

INVESTOR UPDATE

R&D, COMMERCIAL AND ASCO UPDATE WEBCAST

May 26, 2021

Nasdaq / AIM: HCM



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Use of Non-GAAP Financial Measures - This presentation includes certain non-GAAP financial measures. Please see the appendix slides titled “Non-GAAP Financial Measures and Reconciliation” for further information relevant to the interpretation of these financial measures and reconciliations of these financial measures to the most comparable GAAP measures.

Agenda

8:00	Overview	Christian Hogg
8:05	Clinical Development Updates Savolitinib Surufatinib Fruquintinib HMPL-689 HMPL-523 Early Programs & Discovery Strategy	Weiguo Su & Marek Kania
8:50	Market Potential & Introduction to Commercial	Christian Hogg
	China Commercial	Hong Chen
	US Commercial	Tom Held
9:10	Introduction to CMC	Christian Hogg
	CMC	Zhenping Wu
9:30	Conclusion & Q&A	Christian Hogg

Speakers

HUTCHMED Management Team



Christian Hogg
Chief Executive
Officer



32/21



Weiguo Su
Chief Scientific
Officer



31/16



Hong Chen
Chief Commercial
Officer, China



25/11



Tom Held
Head of Commercial,
U.S.



30/1



Marek Kania
Managing
Director & Chief
Medical Officer,
International



27/3



Zhenping Wu
Pharmaceutical
Sciences



27/13



Johnny Cheng
Chief Financial
Officer



32/13



Junjie Zhou
General
Manager, SHPL



30/20



May Wang
Business Dev. &
Strategic Alliances



27/11



Mark Lee
Corporate Finance &
Development



22/12



Charles Nixon
General Counsel



28/13



Andrew Shih
HR – Organization &
Leadership Dev.



25/2



Thomas Fu
Global Quality



22/1



Yiling Cui
Government Affairs



23/2



Enrico Magnanelli
International
Operations



22/3

OVERVIEW

Christian Hogg, CEO

Building a global science-focused biopharma from an established base in China



Realizing the global potential of HUTCHMED's novel oncology assets



Building a fully integrated oncology business in China

What we will see today

Integrated China & International Development

Expanding international team supporting global development
7 global programs in 2021: activities in China, US, EU, Japan & Australia

Savolitinib

Starting multiple global & China registration studies in 2021 – NSCLC, PRCC, GC
Potential 1st approval in China mid-year

Surufatinib & Fruquintinib

Filing 1st US FDA NDA and EU MAA
Multiple PD-1 combos **entering registration studies**

Transitioning Pipeline in Hematology

HMPL-689 (PI3K δ) entering China & US **registration studies**
HMPL-523 (Syk) **Ph. III** planning; **HMPL-306** (IDH1/2) & **HMPL-295** (ERK) US & China Ph. Is

Early-stage Pipeline & Discovery Research

HMPL-453 (FGFR) and **HMPL-760** (BTK) progressing; **3 more INDs** in H1 2021
Rich research pipeline

Oncology Commercial & Supply Chain

Leveraging powerful China commercial expertise, growing oncology sales rapidly
US org. preparing for **1st US launches** – potentially **suru early 2022** & fruq 2023
Long term production and supply chain strategy

CLINICAL DEVELOPMENT UPDATES

Weiguo Su, Chief Scientific Officer

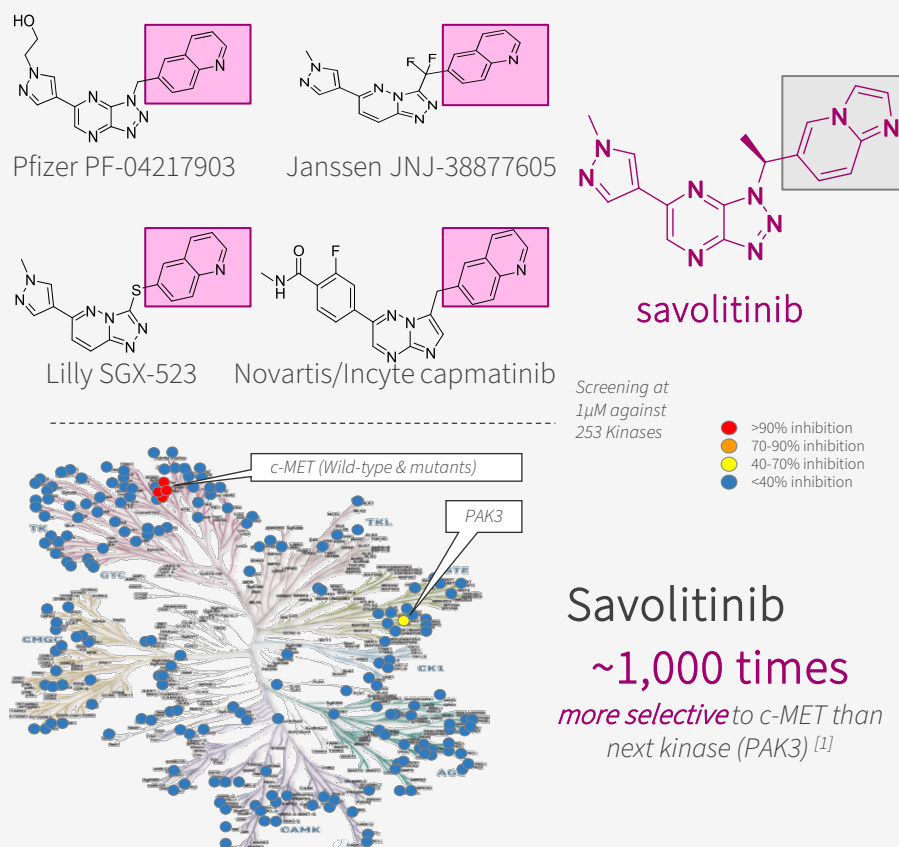
Marek Kania, Managing Director & Chief
Medical Officer – International

SAVOLITINIB

Savolitinib recap: MoA and data summary

Designed to avoid known renal toxicity while retaining potency

Quinolinone metabolite in 1st-gen MET compounds has low solubility in humans and when metabolized by the kidneys, appeared to crystallize, resulting in obstructive toxicity.



Evidence of clinical differentiation

- >1,100 patients in clinical trials to date
- Competitive anti-tumor effect across multiple MET aberrations in multiple tumor types
- Single agent and combination settings
- Potential first-in-class in China
- Currently testing in multiple tumor types:
 - NSCLC with Exon14 skipping
 - EGFRm + NSCLC
 - MET-driven PRCC
 - MET amplified GC

Savolitinib: MET Exon14 skipping alterations

Encouraging anti-tumor activity across multiple settings in NSCLC

NSCLC with MET Exon14 skipping alterations

- 3% of NSCLC, up to 22% in PSC
- Most common in elderly patients
- No effective treatments with poor prognosis

Savolitinib registration in China

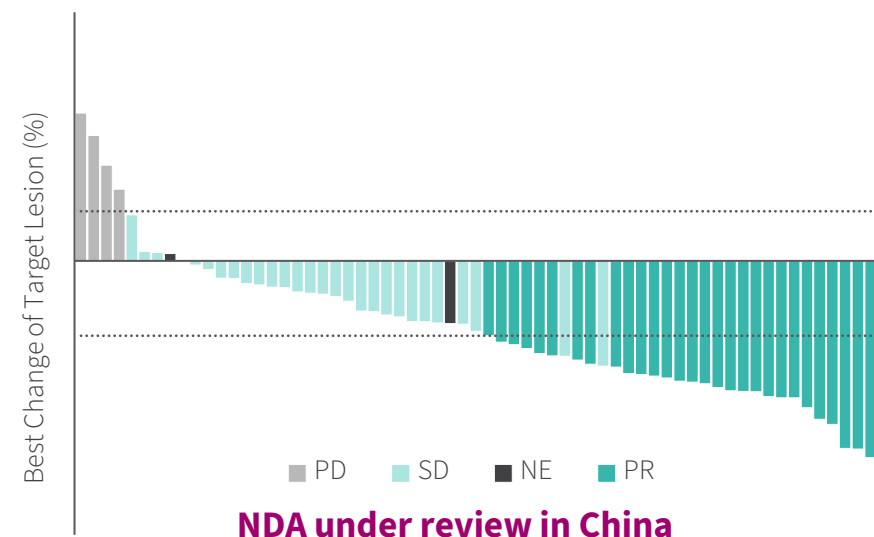
- NDA under review
- On track for mid-2021 approval

MET Exon14 skipping alterations in other tumor types

- Secondary GBM
- GI tumors
- Histiocytic sarcoma

Phase II in NSCLC harboring MET Exon 14 skipping alterations (data by IRC)

China Phase II registration ^[1]	Efficacy Evaluable (N=61)	Full Analysis (N=70)
ORR, % [95% CI]	49.2% [36.1–62.3]	42.9% [31.1–55.3]
DCR, % [95% CI]	93.4% [84.1–98.2]	82.9% [72.0–90.8]
mDoR, mo ^[2]	8.3 [5.3–16.6]	8.3 [5.3–16.6]



EGFR TKI refract. NSCLC w/ MET amplification

Phase III registration studies are being planned in combinations with TAGRISSO® (osimertinib)

	TATTON B Savo 600mg ^[1] + TAGRISSO®			TATTON D Savo 300mg + TAGRISSO®
	B1 Prior 3 rd -gen EGFR-TKI	B2 No prior 3 rd - gen EGFR-TKI (T790M neg.)	B3 No prior 3 rd -gen EGFR-TKI (T790M pos.)	D No prior 3 rd -gen EGFR-TKI (T790M neg.)
ORR*, % [95% CI]	33% [22–46]	65% [50–78]	67% [41–87]	62% [46–76]
DCR#, % [95% CI]	75% [64–85]	88% [76–96]	100% [81–100]	93% [81–99]
Median DoR, mo. [95% CI]	9.5 [4.2–14.7]	10.7 [6.1–14.8]	11.0 [2.8–NR]	9.7 [4.5–14.3]
Median PFS, mo. [95% CI]	5.5 [4.1–7.7]	9.1 [5.5–12.8]	11.1 [4.1–22.1]	9.0 [5.6–12.7]

SAVANNAH: Broadest TAGRISSO® refractory population – FISH+ and/or IHC+ line agnostic

2L/3L EGFRm+ NSCLC

- After 1L or 2L TAGRISSO®
- MET amp. / over-express.
- No MET inhibitor therapy
- No prior chemo or I-O

Enrolled ✓

Savo 300mg QD + TAGRISSO®

Enrolling

Savo 300mg BID^[2] + TAGRISSO®

Enrolling

Savo 600mg QD + TAGRISSO®

PRIMARY ENDPOINT

- 300mg QD ORR

SECONDARY ENDPOINTS

- 300mg QD
 - ORR by MET FISH+ / IHC+; PFS; DoR; OS; safety
- 300mg BID & 600mg QD
 - Efficacy (ORR; PFS; DoR; OS); safety / tolerability

Data will inform Phase III design, to initiate late 2021

Plan to submit data for presentation in H1 2022

[1] Most pts enrolled to Part B1, B2, B3 on 600 mg savolitinib; final 21 patients enrolled in Part B were dosed with savolitinib by body weight following a protocol amendment, as follows: pts ≤55 kg (n=8) 300mg daily, pts >55 kg (n=13) 600mg daily. Best response data are for patients who had an opportunity to have two follow-up scans; * Complete or partial response confirmed at ≥4 weeks. # Disease control rate = confirmed complete response + confirmed partial response + stable disease at ≥5 wks; CI, confidence interval; NR, not reached. Han JY, et al. Osimertinib + savolitinib in patients with EGFRm MET-amplified/overexpressed NSCLC: Phase Ib TATTON Parts B and D final analysis. WCLC January 2021 #FP14.03.

Savolitinib: Promising in MET-driven PRCC

Global Phase III trial in planning in combination with IMFINZI® (durvalumab)

2021 ASCO®
ANNUAL MEETING

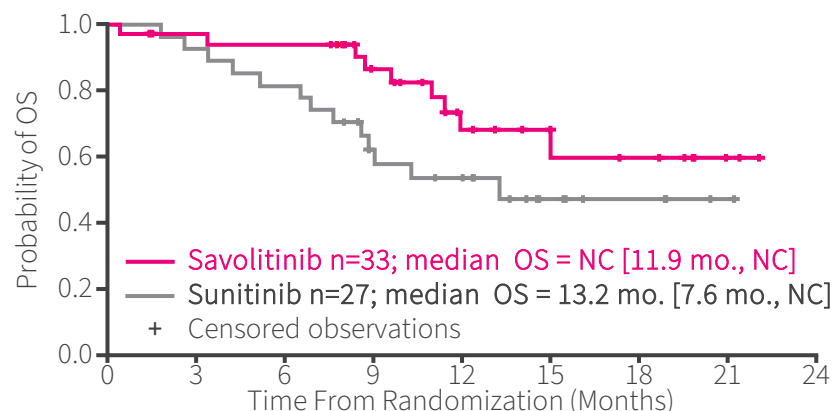
SAVOIR: Single agent anti-tumor activity in MET-driven PRCC

All 9 savo responders remained in response at data cut-off

SAVOIR [1]	Savolitinib (N=33)	Sunitinib (N=27)
ORR* [95% CI]	27% [13.3–45.5]	7% [0.9–24.3]
PFS [95% CI]	7.0 mo. [2.8–NC]	5.6 mo. [4.1–6.9]
	Hazard Ratio: 0.71 [0.37–1.36]	

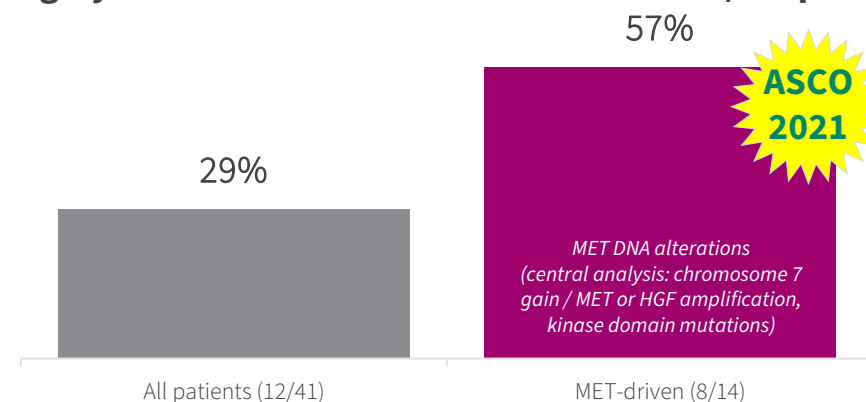
Strong signal of potential overall survival benefit

Hazard Ratio [95% CI]: 0.51 [0.21–1.17] $P=0.110$



CALYPSO: IMFINZI® (PD-L1i) combination activity^{[2][3]}

Highly correlated to MET-driven alterations / amplif.



