targets in R&R AML
- HMPL-306 provides comparable efficacy in preclinical model with wider safety window

HMPL-A83 – mAb against CD-47

6

- Designed for improved anti-tumor effect & lower anemia risk

Amdizalisib: development strategy

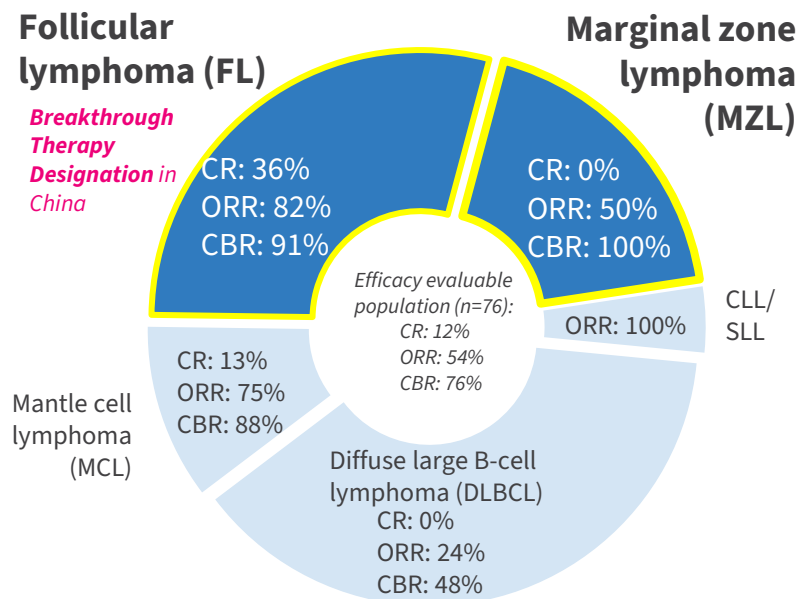
China registration trials initiated, accumulating global evidence of clinical differentiation

CHINA

Registration studies enrolling

China registration supported by differentiated POC data

Full enrollment expected ~YE'22 (FL) and H1'23 (MZL)
Additional indications & combinations in planning



As of June 15, 2021. ESMO 2021: Cao J, et al. #8330 - A phase Ib study result of HMPL-689, a PI3Kδ inhibitor, in Chinese patients with relapsed/refractory lymphoma. *Annals of Oncology* (2021) 32 (suppl_5): S773-S785. doi: 10.1016/annonc/annonc676.

GLOBAL

Large scale expansion accumulating global data

- Generating clinical data to **confirm robust efficacy & differentiated safety profile**
- Expanded in select lymphoma indications**
 - Focus high unmet need indications e.g. post-BTK MCL & PTCL
- Explore combination opportunities**
- Working with regulatory agencies** to define a data-driven path to NDA

FL	MZL
CLL	WM/LPL
MCL (BTK naïve)	MCL (Post BTK)
CBCL	PTCL



USA



SPAIN



POLAND



ITALY



FRANCE



DENMARK



FINLAND



AUSTRALIA

Sovleplenib: development strategy

Exploring autoimmune and heme onc indications in parallel

CHINA

Registration study initiated in ITP

Results from China Phase I/II in R/R primary ITP

- Oral, fast onset of efficacy – ORR 80%, Durable ORR 40%
- Robust efficacy in heavily pre-treated patients
- Similar efficacy with or without prior TPO/TPO-RA therapies

Breakthrough Therapy Designation in China

ASH 2021	Sovleplenib – 300 mg, once daily		
	Double-blinded Pts 8 + 16 wks	Cross-over Pts 16 wks	Total
ORR: n (%)	75.0% (12/16)	100.0% (4/4)	80.0% 16/20
Durable ORR: n (%)	31.3% (5/16)	75.0% (3/4)	40.0% (8/20)