	All patients ^[2] (N=41)	MET-driven ^[3] (N=14)
ORR	29%	57%
mPFS	4.9 mo.	10.5 mo.
mOS	12.3 mo.	27.4 mo.
PFS @ 12 mo.	31.1% [16.8–46.9]	TBD
OS @ 12 mo.	52.1% [35.0–66.8]	TBD

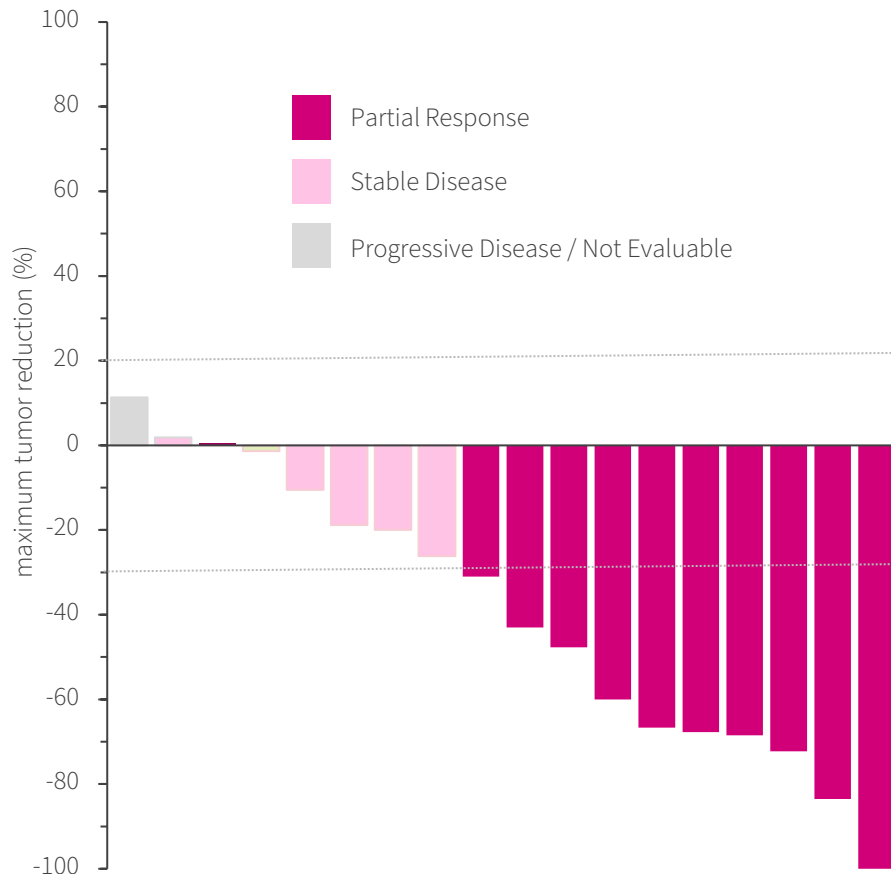
*1 of 2 sunitinib responders remained in response at data cut-off. NC = not calculated.

[1] Choueiri TK, et al. Efficacy of Savolitinib vs Sunitinib in Patients With MET-Driven Papillary Renal Cell Carcinoma: The SAVOIR Phase 3 Randomized Clinical Trial. JAMA Oncol. Published online May 29, 2020. doi:10.1001/jamaoncol.2020.2218; [2] ASCO-GU 2020 Suárez C et al. J Clin Oncol 38, 2020 (suppl 6; abstr 619); [3] ASCO 2021 Suárez C et al. J Clin Oncol 39, 2021 (suppl 15; abstr 4511).

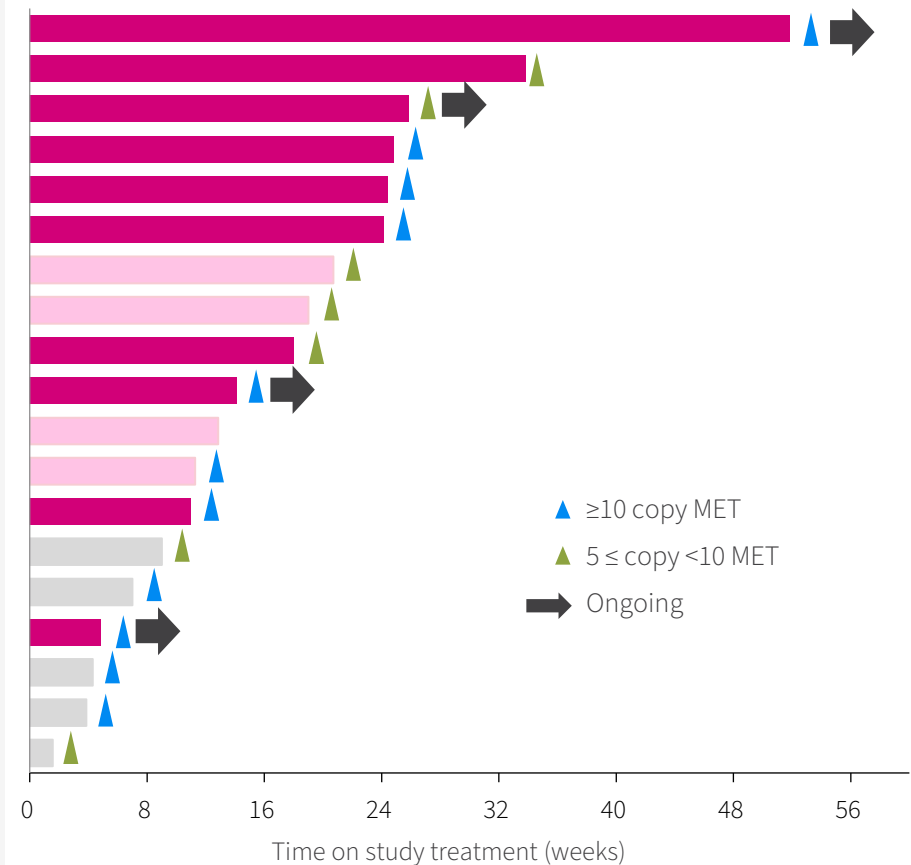
Savolitinib recap: MET ampl. in gastric cancer

Initiating Phase II trial in China

VIKTORY: Best tumor response (savolitinib arm)



VIKTORY: Duration of response (savolitinib arm)



Savolitinib development summary

CHINA

MET Exon14 alteration NSCLC

- NDA under review
- On track for mid-2021 approval

2L EGFR TKI refractory NSCLC with MET amplification

- Savolitinib + TAGRISSO® Phase III registration study
- FPI expected late Q3 2021 – **SACHI Study**

1L EGFRm+ NSCLC with MET overexpression

- Savolitinib + TAGRISSO® Phase III registration study
- FPI expected late Q3 2021 – **SANOVO Study**

Gastric cancer with MET amplification

- Single arm study with potential for registration
- FPI expected in mid-2021

GLOBAL

MET-driven PRCC

- Phase III registration study
- Savolitinib + IMFINZI® vs. sunitinib in MET-driven PRCC
- Expected study initiation Q3 2021
– **SAMETA Study**

2L TAGRISSO® refractory NSCLC with MET amplification

- Savolitinib + TAGRISSO® Phase III registration study
- FPI expected late YE 2021

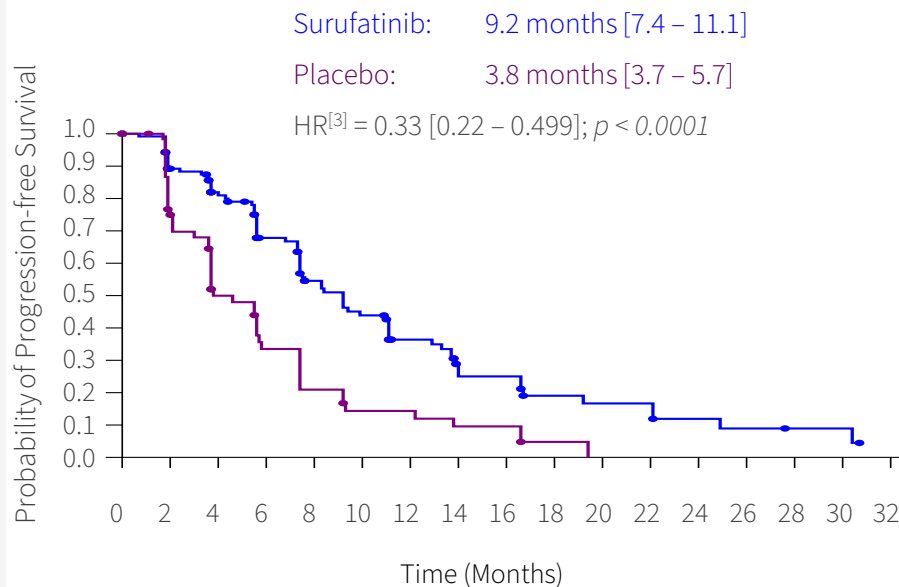
SURUFATINIB

(SULANDA[®] in China)

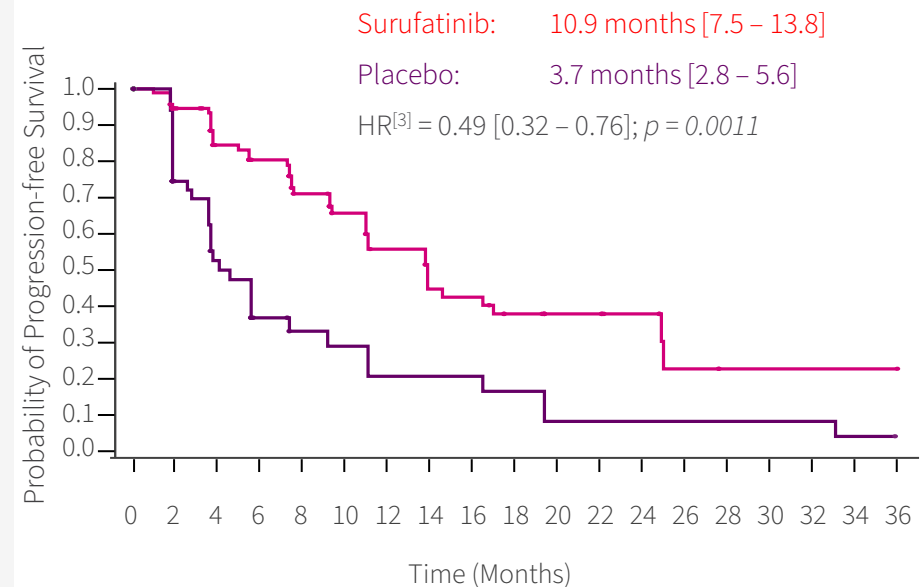
Surufatinib recap: efficacy across NETs

- >800 patients in clinical trials to date
- Proven single-agent efficacy: SANET-ep & SANET-p Phase IIIs met endpoints at interim
- China approved for non-pancreatic NET; NDA in review for pancreatic NET
- US NDA submitted

Non-Pancreatic^[1] (SANET-ep, n=198 – ESMO 2019)



Pancreatic^[2] (SANET-p, n=172 – ESMO 2020)



Surufatinib: NET registration update

CHINA

Extra-pancreatic (non-pancreatic) NET

- NDA approved Dec 2020
- Launched Jan 2021
- Preparing for NRDL discussion

Pancreatic NET NDA under review

- On track for potential H2 2021 approval

GLOBAL

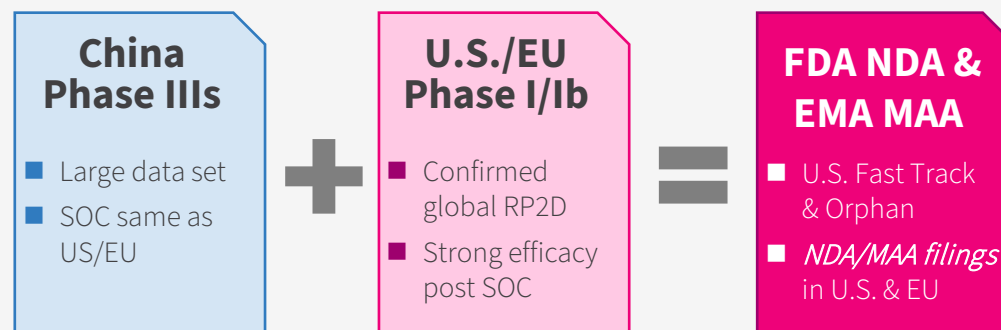
US FDA NDA submitted April 2021

- Fast Track Designations for both pNET & non-pNET
- Orphan Drug designation granted for pNET
- FDA decision on acceptance of NDA at end of June