**ESLIM-01 pivotal Phase III study
initiated October 2021**

As of June 15, 2021. ASH 2021 #16. Yang H, Zhou Y, Hu JY, et al. Safety, Pharmacokinetics and Preliminary Efficacy of HMPL-523 in Adult Patients with Primary Immune Thrombocytopenia: A Randomized, Double-Blind and Placebo-Controlled Phase 1b Study. *Blood* 2021; 138 (Supplement 1): 16. doi: <https://doi.org/10.1182/blood-2021-149895>

GLOBAL

Dose expansion ongoing into 9 iNHL indications

Lymphoma

Generating data with focus on indications of high unmet need:

- *Hodgkin's lymphoma*
- *CLL (post BTKi)*

CLL	WM/LPL	PTCL
FL	MZL	CBCL
MCL	CLL (Post BTK)	HL

Non-malignant hematology

- Expand to non-malignant conditions of relevance such as chronic **immune thrombocytopenia (ITP)**
- Phase I in chronic ITP pts in U.S. / E.U. in advanced planning

Tazemetostat: China development strategy

Bridging study for rapid registration and indication expansion through combinations

Encouraging combo activity with R²

Preliminary efficacy

Median duration of tazemetostat treatment was 32 weeks
38/44 were efficacy evaluable*

ASCO
2022

Best Overall Response ^a (%)	TAZ + R ² (n=38) ^b
Objective response rate	95%
Complete response ^c	50%
Partial response	45%
Stable disease	5%
Progressive disease	0

^a Overall, there were 31 PET-CT-based responses and 7 CT-based responses.

^b 6 patients were not included in the initial efficacy assessments.

^c For complete response, 18 were PET-CT-based responses and 1 was a CT-based response.

CT, computed tomography; PET, positron emission tomography; R², lenalidomide + rituximab; TAZ, tazemetostat.

DCO: January 2022

Safety consistent with previously reported safety information for this combination

Current status

Monotherapy bridging study in 3L+ R/R follicular lymphoma

- FPI in July 2022

SYMPHONY-1 study – combo w/ R² global Phase III in 2L follicular lymphoma

- IND cleared in China; FPI expected in H2 2022

Hainan Health Tourism Policy

- U.S. FDA approved oncology drugs channel in Hainan Province

Combo study with amdizalisib (PI3Kδi)

- IND filed in China

FINANCIAL SUMMARY

Johnny Cheng
Chief Financial Officer



Condensed Consol. Balance Sheets

Well-financed position – continue delivering on our strategic objectives

(in US\$ millions)	Jun 30, 2022 <i>(Unaudited)</i>	Dec 31, 2021
Assets		
Cash, cash equivalents & short-term investments	826.2	1,011.7
Accounts receivable	77.1	83.6
Other current assets	118.9	116.8
Property, plant and equipment	44.1	41.3
Investments in equity investees	83.0	76.5
Other non-current assets	45.0	42.8
Total assets	1,194.3	1,372.7
Liabilities and shareholders' equity		
Accounts payable	51.0	41.2
Other payables, accruals and advance receipts	233.6	210.9
Bank borrowings ^[1]	0.4	26.9
Other liabilities	57.5	54.2
Total liabilities	342.5	333.2
Company's shareholders' equity	799.7	986.9
Non-controlling interests	52.1	52.6
Total liabilities and shareholders' equity	1,194.3	1,372.7

As of Jun 30, 2022

Cash Resources:

- **\$826m cash** / cash eq. / ST inv. ^[2]
 - Including short-term investment of \$359m
- **\$178m** unutilized banking facilities from Bank of China, HSBC and Deutsche Bank
 - \$113m unutilized fixed asset loan facility

Others:

- **\$58m** additional cash at SHPL JV

Condensed Consol. Statements of Operations

Oncology sales growth & Other Ventures income – help offset R&D investment

(in US\$ millions, except share and per share data)