EMA MAA submission mid-2021

Japan registration path agreed with PMDA

Additional data published ASCO 2021



Surufatinib: US Phase I/Ib monotherapy update

2021 **ASCO**
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ASCO
2021

Dose escalation completed

RP2D determined to be 300mg QD
Similar PK & tox profile btw China & US patients



Dose Expansion

NETs data provides signal of efficacy

Advanced or metastatic pNET

Advanced or metastatic epNET

Advanced or metastatic BTC

Advanced or metastatic STS

Treatment until unacceptable tox, disease progression or withdrawal of consent

Primary: PFS rate @ 11 mths
Secondary: ORR, DCR, TTR, DoR, PK, safety

	epNET	pNET
Median lines of therapy	2 (2–5)	4 (1–8)
<i>All patients previously received everolimus and/or sunitinib</i>		
mPFS [95% CI], mo.	11.5 [6.5–11.5]	15.2 [5.2–NR]
ORR [95% CI]	6.3% [0.2–30.2]	18.8% [4.0–45.6]
DCR [95% CI]	93.8% [69.8–99.8]	87.5% [61.7–98.4]

Safety data highlights

Most common AEs of any grade:

- Fatigue: 46.9%
- Hypertension: 43.8%
- Proteinuria: 37.5%
- Diarrhea: 34.4%
- Vomiting: 28.1%
- Nausea: 25.0%

Most common AEs ≥ grade 3:

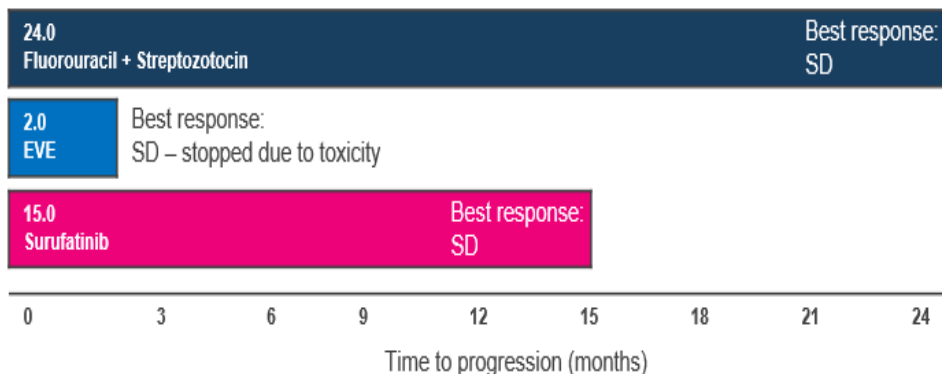
- Hypertension: 37.5%
- Diarrhea: 9.4%
- Proteinuria: 6.3%
- Dysphagia: 6.3%
- Anemia: 6.3%

AEs leading to discontinuation: 21.9%

Surufatinib: US Phase I/Ib patient cases

74 y.o. male with pancreatic NET metastatic to the liver

Previously progressed on multiple lines of therapy



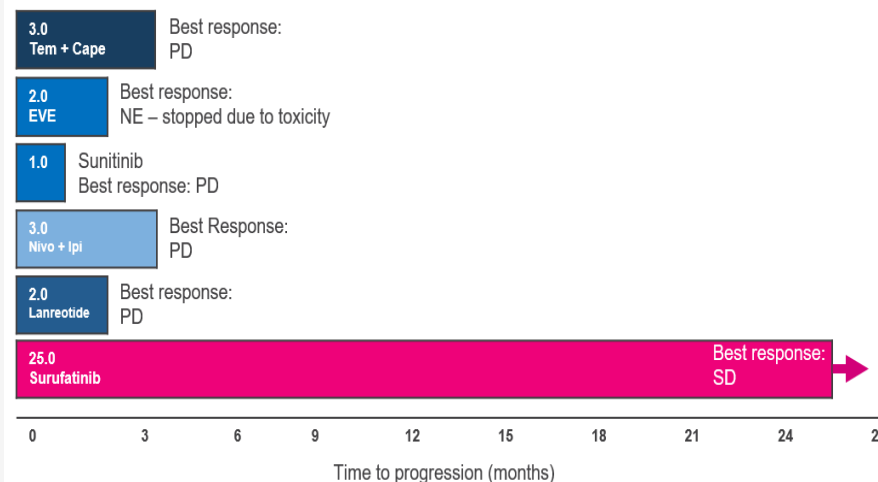
- Cytotoxic chemo: multiple dose reductions due to side effects
- Everolimus: severe side effects – discontinued within a few weeks
- Surufatinib: ~15 months without dose reductions; overall improvement in QoL

“I like this treatment; this the best so far - I have no side effects”

- Patient clearly stated quality of life (QoL) important when considering future therapy options

57 y.o. male with pancreatic NET metastatic to the liver and mesentery

Previously progressed on multiple lines of therapy



In surufatinib trial since March 2019 (2+ years)

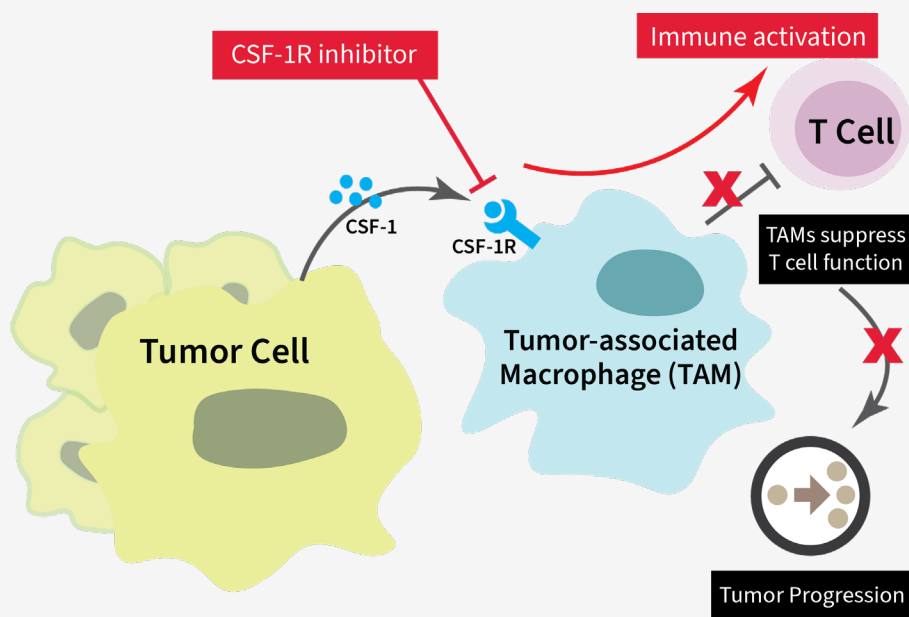
- Remains with stable disease
- Continues to have good tolerance

Surufatinib recap: unique MOA differentiation

Potentially enhance immune-mediated anti-tumor effect in addition to anti-angiogenesis

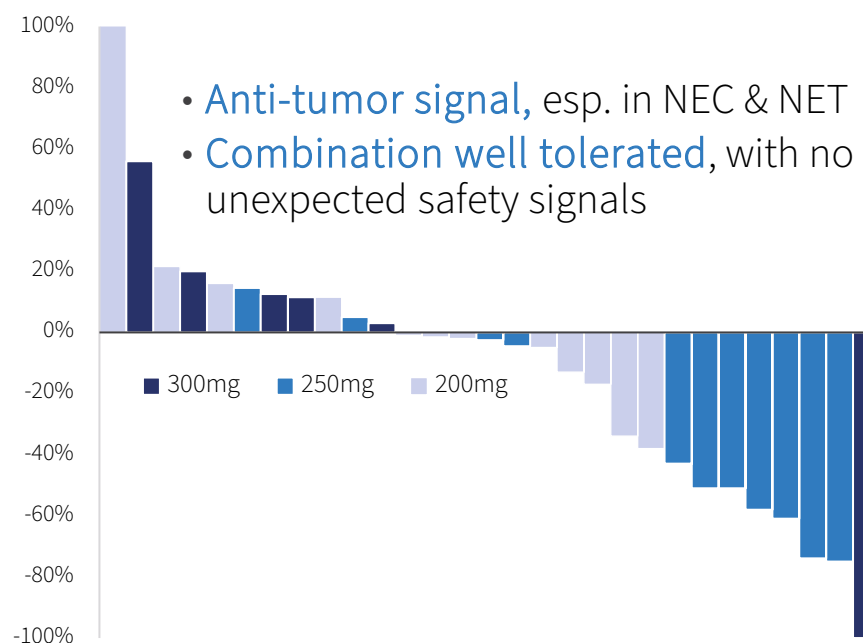
Inhibits **VEGFR1/2/3** & **FGFR1** – blocking vascular cell growth and angiogenesis

Inhibits **CSF-1R** – limits production of TAMs which cloak the cancer cell from T-cell attack



Synergistic effect with PD-1 inhibitors in NET/NEC, which had showed limited activity to date as a monotherapy or in combination with chemotherapy

Phase I PD-1 combo dose-finding study (AACR 2020)





Surufatinib: Promising PD-1 combos

Planning first Phase III in China in $\geq 2L$ NEC with Junshi; additional registration studies under discussion

2021 ASCO[®]
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Surufatinib PD-1 Studies Summary

PD-1	Patient focus	Status/ plan
TUOYI	NENs 	CN
TUOYI	Biliary tract	CN
TUOYI	Gastric 	CN
TUOYI	Thyroid	CN
TUOYI	Small cell lung	CN
TUOYI	Soft tissue sarcoma	CN
TUOYI	Endometrial	CN
TUOYI	Esophageal	CN
TUOYI	NSCLC	CN
TVVYT	Solid tumors	CN
Tisle- lizumab	Solid tumors	US EU

Phase II ongoing
Total N~250
to select 1-3 for registration intent studies

Phase I dose escalation completed

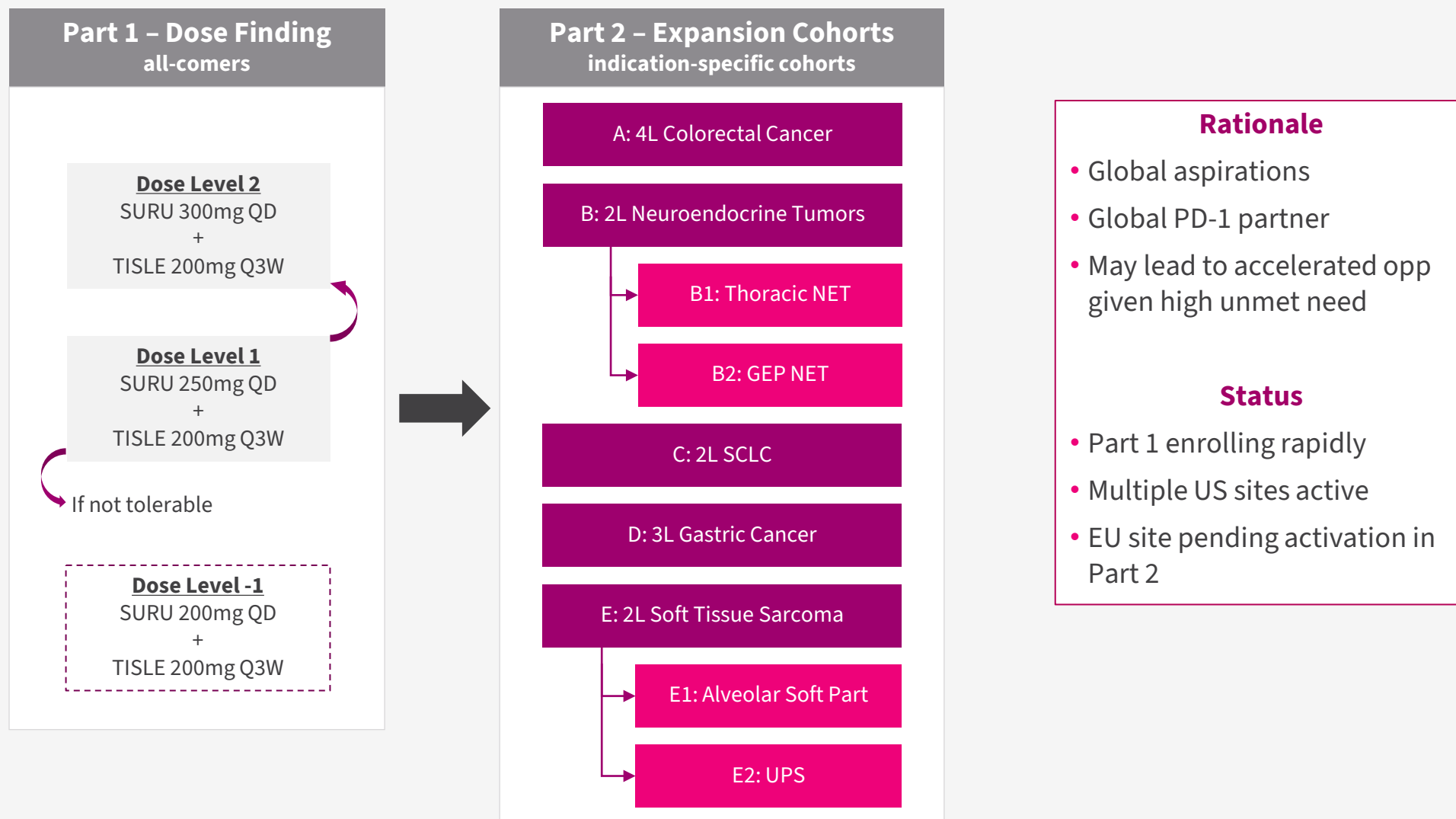
Phase I/Ib ongoing
Total N~110

ABSTRACT (data cut off Dec 30, 2020)	Surufatinib + toripalimab ^[1]	Surufatinib + toripalimab ^[2]
Indication	Neuroendocrine Carcinoma (2L)	Gastric or GEJ (2L)
Efficacy evaluable	20	15
Duration of treatment, mo.	5	3
ORR	20.0% [5.7 – 43.7]	Confirmed: 13.3% [1.7 – 40.5] Unconfirmed: 33.3% [11.8 – 61.6]
DCR	70% [45.7 – 88.1]	73.3% (44.9 – 92.2)
mPFS, mo.	3.94 [1.3 – NR]	3.71 (1.41 – NR)
mOS, mo.	Not mature at DCO	Not mature at DCO