	6 months ended Jun 30, 2022		Year ended Dec 31, 2021
	(Unaudited)		
Revenues:			
Oncology/Immunology – Marketed Products	63.5	37.8	76.4
Oncology/Immunology – R&D	27.6	5.1	43.2
Oncology/Immunology consolidated revenues	91.1	42.9	119.6
Other Ventures	110.9	114.5	236.5
Total revenues	202.0	157.4	356.1
Operating expenses:			
Costs of revenues	(137.3)	(123.2)	(258.2)
R&D expenses	(181.7)	(123.1)	(299.1)
Selling & general admin. expenses	(79.8)	(54.8)	(127.1)
Total operating expenses	(398.8)	(301.1)	(684.4)
	(196.8)	(143.7)	(328.3)
Gain on divestment of an equity investee	-	-	121.3
Other (expense)/income	(3.8)	3.3	(8.7)
Loss before income taxes & equity in earnings of equity investees	(200.6)	(140.4)	(215.7)
Income tax benefit/(expense)	4.2	(1.9)	(11.9)
Equity in earnings of equity investees, net of tax	33.5	28.7	44.7
Equity in earnings of divested equity investee, net of tax	-	14.3	15.9
Net loss	(162.9)	(99.3)	(167.0)
Less: Net income attrib. to non-controlling interests	0.0	(3.1)	(27.6)
Net loss attrib. to HUTCHMED	(162.9)	(102.4)	(194.6)
Losses/share attrib. to HUTCHMED – basic & diluted (US\$ per share)	(0.19)	(0.14)	(0.25)
Losses/ADS attrib. to HUTCHMED – basic & diluted (US\$ per ADS)	(0.96)	(0.70)	(1.23)

Six-month revenues up 28% to \$202.0m

- Oncology revenues doubled to **\$91.1m** (H1'21: \$42.9m), on track with guidance
- **\$15.0m** development milestone from AZ (for the initiation of start-up activities of SAFFRON study)

R&D spending supporting 13 registration enabling programs

- **R&D expenses up 48% to \$181.7m**
 - China R&D expenses up 54% to \$98.1m (H1'21: \$63.8m)
 - U.S. & EU R&D expenses up 41% to \$83.6m (H1'21: \$59.3m)

Equity investees income partially offsetting R&D investment

- Net income attributable to HUTCHMED from equity investees up 17% to **\$33.5m** (H1'21: \$28.7m)