- Preparing to initiate Phase III in 2L or above NEC
- Registration design for GC under discussion
- Remaining cohorts continue to mature

Surufatinib PD-1 combos global aspirations

Surufatinib + Tislelizumab (PD-1 mAb) first patient enrolled in March 2021

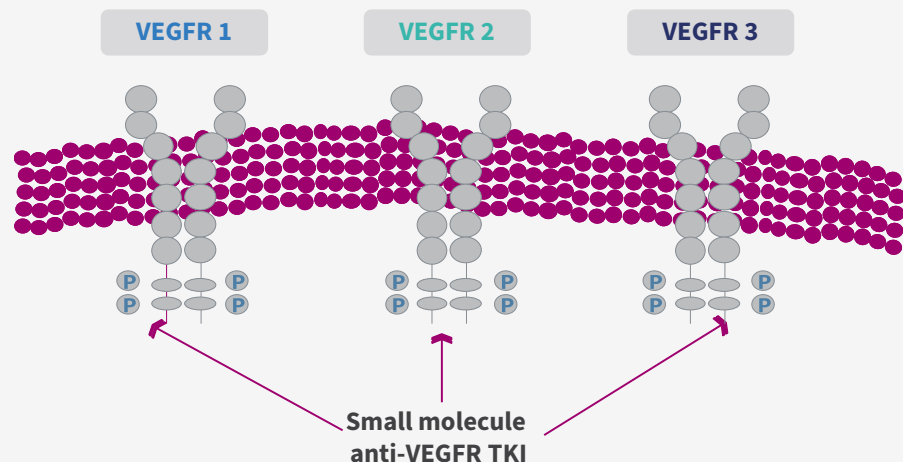


FRUQUINTINIB

(ELUNATE[®] in China)

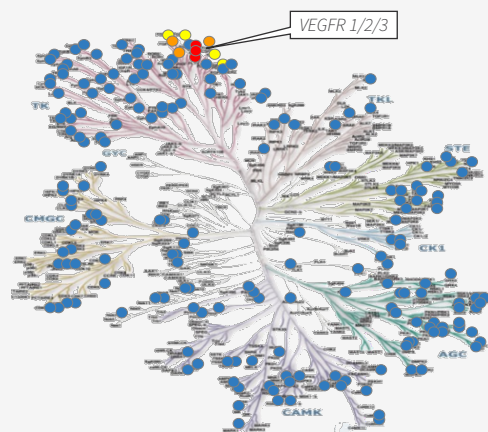
Fruquintinib recap: Highly selective to VEGFR

Efficacy with limit off-target toxicity



- Potent against VEGFR1,2,3, resulting in consistent clinical benefit for patients who failed bevacizumab
- Highly selective vs. other kinases with good safety profile with readily manageable AEs
- Combinable with chemo, targeted therapies and IO

3 rd -Line Metastatic Colorectal Cancer	FRESCO Phase III	
Treatment arms	ELUNATE®	Placebo
≥G3 AE (Safety population)	61.1%	19.7%
VEGFR on-target related AEs ≥ G3:		
Hypertension	21.2%	2.2%
Hand-Foot Syndrome	10.8%	0.0%
Off-target (i.e. non-VEGFR) related AEs ≥ G3:		
Hypophosphatemia	0.0%	1.5%
Hypokalemia	0.7%	0.7%
Rash/desquamation	0.0%	0.0%
Lipase increase	0.0%	0.0%
Hepatic function (Liver function) AEs ≥ G3:		
ALT increased	0.7%	1.5%
AST increased	0.4%	0.7%
Blood bilirubin increased	1.4%	1.5%



Screening at 1μM against 253 Kinases

- >90% inhibition
- 70-90% inhibition
- 40-70% inhibition
- <40% inhibition

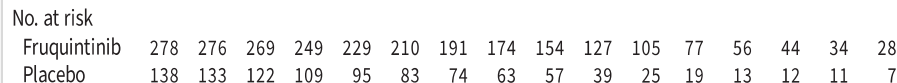
ELUNATE®
Fruquintinib Capsules

~250 times
more selective to VEGFR3 than
next non-VEGFR kinase (Ret) ^[2]

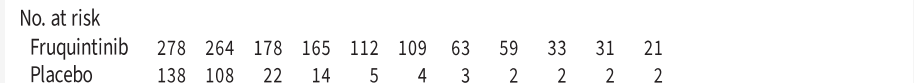
Approved and launched in China for late-stage CRC; anti-tumor effect in multiple settings

FRESCO PHASE III: PROGRESSION-FREE SURVIVAL

$p\text{-value} < 0.001$



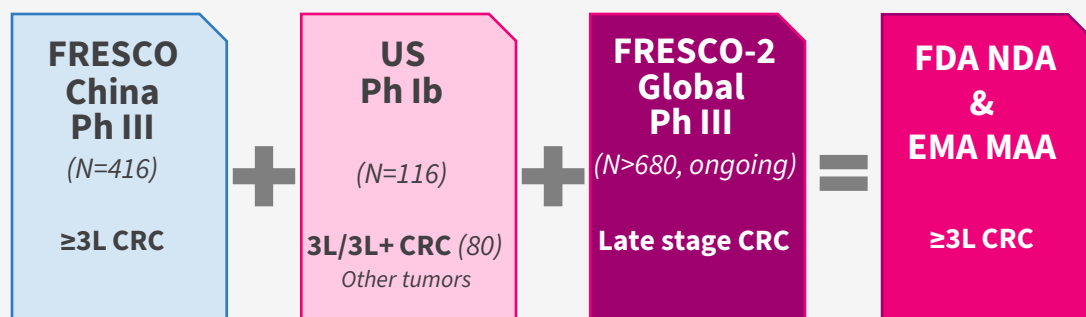
$p\text{-value} < 0.001$



FRESCO-2 to support 3L+ mCRC US/EU/JP NDA

Regulatory alignment on fruquintinib across all major markets

Basis for US, EU, Japan filings



- **FRESCO + US CRC Ph Ib data + FRESCO-2**, could support US NDA & EU MAA in **third-line and above** metastatic CRC
- Enrolling >150 sites across 14 countries
- Target fully enrolled end of 2021
- US Fast Track designation → potential rolling submission
- Extensive list of supportive studies

Target	1 st gen TKI		2nd gen TKI		Next gen TKI
	Sunitinib	Regorafenib	Lenvatinib	Axitinib	Fruquintinib
VEGFR1 (nM)	2	13	4.7	3	33
VEGFR2 (nM)	9	4.2	4	7	25
VEGFR3 (nM)	19	46	2.3	1	0.5
Phos-KDR (nM)	10	3	0.25	0.2	0.6
Other kinases (IC ₅₀ < 100nM)	PDGFRα PDGFRβ c-Kit Flt3 Ret Fms	BRAF cRAF RET PDGFRβ FGFR1-2 DDR2 SAPK2 Lyn Tir2 Abl TrKA EphA2 KIT	PDGFRα PDGFRβ FGFR1-4 c-Kit Ret	PDGFRα PDGFRβ FGFR1 c-Kit CSF-1R	none

Fruquintinib: PD-1 inhibitor combinations

Fruquintinib/sintilimab (TYVYT®) combo basket China Phase II and status update

Patient focus		Status and plans
CRC		<ul style="list-style-type: none">• Strategy for CRC being discussed
Hepatocellular carcinoma 2L		<ul style="list-style-type: none">• Stage I fully enrolled with promising emerging results• Registration strategy under discussion with PI
Endometrial cancer 2L		<ul style="list-style-type: none">• Stage I fully enrolled with promising results• Registration study proposed and awaiting CDE feedback
RCC 2L		<ul style="list-style-type: none">• Stage I fully enrolled with encouraging results• Registration strategy under discussion with PI
GC 2L		<ul style="list-style-type: none">• Newly added, enrolling
Cervical cancer 2L		<ul style="list-style-type: none">• Newly added, enrolling
NSCLC 1L		<ul style="list-style-type: none">• Newly added, enrolling



Fruquintinib: PD-1 inhibitor combinations

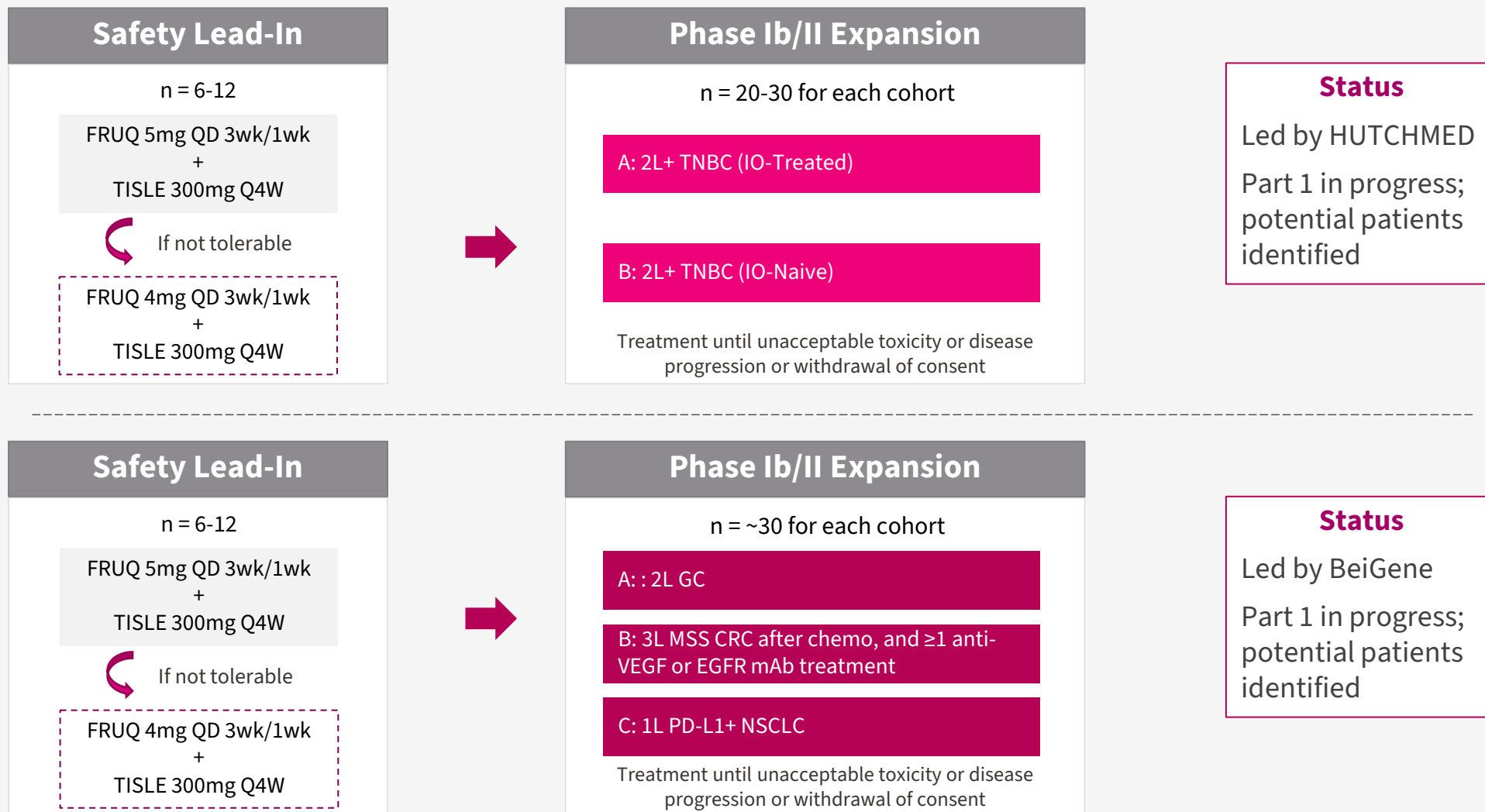
Durable benefit seen in advanced colorectal cancer

2021 ASCO[®]
ANNUAL MEETING

ABSTRACT	Fruq mono Ph. III (FRESCO)	ASCO 2021 Fruq + sintilimab ^[1]	ASCO 2021 Fruq + geptanolimab ^[2]	Lenvatinib + pembrolizumab ^[3]
Prior lines of tx	≥2	≥2	67% ≥2	94% ≥2
RP2D VEGFRi dose (<i>n</i>)	5mg QD 3w/1w (278)	5mg QD 2w/1w (22)	4mg QD 3w/1w (15) ^[4]	20mg QD (30)
Data cut-off	Jan 17, 2017	Jan 5, 2021	Dec 15, 2020	Apr 10, 2020
ORR	4.7% [2.1-7.2]	27.3% [10.7-50.2]	26.7%	21.9% [9.3-40.0]
DCR	62.2%	TBD	80%	46.9% [29.1-65.3]
mPFS, months	3.7 [3.7-4.6]	6.8 [5.6-NE]	7.3 [1.9-NE]	2.3 [2.0-5.2]
OS, months	9.3 [8.2-10.5]	TBD	Not mature at DCO	NA

[1] ASCO 2021 J Clin Oncol 39, 2021 (suppl 15; abstr 2514) data in patients dosed with RP2D; [2] ASCO 2021 J Clin Oncol 39, 2021 (suppl 15; abstr e15551) data in 15 ITT patients, of which 6 were dosed with RP2D; [3] ESMO 2020 DOI: <https://doi.org/10.1016/j.annonc.2020.08.2271>.

Fruquintinib: tislelizumab combinations



Fruquintinib: development summary

Current development status and next steps

CHINA

FRUTIGA: Phase III in 2L gastric cancer ongoing

- Expect fully enrolled around YE 2021
- Top-line data expected H2 2022

PD-1

- CRC data promising, registration strategy being formulated
- EMC registration study under discussion with CDE, expect to initiate H2 2021
- Registration plans for HCC and RCC currently under discussion with PIs
- 3 new cohorts added and are enrolling

GLOBAL

Colorectal cancer

- FRESCO-2 Phase III initiated in U.S., EU & Japan
- U.S. Phase Ib/II completed
- Basis for US, EU Japan NDA clear
 - Support for US NDA in third-line and above mCRC

PD-1 combinations

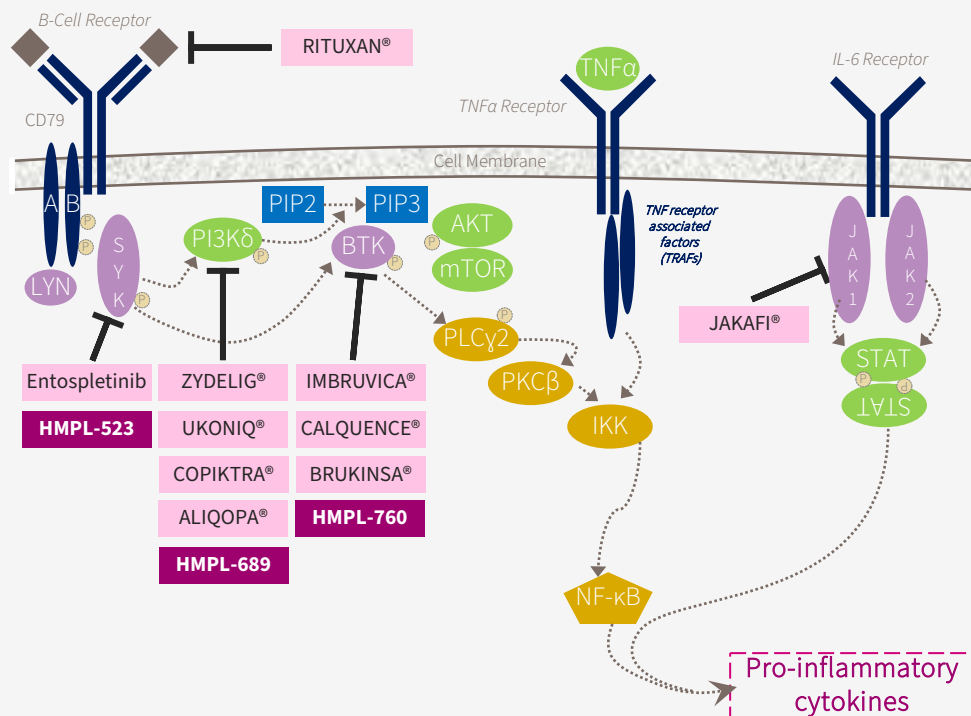
- Ongoing proof-of-concept studies across multiple cohorts, led by both HUTCHMED and BeiGene

HMPL-689

HMPL-689 Recap: Highly selective PI3K δ inhibitor

First in our next wave of innovation

B-cell signaling is critical in hematological cancer



Designed to be a global best-in-class inhibitor of PI3K δ

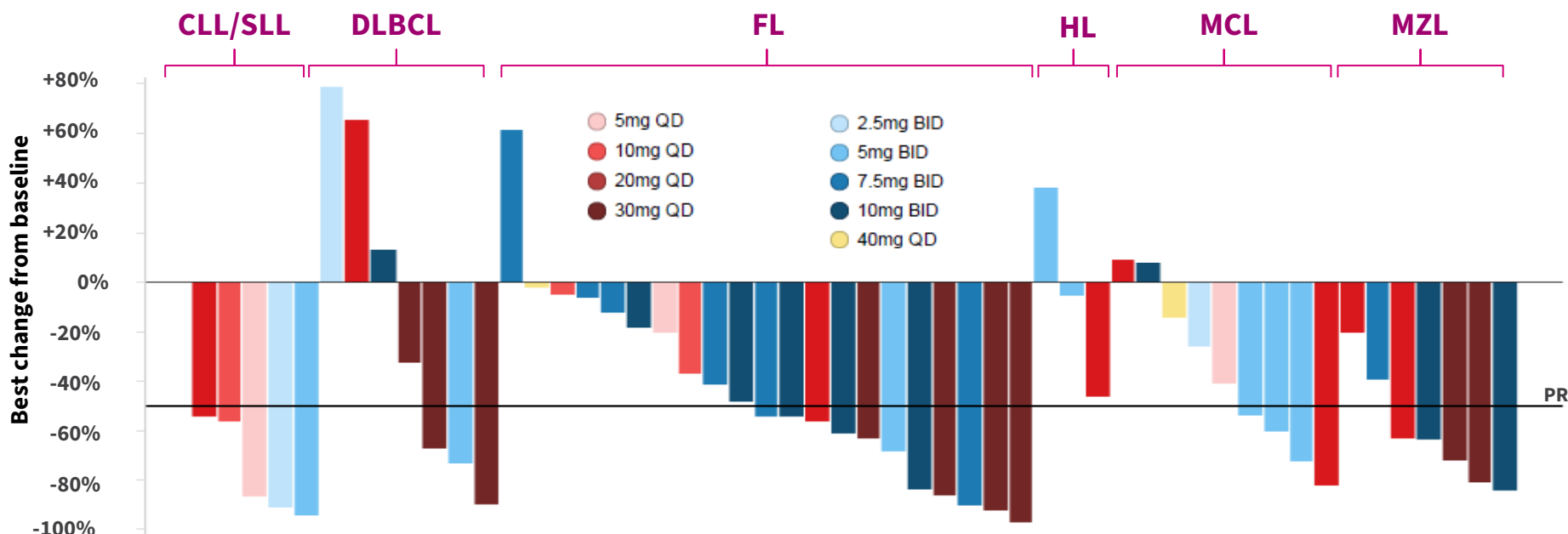
- Improved isoform selectivity (sparing PI3K γ)
- Improved potency at whole blood level (>5x more potent than Zydelig) to cut compound related toxicity
- Improved PK particularly efflux and drug/drug interaction due to CYP inhibition / induction, critical for combos

Enzyme IC ₅₀ (nM)	HMPL-689	ZYDELIG $^{\circledR}$	COPIKTRA $^{\circledR}$	ALIQOPA $^{\circledR}$
PI3K δ	0.8	2	1	0.7
PI3K γ (fold vs. PI3K δ)	114 (142x)	104 (52x)	2 (2x)	6.4 (9x)
PI3K α (fold vs. PI3K δ)	>1,000 (>1,250x)	866 (433x)	143 (143x)	0.5 (1x)
PI3K β (fold vs. PI3K δ)	87 (109x)	293 (147x)	8 (8x)	3.7 (5x)
PI3K δ human whole blood CD63+	3	14	15	n/a

HMPL-689 Recap: Dose escalation data (ASH)

Promising clinical activity in multiple tumor types

Best Response of Target Lesions in Dose Escalation Stage (ITT N=56)



Overall Response Rate	48% (35-62)
Clinical Benefit Rate	82% (70-91)
Duration of response	9.2 months (3.9-NA)
Progression free survival	10.1 months (5.5-15.7)
1yr PFS rate	40% (27-57)

CLL/SLL: chronic lymphocytic leukemia/small lymphocytic lymphoma; FL: follicular lymphoma; MZL: marginal zone lymphoma; MCL: mantle cell lymphoma; DLBCL: diffuse large B cell lymphoma; HL: Hodgkin's lymphoma; NHL: non-Hodgkin's lymphoma. NE: 2 DLBCL pts EOT due to AE (5mg BID) & voluntary withdraw (7.5 mg BID); 1 FL pt EOT due to AE (20 mg QD) before 1st tumor evaluation. 1 CLL arrive PR based on target lesion, as lymphocyte cell count increased assessed PD at C3D1. ASH 2020 Abstract #1135.

HMPL-689 Recap: Dose escalation data (ASH)

Well tolerated with a favorable safety profile

	HMPL-689 ^[1]	Zydelig® (idelalisib) ^[2]	Aliqopa® (copanlisib) ^[2]	Copiktra® (duvelisib) ^[2]	Ukoniq® (umbralisib) ^[2]	Parsaclisib (Dose escalation) ^[3]	Parsaclisib (CITADEL-204/ MZL) ^[4]	Zandelisib (intermittent dosing) ^[5]	Zandelisib (Dose escalation) ^[6]
n	56	146	168	442	221	72	100	21	30
Neutropenia	43% / 11%	53% / 25%*	32% / 25%	34% / 30%	33% / 16%*	44% / 20%*	13% / 9%	na / 14%	45% / 13%*
Anemia	16% / 0%	28% / 2%*	na	20% / 11%	27% / 3%*	31% / 8%*	14% / 5%	na / 0%	13% / 0%*
Thrombocytopenia	11% / 0%	26% / 6%*	22% / 8%	17% / 10%	26 % / 4%*	35% / 10%*	na	na / 0%	22% / 0%*
Diarrhea or colitis	<5% / <5%	47% / 14%	36% / 5%	50% / 23%	58% / 10%	36% / 9%	44% / 11%	na / 4%	45% / 19%
Rash	11% / 5%	21% / 3%	15% / 2%	31% / 9%	18% / 3%	31% / 6%	17% / 2%	na / 2%	42% / 13%
ALT increased	27% / 2%	50% / 19%	na	40% / 8%	33% / 8%	28% / 1%	26% / 4%	na / 0%	39% / 6%
AST increased	21% / 2%	41% / 12%	na	37% / 6%	32% / 7%	29% / 1%	19% / 2%	na / 0%	25% / 6%
Pyrexia	14% / 0%	28% / 2%	na	26% / 2%	na	18% / 1%	13% / 1%	na	na
Pneumonia	25% / 16%	25% / 16%	21% / 14%**	21%/15%	PJP prophylaxis recommended	na	7% with PJP prophylaxis	PJP prophylaxis	na
Hypertension	7% / 5%	na	35% / 27%	na	na	7% / 0%	na	na	na
Hyperglycemia	11% / 2%	na	54% / 39%	na	na	10% / 1%	na	na	na

[1] ASH 2020 Abstract #1135; [2] US Prescribing Information; [3] Blood, April 2019 doi: 10.1182/blood-2018-08-867499; [4]] ASH 2020 Abstract #338; [5] ASCO 2020 Abstract #8016; [6] ASCO 2018 Abstract #7519; *Laboratory values; **Lower respiratory tract infections; ***Regardless of causality; PJP = pneumocystis jirovecii pneumonia

HMPL-689: Clinical profile being confirmed

China-based Phase Ib dose expansion cohorts enrolling to inform registration studies

Dose expansion

30~40 pts for each cohort

A: 2L+ MZL

- Expansion completed – registration intent Phase II initiated

B: 3L+ CLL/SLL

- Expansion continuing to enroll

C: 3L+ FL (stage 1,2,3a)

- Expansion completed – registration intent Phase II initiated

D: MCL, DLBCL, FL(3b)

- Expansion continuing to enroll

E: T-cell lymphoma

- Expansion continuing to enroll

Treatment until unacceptable tox, disease progression or withdrawal of consent

Primary endpoint: ORR

Secondary endpoints: PFS, TTR, DoR, PK

HMPL-689: China registration intent Phase II

First patient enrolled April 2021

TWO STAGE DESIGN: HMPL-689 30mg QD, 28 days/cycle

Cohort 1: R/R MZL

- $\geq 2L$ after $\geq 1L$ CD20i tx
- N~80
- No prior PI3Ki/BTKi

STAGE I:
~33 patients

Efficacy evaluation
 ≥ 15 CR/PR

STAGE II:
~48 patients

Cohort 1 leading site: Fudan Cancer Center

Cohort 2: R/R FL

- $\geq 3L$ after $\geq 1L$ CD20i tx
- N~100
- No prior PI3Ki/BTKi

STAGE I:
~42 patients

Efficacy evaluation
 ≥ 18 CR/PR

STAGE II:
~62 patients

Cohort 2 leading site: Sun Yat-sen Cancer Center

Tumor evaluations (TE)