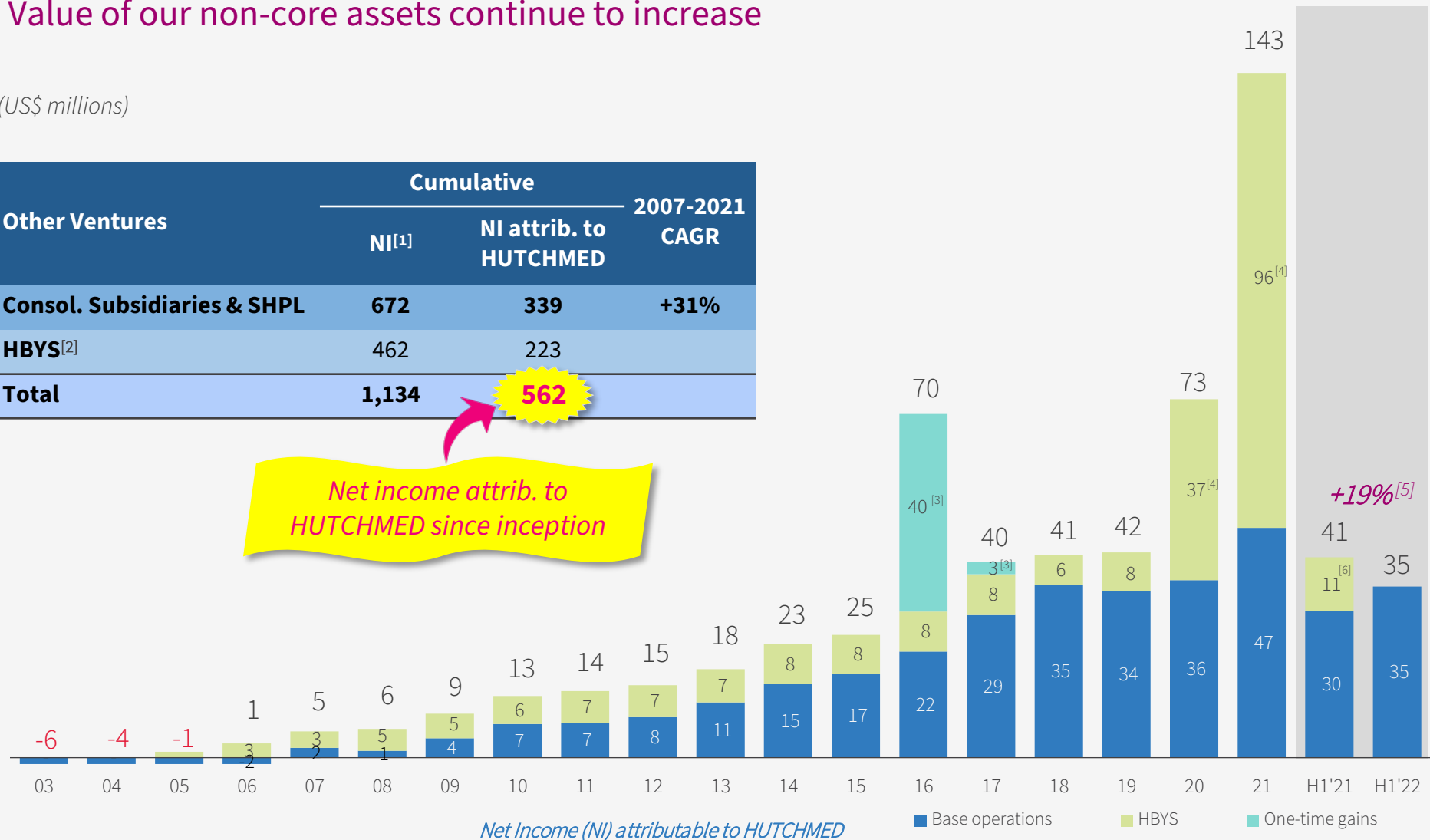
Substantial value in our Other Ventures

Value of our non-core assets continue to increase

(US\$ millions)

Other Ventures	Cumulative		2007-2021 CAGR
	NI ^[1]	NI attrib. to HUTCHMED	
Consol. Subsidiaries & SHPL	672	339	+31%
HBYS ^[2]	462	223	
Total	1,134	562	

Net income attrib. to
HUTCHMED since inception



[1] NI = Net income/(loss); 2003–2006 incl. discontinued operation; Based on aggregate Non-GAAP NI of consolidated subsidiaries & non-consolidated joint ventures of Other Ventures, please see appendix “Non-GAAP Financial Measures and Reconciliation”;
 [2] Total NI consists of aggregate net profit from HBYS operation of \$269m and one-time gain of \$193m. NI attributable to HUTCHMED represents the aggregate share of net profit from HBYS operation of \$106m and one-time gain of \$117m; [3] One-time gains represent our share of one-off property gains from SHPL, includes the land compensation of \$40.4m in 2016, and R&D related subsidies of \$2.5m in 2017; [4] Represent our share of HBYS net profit from operation of \$7.7m and one-time gains from land compensation of \$28.8m in 2020. The Group divested its entire interest in HBYS in Sep 2021 and thus the Group’s share of HBYS net profit from operation only covered the period from Jan 1st - Sep 28th for 2021 which is \$7.1m, plus further land compensation of \$5.6m in 2021. The Group also recognized a gain on HBYS divestment of \$82.9m in 2021; [5] Excluded HBYS NI attributable to HUTCHMED of \$11.5m in H1 2021; [6] Included HBYS land compensation of \$5.6m in H1 2021

Continuing growth of Oncology revenues

Oncology consolidated revenues 2022 guidance unchanged: **\$160-\$190 million**



US\$'m	H1 2022	H1 2021	% Change
(Unaudited)			
In-market Sales^[1]			
ELUNATE®	\$50.4	\$40.1	26%
SULANDA®	\$13.6	\$8.0	69%
ORPATHYS®	\$23.3	-	-
TAZVERIK®	\$0.1	-	-
Total	\$87.4	\$48.1	82%