- every 8 weeks in the first 24 weeks
- every 12 weeks thereafter

- **Primary efficacy endpoint**
IRC-assessed ORR
- **Secondary efficacy endpoints**
IRC-assessed CRR, PFS, CBR, TTR, and DoR; Inv-assessed ORR, CRR, PFS, CBR, TTR, DoR, and OS

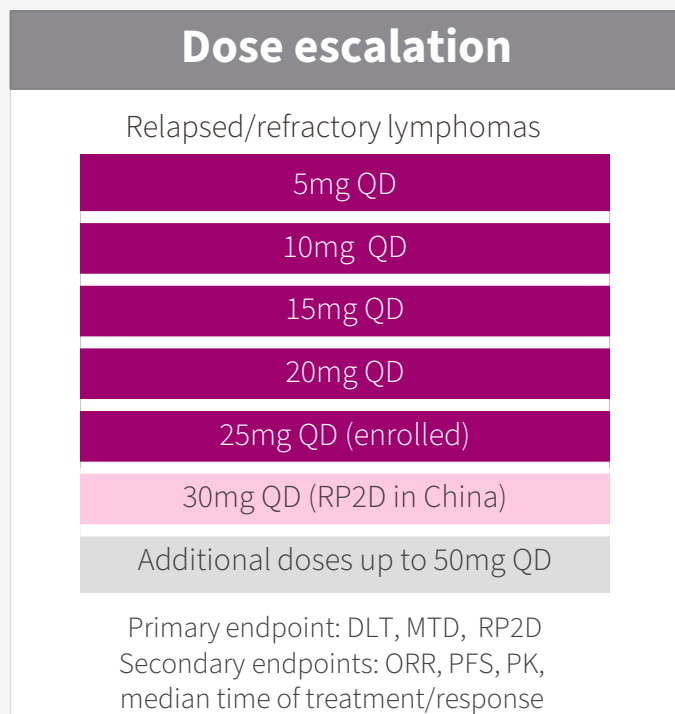
- Full enrollment targets
 - FL by H1 2022
 - MZL by H2 2022

HMPL-689: US/EU Lymphoma Phase Ib

Intl to build on China data, and engage FDA in H2 2021

Next step: Complete dose escalation in Q3 2021

- Dose expansion to focus on FL and MZL
- End of Phase I meeting with US FDA H2 2021 to confirm registration path



USA



SPAIN



POLAND



ITALY



DENMARK



FINLAND



FRANCE

23 target sites in 7 countries

HMPL-689 US Phase I - Dose escalation

Follicular lymphoma patient with sustained partial response

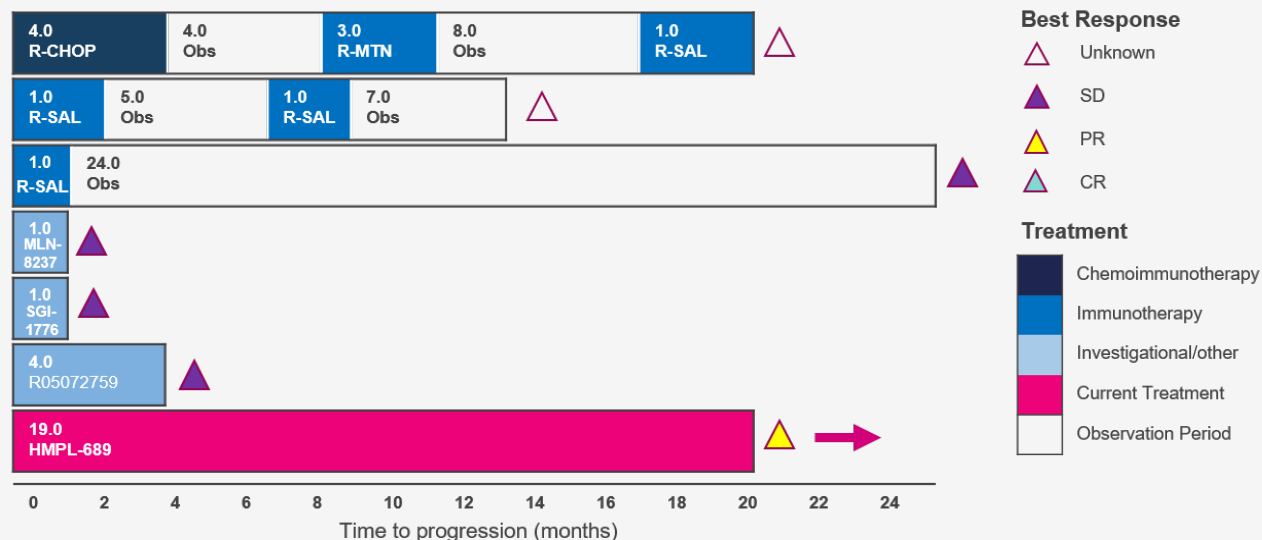
85 yo female, ECOG PS 1, with Stage II FL, initial diagnosis 2003

Failed multiple lines of salvage therapy

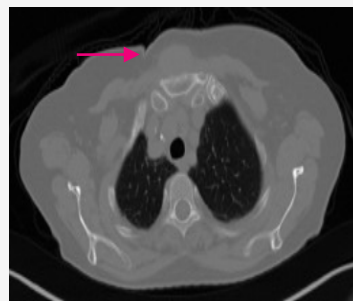
- Several investigational therapies without tumor response:
 - SGI-1776 PIM kinase inhibitor
 - MLN-8237 Aurora A kinase inhibitor
 - R05072759 / obinutuzumab anti-CD20 monoclonal antibody

HMPL-689 started at 10mg, escalated to 20mg

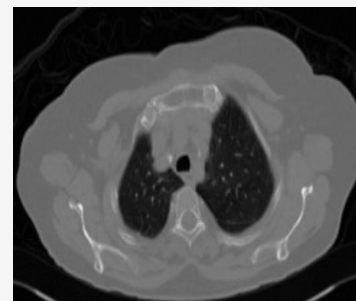
- PR at 10 mg dose level**
- Continues on Cycle 19; no reported AEs**
- Duration of response 9 months and ongoing**



SAL: salvage therapy; MTN: Maintenance therapy

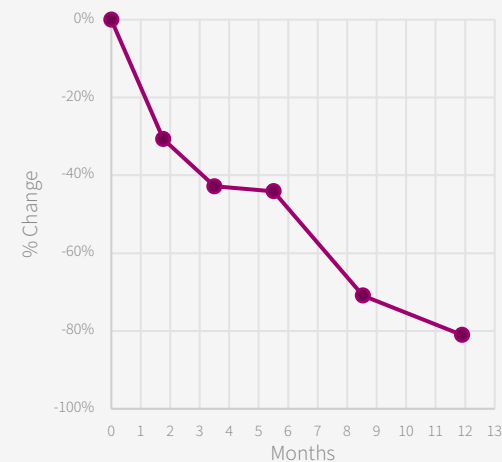


Baseline



At month16

Baseline (left) CT with target lesion at the suprasternal notch (red arrow)



Tumor volume reduction over time – target lesion

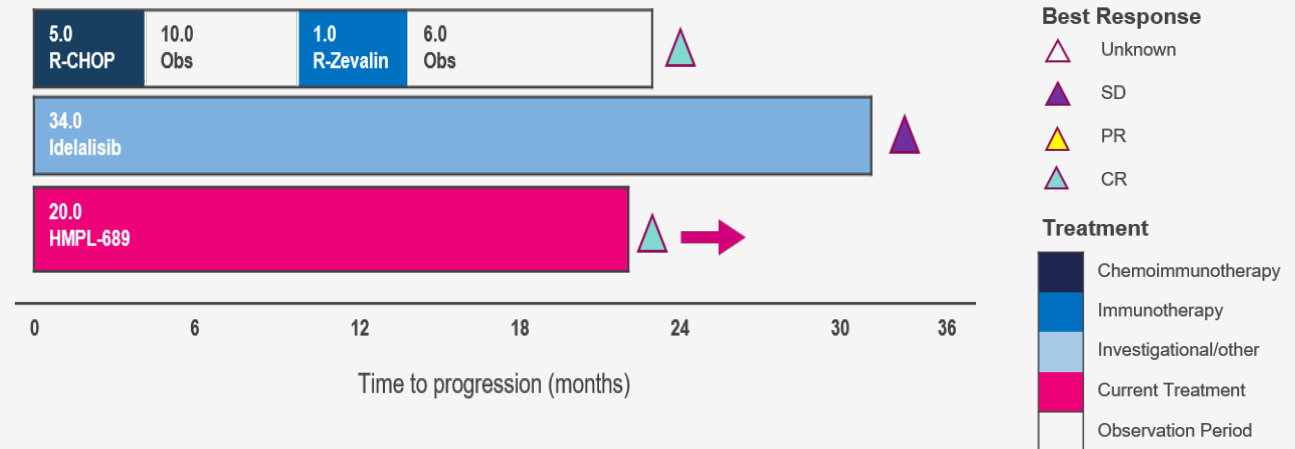
HMPL-689 US Phase I - Dose escalation

Follicular lymphoma patient with sustained complete response

59 yo female, ECOG PS 1, with Stage III FL, initial diagnosis 2013

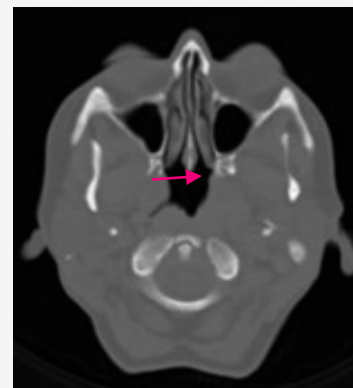
Failed 3 lines of prior treatment including a PI3K regimen

- R-CHOP, R-Zevalin, **idelalisib**
- Best response of SD on idelalisib

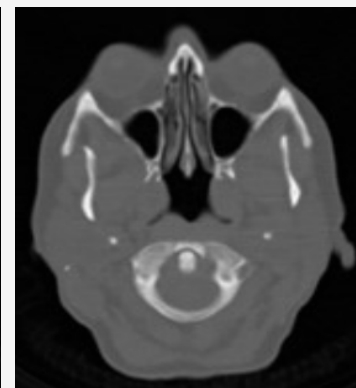


HMPL-689 started at 10mg, escalated to 20 mg

- **CR at 10 mg dose level in 1st follow-up scan**
- Patient continues on Cycle 20 with no reported AEs
- Duration of response 17 months and ongoing

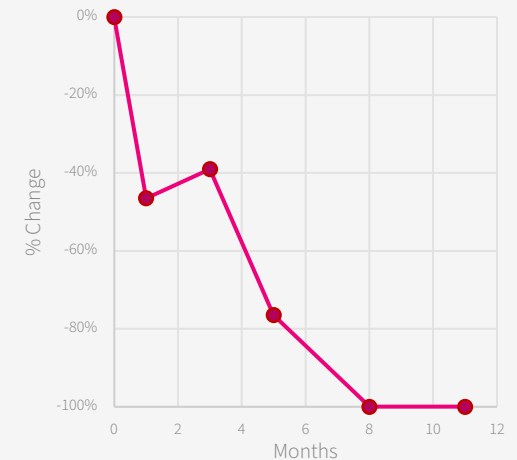


Baseline



At month 2

Baseline CT with nasopharyngeal target lesion (red arrow)



Tumor volume reduction over time – target lesion

HMPL-689: development summary and registration pathway

CHINA

Monotherapy

- FL / MZL registration study ongoing
 - NDA submission potentially late 2022 / early 2023
- Additional indications will be planned

Combinations

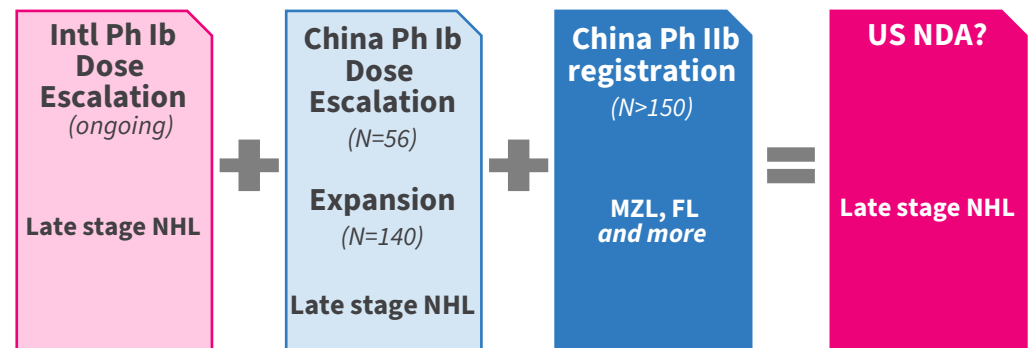
- Additional indications
- Earlier lines
- IND to be submitted H2 2021
 - Standard of care
 - PD-1 inhibitor
 - VEGFR inhibitor
 - Other targeted therapies (to be disclosed later)