Consolidated Revenues

Product Sales ^[2]	\$63.5	\$37.8	68%
Other R&D Service income	\$12.6	\$5.1	149%
Milestone payment	\$15.0	-	-
Total	\$91.1	\$42.9	113%

[1] Total sales to third parties provided by Lilly (ELUNATE®), AstraZeneca (ORPATHYS®) and HUTCHMED (SULANDA® and TAZVERIK®); [2] For ELUNATE® and ORPATHYS®, represents manufacturing fees, commercial service fees and royalties paid by Lilly and AstraZeneca, respectively, to HUTCHMED, and sales to other third parties invoiced by HUTCHMED; for SULANDA® and TAZVERIK®, represents the Company's sales of the product to third parties.

CLOSING REMARKS

- Continue our strong commercial momentum
- Apply our core R&D strategy – rapid China development & global MRCTs
- More than 10 NDA submissions expected in China & globally
- Leverage our long-term experience to manage wisely in challenging times

Agile in tough times

- Manage cash carefully
- Minimize impact from COVID

Build on our strengths

- Rapidly growing China sales
- Deliver the next wave of new product registrations
 - Fruquintinib global (assuming positive FRESCO-2)
 - Sovleplenib, amdizalisib & tazemetostat in China
 - Fruquintinib, savolitinib & surufatinib combo new life-cycle indications
- Strong partnership track record
- Preserved significant economics and control over our progressing portfolio of potential new medicines

Q&A



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THANK YOU

Non-GAAP Financial Measures & Reconciliation

Other Ventures - Reconciliation of Non-GAAP Net (Loss)/Income ^[1]

- Consolidated Subsidiaries: includes Hutchison Sinopharm and others
- Non-consolidated joint ventures: includes SHPL and HBYS ^[7]

	IFRS											US GAAP										H1'21- H1'22 Growth	Total since inception
(US\$ millions)	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	H1'21	H1'22		
Net (loss)/Income (Non-GAAP) include one-time gains	(10.7)	(3.6)	2.2	6.7	11.2	14.7	21.5	27.9	30.1	33.1	39.7	48.8	54.1	144.1	82.3	83.6	84.9	162.2	231.2 ^[7]	87.3	69.4	-21%	1,133.4
Net (loss)/Income (Non-GAAP) exclude one-time gains	(10.7)	(3.6)	2.2	6.7	11.2	14.7	21.5	27.9	30.1	33.1	39.7	48.8	54.1	63.3 ^[3]	77.3 ^[4]	83.6	84.9	90.2 ^[5]	110.3 ^{[6][7]}	58.8 ^[8]	69.4	18%	854.7
Consolidated subsidiaries	(10.3)	(4.9)	(2.9)	(2.4)	0.2	0.0	0.8	1.0	(0.4)	(1.1)	0.1	1.6	1.4	3.1	5.9	6.9	3.8	3.9	3.1	1.5	2.3	53%	12.1
Non-consolidated joint venture - SHPL	(0.4)	1.3	1.9	1.3	1.9	2.8	6.0	11.9	14.2	17.7	22.6	26.4	31.3	39.8 ^[3]	50.6 ^[4]	59.8	61.3	67.0	89.4	57.3	67.1	17%	573.9
Non-consolidated joint venture - HBYS	-	-	3.2	7.8	9.1	11.9	14.7	15.0	16.3	16.5	17.0	20.8	21.4	20.4	20.8	16.9	19.8	19.3 ^[5]	17.8 ^{[6][7]}	- ^[8]	-		268.7
Net (loss)/income attrib. to HUTCHMED include one-time gains	(5.7)	(3.7)	(0.5)	1.2	4.5 ^[2]	5.9 ^[2]	9.3 ^[2]	12.6 ^[2]	13.6 ^[2]	14.6 ^[2]	18.2 ^[2]	22.8 ^[2]	25.2 ^[2]	70.3	40.0	41.4	41.5	72.8	142.9 ^[7]	41.3	35.4	-14%	562.3
Net (loss)/income attrib. to HUTCHMED exclude one-time gains	(5.7)	(3.7)	(0.5)	1.2	4.5 ^[2]	5.9 ^[2]	9.3 ^[2]	12.6 ^[2]	13.6 ^[2]	14.6 ^[2]	18.2 ^[2]	22.8 ^[2]	25.2 ^[2]	29.9 ^[3]	37.5 ^[4]	41.4	41.5	44.0 ^[5]	54.4 ^{[6][7]}	29.8 ^[8]	35.4	19%	402.1
Consolidated subsidiaries	(5.5)	(4.3)	(2.7)	(2.4)	0.2	0.0	0.8	1.0	0.0	(0.7)	0.2	1.3	1.0	1.8	3.9	4.8	2.9	2.8	2.6	1.2	1.8	57%	9.5
Non-consolidated joint venture – SHPL	(0.2)	0.6	1.0	0.7	0.9	1.4	3.0	5.9	7.1	8.8	11.2	13.2	15.6	19.9 ^[3]	25.3 ^[4]	29.9	30.7	33.5	44.7	28.6	33.6	17%	286.8
Non-consolidated joint venture – HBYS	-	-	1.2	2.9	3.4	4.5	5.5	5.7	6.5	6.5	6.8	8.3	8.6	8.2	8.3	6.7	7.9	7.7 ^[5]	7.1 ^{[6][7]}	- ^[8]	-		105.8