GLOBAL

U.S. & EU Ph.I multiple dose cohorts complete

Next steps

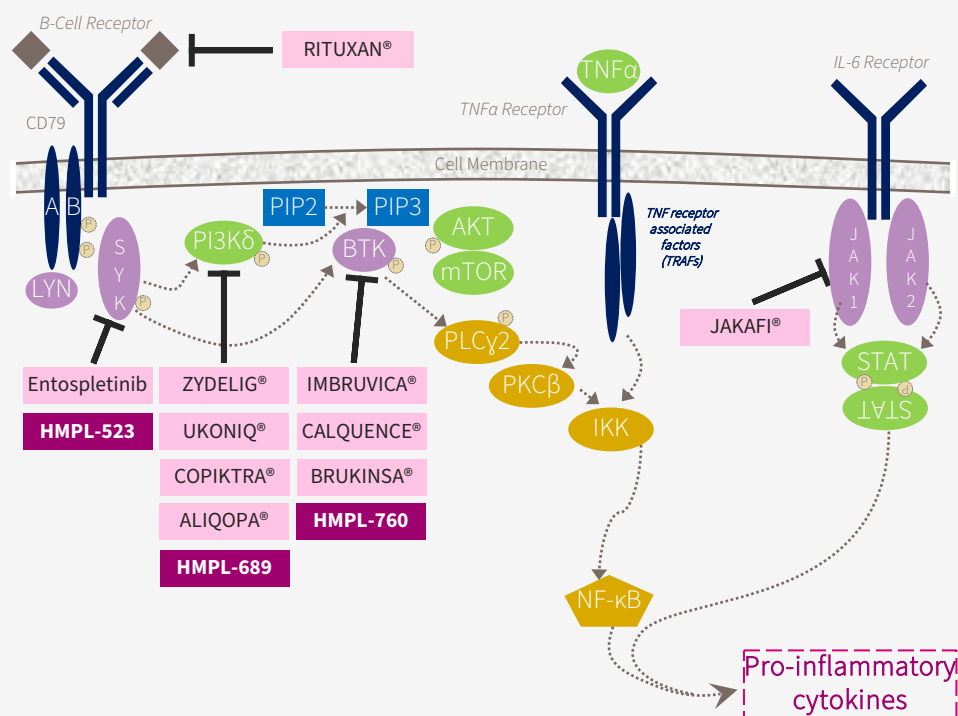
- Evaluate efficacy signals using cumulative HMPL-689 data from both International and China studies, and RP2D selection
- Engage FDA in H2 2021 through End of Phase 1 meeting to confirm registrational path



HMPL-523

HMPL-523: Non-Hodgkin's Lymphoma (NHL)

The B-cell signaling is critical in hematological cancers and immunology



NHL DEVELOPMENT UPDATE

- China / Australia Phase I complete
- Promising data in CLL/SLL post-BTK
- Conducting international Phase I study
- Initiate single global study including China in post-BTK

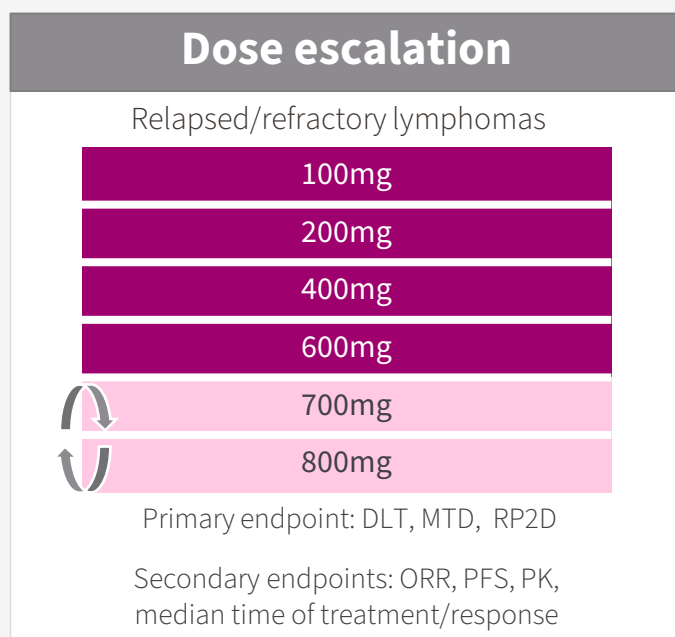
HMPL-523 Global NHL Development Overview

International to build on China data, and explore additional subgroups

Next step: Complete dose escalation in Q3 2021

Lymphoma study:

- Establish RP2D for international development
- International expansion cohorts to start
- Explore options to **enrich for post-BTKi** patients in the expansion phase



HMPL-523: Immune thrombocytopenia (ITP)

Current treatments target Treg, megakaryocyte and B cells

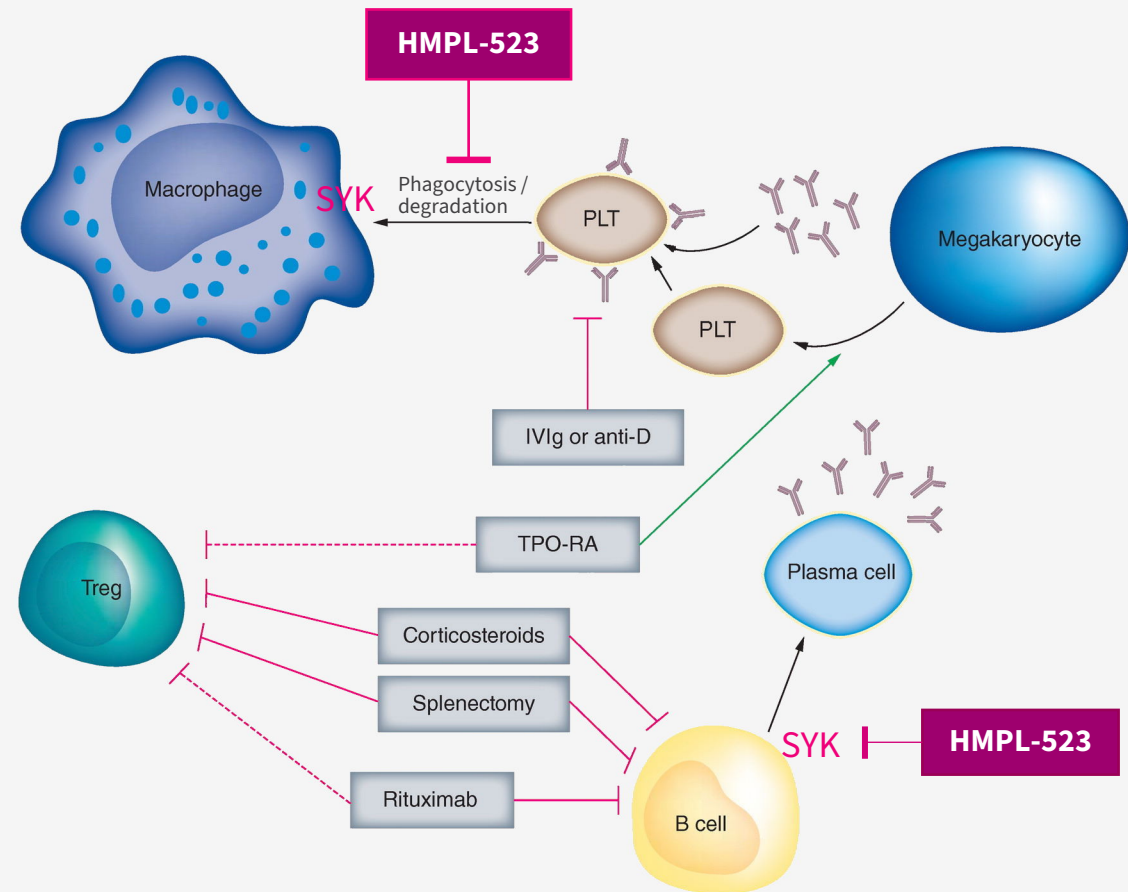
- Moderate efficacy
- All patients become refractory

SYK is a validated target for ITP

- Fostamatinib approved in the US
- Moderate efficacy, dose limited by tox
- Syk targets both B cells & macrophages

HMPL-523

- China Phase II complete –encouraging efficacy and good safety
- Phase III planned to initiate H2 2021



Adapted from Newland A, et al. Immunotherapy (2018) 10(1), 9–25

HMPL-523: development summary

NHL

China / Australia Phase I complete

- Promising data in CLL/SLL post-BTKi

International Phase I

- Moving into expansion cohorts Q3 2021
- Explore post-BTK CLL/SLL based on signal in China/Australia
- Could inform registration strategy
- A single study to support global filing, including China
- Plan to explore additional subgroups

IMMUNOLOGY

Immune thrombocytopenia (ITP)

- Phase I/Ib dose escalation and expansion complete
- Emerging data supports further development
- EOP2 meeting with China CDE being arranged
- Possible Phase III initiation H2 2021

Autoimmune hemolytic anemia (AIHA)

- Initiating Phase II in China H2 2021

EARLY PROGRAMS

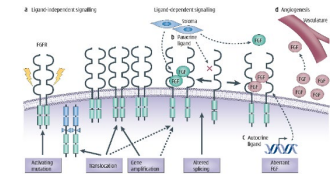
Clinical: HMPL-306, HMPL-453 & HMPL-295

Preclinical: HMPL-760, HMPL-653, HMPL-A83

Early programs summary

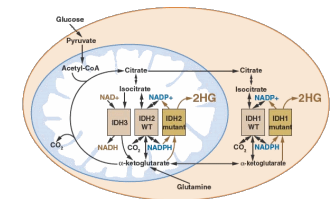
HMPL-453 (FGFR1/2/3)

- Phase II in iHCC with FGFR2 fusion enrolling
- Early signs of clinical activity
- Combinations study IND planned mid-2021: 1L chemo & IO combos



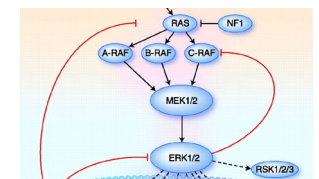
HMPL-306 (IDH1/2)

- Potent IDH1/2 inhibitor with brain penetration
- Designed to overcome resistance due to isoform conversion in MDS/AML, and explore GBM
- Dose escalation in China ongoing in IDHm+ AML, targeting completion by YE 2021
- International dose escalation started Q2 2021 in both AML & solid tumors



HMPL-295 (ERK)

- First candidate in MAPK pathway, more to come from HUTCHMED
- Dose escalation initiated, targeting FPI in mid-2021



Three new INDs planned for 2021

HMPL-760 (3rd gen BTK)

- Reversible, non-covalent, potent against both wild type & **C481S mutant** enzymes
- Improved potency in *in vivo* models vs. ibrutinib and ARQ-531
- Potential for combinations with HMPL-689 (PI3K δ), HMPL-A83 (CD47)
- IND submission Q2/Q3 2021 in both China and US

HMPL-653 (CSF-1R)

- Potent and selective CSF-1R inhibitor
- Targeting CSF-1R driven tumors (TGCT, Histiocytic, AML) and possibly in adjuvant setting in solid tumors
- IND submission Q3 2021 in China

HMPL-A83 (CD47)

- CD47 mAb with unique epitope and high affinity, highly efficacious in animal tumor models
- Much reduced effect on RBC
- Potential for combinations with HMPL-689 (PI3K δ), HMPL-760 (BTK)
- IND submission YE 2021 in China and US

2021: another busy year for HUTCHMED

10 new registration studies

Savolitinib: 5

- 2L EGFR TKI refractory NSCLC, China; 2L EGFR TKI refractory NSCLC, global; 1L EGFRm+ with MET overexpression, China; MET driven PRCC, global; MET amplified GC

Surufatinib: 1

- 2L NEC, in combination with toripalimab

Fruquintinib: 1

- 2L EMC, in combination with sintilimab

HMPL-689: 2

- 2L MZL; 3L FL

HMPL-523: 1

- ITP

3 new INDs

HMPL-760

- Third generation BTK inhibitor: US, China

HMPL-653

- CSF-1R inhibitor: China

HMPL-A83

- CD47 monoclonal antibody: US, China

DISCOVERY STRATEGY

Including upcoming 2021 INDs
(HMPL-760, HMPL-653, HMPL-A83)

What is next from discovery?