Include one-time gains

Exclude one-time gains

[1] 2003–2006 incl. disco. operation; [2] Excluded discontinued operations results in respective years; [3] Excluded the land compensation in SHPL of \$80.8 million from net income and \$40.4 million from net income attributable to HUTCHMED for 2016;

[4] Excluded SHPL's R&D related subsidies of \$5.0 million from net income and \$2.5 million from net income attributable to HUTCHMED for 2017;

[5] Excluded the land compensation in HBYS of \$72.0 million from net income and \$28.8 million from net income attributable to HUTCHMED for 2020;

[6] Excluded the gain on divestment of HBYS of \$106.9 million from net income and \$82.9 million from net income attributable to HUTCHMED; and excluded the land compensation in HBYS of \$14.0 million from net income and \$5.6 million from net income attributable to HUTCHMED for 2021;

[7] The Group divested its entire interest in HBYS in Sep 2021 and thus the Group's share of HBYS net profit only covered the period from Jan 1st - Sep 28th for 2021;

[8] Excluded net income from HBYS of \$28.5 million (of which \$14.0 million land compensation) and net income attributable to HUTCHMED from HBYS of \$11.5 million (of which \$5.6 million land compensation) for H1 2021.

Abbreviations

ADS = American depositary share.
AIHA = autoimmune hemolytic anemia.
ALK = anaplastic lymphoma kinase.
ALL = Acute Lymphoblastic Leukemia
AML = acute myeloid leukemia.
ASCO = American Society of Clinical Oncology.
ASCO GI = ASCO (American Society of Clinical Oncology)
Gastrointestinal Cancers Symposium
ASH = American Society of Hematology
bsAb = bi-specific antibody
BID = twice daily.
BRAF = B-Raf.
BSC = best supportive care.
BTK = Bruton's tyrosine kinase.
CBCL = cutaneous B-cell lymphoma.
CI = confidence interval.
CLL/SLL = chronic lymphocytic leukemia and small
lymphocytic lymphoma
RC = Colorectal cancer.
CRL = complete response letter.
CSF-1R = Colony-stimulating factor 1 receptor.
DDI = drug-drug interactions.
Deutsche Bank AG = Deutsche Bank AG, Hong Kong Branch.
DLBCL = diffuse large B-cell lymphoma
dMMR = deficient mismatch
DoR = Duration of response.
DRR = durable response rate.
epNET = extra-pancreatic neuroendocrine tumor.
EGFR = Epidermal growth factor receptor.
EGFRm+ = Epidermal growth factor receptor mutated.
EMA = European Medicines Agency.
EMC = endometrial cancer.
Epizyme = Epizyme Inc.
ERK = extracellular signal-regulated kinase.
ES = epithelioid sarcoma.
EU = European Union.
EZH2 = enhancer of zeste homolog 2.
FISH = fluorescence in situ hybridization.
FISH5+ = MET amplification as detected by FISH with MET copy
number ≥ 5 and/or MET: CEP signal ratio ≥ 2 .

FISH10+ = MET amplification as detected by FISH with MET
copy number ≥ 10 .
FDA = Food and Drug Administration.
FGFR = Fibroblast growth factor receptor.
FL = follicular lymphoma.
FPI = first patient in.
GAAP = Generally Accepted Accounting Principles.
GC = gastric cancer.
GI = gastrointestinal.
HBYS = Hutchison Whampoa Guangzhou Baiyunshan Chinese
Medicine Company Limited.
HKEX = The Main Board of The Stock Exchange of Hong Kong
Limited.
HL = Hodgkin's lymphoma.
HSBC = The Hongkong and Shanghai Banking Corporation
Limited.
Hutchison Sinopharm = Hutchison Whampoa Sinopharm
Pharmaceuticals (Shanghai) Company Limited.
IDH = Isocitrate dehydrogenase.
In-market sales = total sales to third parties provided by Eli
Lilly (ELUNATE®), AstraZeneca (ORPATHYS®) and HUTCHMED
(SULANDA® and TAZVERIK®).
HCPs = healthcare professionals
IHC = immunohistochemistry.
IHC50+ = MET overexpression as detected by IHC with 3+ in \geq
50% tumor cells.
IHC90+ = MET overexpression as detected by IHC with 3+ in \geq
90% tumor cells.
I/O = Immuno-oncology.
IND = Investigational New Drug (application).
IR = independent review
IRC = independent review committee
ITP = Immune thrombocytopenia purpura.
Lilly = Eli Lilly and Company.
MAA = Marketing Authorization Application.
MAPK pathway = RAS-RAF-MEK-ERK signaling cascade.
Mab = monoclonal antibody.
MCL = mantle cell lymphoma.
MDS/MPN = myelodysplastic/myeloproliferative neoplasms
MET = Mesenchymal epithelial transition factor.

MRCT = multi-regional clinical trial.
MSI-H = high levels of microsatellite instability
MZL = marginal zone lymphoma.
NDA = New Drug Application.
NEC = Neuroendocrine carcinoma.
NETs = neuroendocrine tumor.
NHL = Non-Hodgkin's Lymphoma.
NR = not reached.
NRDL = National Reimbursement Drug List.
NSCLC = Non-small cell lung cancer.
ORR = Objective response rate.
OS = Overall survival.
QD = once daily.
PD = progressive disease.
PD-L1 = programmed cell death ligand 1.
PFS = Progression-free survival.
PI3K δ = Phosphoinositide 3-kinase delta.
PMDA = Pharmaceuticals and Medical Devices Agency.
pNET = pancreatic neuroendocrine tumor.
PRCC = Papillary renal cell carcinoma.
PTCL = peripheral T-cell lymphomas.
R&D = Research and development.
ROS-1 = c-ros oncogene 1.
SHPL = Shanghai Hutchison Pharmaceuticals Limited.
SOC = standard of care.
Syk = Spleen tyrosine kinase.
TGCT = tenosynovial giant cell tumor.
TKI = Tyrosine kinase inhibitor.
TPO-RA = thrombopoietin receptor agonists.
Tx = treatment.
VEGF = Vascular endothelial growth factor.
VEGFR = Vascular endothelial growth factor receptor.
WM/LPL = Waldenström macroglobulinemia and
lymphoplasmacytic lymphoma
WT = wild-type.
WCLC = IASLC World Conference on Lung Cancer