Differentiated assets against multiple targets

Priming & activations

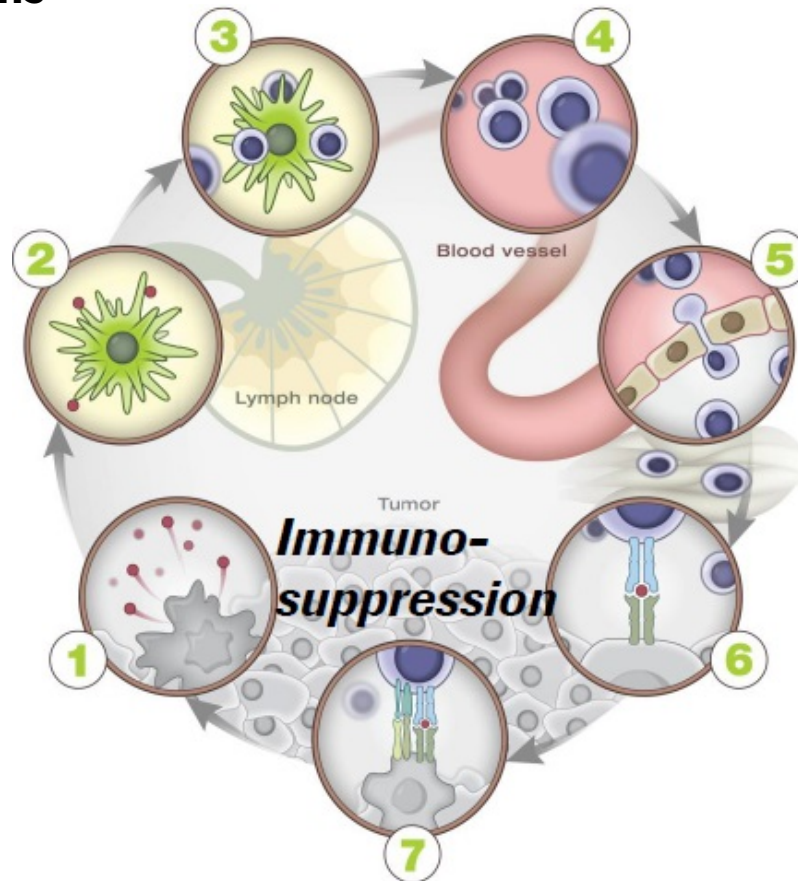
Multiple mAb Programs

- HMPL-A83 (CD47)

Antigen release

- MET (savolitinib)
- EGFR (epitinib)
- Syk (HMPL-523)
- PI3K δ (HMPL-689)
- FGFR (HMPL-453)
- IDH 1/2 (HMPL-306)
- ERK 1/2 (HMPL-295)
- BTK (HMPL-760)

Multiple small molecule programs



Anti-angiogenesis

- VEGFR (fruquintinib)
- VEGFR/FGFR (surufatinib)
- FGFR (HMPL-453)

Negative regulators

- Treg (HMPL-689)
- CSF-1R (surufatinib, HMPL-653)

Multiple small molecule & mAb programs

Creating highest-quality range of assets against novel targets for use in combos

Discovery Project Overview

01

Small molecules

Six ongoing projects

Apoptosis

Cell signaling

Epigenetics

Protein translation

02

Large molecules

Multiple mAb and
bsAb projects ongoing

CD47-based

antibody platform

03

New technology

Initiating

PROTAC

Antibody-Drug

Conjugate

Discovery Projects

	Potential Indications	CAN Nomination	IND-Enabling (12~15 months)	Clinical Trials: Dose finding
HMPL-760 (BTK)	Hematological malignancies			1~8 months to IND
HMPL-653 (CSF1R)	TGCT, solid tumors			
HMPL-A83 (CD47 MAb)	Hematological malignancies			
Project (apoptosis)	Multiple myeloma, NHLs		3~12 months to candidate nomination	
Project (oncoprotein)	Solid tumors			
Bispecific MAb	Hematologic malignancies			
Bispecific MAb	Solid tumors			
Project (epigenetics)	NHLs, Solid tumors			
Project (oncoprotein)	Solid tumors			
Project (MAPK pathway)	Solid tumors			
Project (mAb)	Hematologic malignancies			
Project (Bs Ab)	Hematologic malignancies			

MARKET POTENTIAL & INTRODUCTION TO COMMERCIAL

Christian Hogg, CEO

Savolitinib: key patients with MET alterations

Potential **first-in-class** selective METi in China – global studies planned in NSCLC & PRCC

	Est. Annual Incidence ('000)					Median DOT ^[17]
	China	U.S.	EU5	Japan	Total	
CRC ^[1, 2] MET+ EGFR ref.	4	4	4	1	13	TBD
Esophageal ^[3, 4, 5] MET Gene Ampl.	16	1	1	1	20	TBD
GC ^[3, 4, 6] MET Gene Ampl.	19	1	2	6	28	8.0 mo. VIKTORY Ph.II
PRCC ^[3, 4, 7, 8, 9] MET positive	5	5	5	2	16	10.5 mo. CALYPSO Ph.II
NSCLC EGFRm+ MET+	TBD	TBD	TBD	TBD	TBD	TBD
NSCLC ^[3, 4, 10, 11, 12, 13] MET+ EGFR TKI ref. (3 rd gen.)	21 ^[5]	7	4	7	40	5.4 mo. TATTON Ph.II
NSCLC ^[3, 4, 10, 11, 12, 14] MET+ EGFR TKI refractory (1 st /2 nd gen.)	12	3	2	3	20	9.0 mo. TATTON Ph.II
NSCLC ^[3, 4, 15] MET Gene Ampl.	26	7	7	4	44	TBD
NSCLC ^[3, 4, 16] MET Exon14d	13	6	6	4	29	9.7 mo. Registr. Ph.II
	116	34	32	28	210	
Approval expected Q2 2021		Registration Studies in planning for 2021		Savo FIC & only treatment alternative		

ASCO 2021

All figures are estimates for preliminary illustrative purposes only.

[1] IQVIA; Merck KGaA financial report; Eli Lilly financial report; Company estimates; [2] Kanwal Raghav, et al. Oncotarget 2016; [3] GLOBOCAN; [4] SEER; [5] Denis L. Fontes Jardim, et al. Oncotarget 2014; Yanqiu Wang, et al. BMC Cancer 2019; Jochen K. Lennerz, et al.; [6] Haidar El Darsa, et al. Journal of Experimental Pharmacology 2020; [7] Ricketts, C. J. et al. Cell Rep. 2018; [8] Pignot, G. et al. Urology 2007; [9] Cancer Genome Atlas Research Network et al. NEJM 2016; [10] Zhang YL, et al. Oncotarget. 2016; [11] IQVIA; [12] Frost & Sullivan, Company estimates; [13] Estimates 50% EGFR+ patients in U.S., EU5 and Japan are treated with Tagrisso; [14] Estimates 30% EGFR+ patients in U.S., EU5 and Japan are treated with 1st/2nd generation EGFRi; [15] Ravi Salgia, Molecular Cancer Therapeutics, 2017; [16] Frampton GM, Ali SM, Rosenzweig M, et al. Cancer Discov. 2015; Company estimates; [17] DOT = duration of treatment in latest study.

Fruquintinib: select patients may benefit from a best-in-class selective VEGFRi

Monotherapy in 3rd line CRC; expand through chemo/PD-1 combo in earlier line settings

		Est. Annual Incidence ('000)					Median DOT ^[7]
		China	U.S.	EU5	Japan	Total	
Endometrial TNBC, RCC, HCC, NSCLC 2 nd Line (+ PD-1 mAb)		TBD	TBD	TBD	TBD	TBD	TBD
CRC ^[1, 2, 3, 4] 2 nd Line (+ PD-1 mAb)		157	45	68	42	312	6.9 mo.
GC ^[1, 2, 5, 6] 2 nd Line (+ Taxol)		223	13	23	64	324	4.0 mo. <i>Ph.Ib study</i>
CRC ^[1, 2, 3, 4] 3 rd Line		78	22	34	21	156	4.0 mo. <i>FRESCO Ph.III</i> 6.9-7.3 mo. +PD-1 mAb
		458	80	125	127	791	
Approved		Registration Studies / NDA submissions underway		Proof-of-concept studies underway			

All figures are estimates for preliminary illustrative purposes only.

[1] Globocan; [2] SEER; [3] Markowitz, S. D., et al. NEJM 2009; [4] 3L estimated to be 50% of 1L and 2L estimated to be 30% of all CRC patients;

[5] de Mello RA, et al. World J Gastroenterol 2013; [6] 2L estimated to be 70% of 1L and 1L estimated to be 70% of all gastric cancer patients; [7] DOT = duration of treatment in latest study.

ASCO
2021

Surufatinib: select patients may benefit from VEGFRi/CSF-1Ri synergistic activity

Monotherapy in adv. Grade 1/2 NET; expand through PD-1 combos in earlier line settings

					Est. Annual Incidence ('000)				Median DOT ^[10]
					China	U.S.	EU5	Japan	Total
Esophageal, Biliary Tract, SCLC, Sarcoma, Thyroid, Endometrial, NSCLC <i>2nd Line (+PD-1 mAb)</i>					TBD	TBD	TBD	TBD	TBD
GC ^[1, 2, 3, 4] <i>2nd Line (+PD-1 mAb)</i>					223	13	23	64	324
NET / NEC ^[5, 6, 7] <i>G3 2nd Line (+PD-1 mAb)</i>					11	3	3	1	19
Biliary Tract ^[8, 9] <i>2nd Line</i>					39	3	3	1	45
NET ^[5, 6, 7] <i>Advan. G1/2</i>					48	13	13	6	80
					321	32	42	73	468
Approved					Registration Studies / NDA submissions underway			Proof-of-concept studies underway	

ASCO 2021

ASCO 2021

ASCO 2021

All figures are estimates for preliminary illustrative purposes only.

[1] Globocan; [2] SEER; [3] de Mello RA, et al. World J Gastroenterol 2013; [4] 2L estimated to be 70% of 1L and 1L estimated to be 70% of all gastric cancer patients;

[5] China and U.S. NET patient numbers from Frost & Sullivan; [6] EU5 and Japan NET patient numbers estimated based on relative population versus the U.S.; [7] Daniel M Halperin, et al. The Lancet 2017;

[8] Supriya K. Saha, et al. The Oncologist 2016; Company estimates; [9] Estimates 40% BTC patients in 2L;

[10] DOT = duration of treatment in latest study.

HMPL-689: iNHL patients may benefit

Emerging hematological malignancies asset – global and China development moving now in parallel in multiple indolent NHL indications – combinations to follow

		Est. Annual Incidence ('000)					Median DOT ^[6]
		China	U.S.	EU5	Japan	Total	
iNHL: DLBCL ^[1, 2, 3, 4] 2 nd Line		12	10	9	4	35	TBD
iNHL: MCL ^[1, 2, 3, 5] 3 rd Line		3	2	2	1	8	TBD
iNHL: MZL ^[1, 2, 3, 5] 3 rd Line		5	4	4	2	15	TBD
iNHL: FL ^[1, 2, 3, 5] 3 rd Line		11	9	9	4	33	TBD
		31	26	24	11	91	
		Registration studies in planning			Proof-of-concept studies underway		

All figures are estimates for preliminary illustrative purposes only.

[1] Globocan; [2] SEER; [3] NCCN; [4] Estimates 80% of DLBCL patients receiving 1 lines of therapy. 50% of treated DLBCL patients are considered to be adequately managed with 1L therapy;

[5] Estimates 70% of FL/MZL/MCL patients receiving 2 lines of therapy; [6] DOT = duration of treatment in latest study.

HMPL-523: BTK-refractory NHL & immunology

Emerging immunology and hematological malignancies asset – first approval opportunity in ITP – global opportunity in BTKi refractory indolent NHL

		Est. Annual Incidence ('000)					Median DOT ^[7]
		China	U.S.	EU5	Japan	Total	
Indolent NHL (MCL, MZL, CLL/SLL, WM) ^[1, 2, 3, 4] <i>BTKi Refractory</i>		1	13	10	5	30	TBD
ITP ^[5, 6] <i>Post steroids</i>		26	6	6	2	41	TBD
		27	19	16	7	70	
		Registration studies in planning			Proof-of-concept studies underway		

All figures are estimates for preliminary illustrative purposes only.

[1] Globocan; [2] SEER; [3] IQVIA; Abbvie financial report; J&J financial report; AstraZeneca financial report; BeiGene financial report; [4] In China, number of BTKi refractory patients estimated at 20% of patients treated in 2020; ex-China, number of BTKi refractory patients estimated at 50% of patients treated in 2020; [5] 成人原发性免疫性血小板减少症诊断与治疗中国指南 (2020年版); [6] Lee JY, Lee JH, Lee H, et al. Thrombosis Research, 2017, 155: 86-91;

[7] DOT = duration of treatment in latest study.

CHINA ONCOLOGY COMMERCIAL OPERATIONS

Hong Chen, Chief Commercial Officer – China

Recap: 3 novel drugs launched / in review

2021 Oncology consolidated revenues guidance **\$110-\$130 million** (vs. 2020 \$30.2m actual)



Revenues
in 2021

Fruquintinib China commercial responsibility assumed Oct 2020

Receiving 70-80% of in-market sales as revenues in China ^[1]

Surufatinib launched in China Jan 2021

HUTCHMED owns all China rights

Savolitinib potential approval as early as Q2 2021

First sale milestone in China \$25 million

Eligible for 30% royalty on China sales ^[2]



Revenues
2022 onwards

Global registration study ongoing

Potential NDA & MAA submissions in U.S., EU & Japan in 2022/2023

HUTCHMED owns all ex-China rights

US & EU filings to complete in 2021

Preparing for potential launch in 2022

HUTCHMED owns all ex-China rights

AZ ex-China development

Phase III development in RCC & NSCLC targeted to start in 2021

Eligible for 9-18% royalty ex-China

[1] In a China collaboration with Eli Lilly, HUTCHMED owns all rights outside of China; [2] To be commercialized by AstraZeneca globally.

China Commercial operations infrastructure

HUTCHMED leverages strong scale and capabilities from two organizations

Shanghai Hutchison Pharmaceuticals

Nationwide distribution
& promotion

- ✓ 2,500+ sales reps
- ✓ 18,700+ hospitals
- ✓ 87,000+ physicians



HUTCHMED

Oncology focus, deep disease
expertise

- ✓ 480+ (and growing) sales reps
- ✓ 2,500+ hospitals
- ✓ 20,000+ oncology physicians



Hutchison Sinopharm Pharmaceuticals

Third-party distribution
& logistics

- ✓ Nationwide support
from Sinopharm in
distribution/logistics
- ✓ Deep Shanghai coverage

Strong capabilities and track record

Market Access

*Multiple products on NRDL
incl. ELUNATE®*

Product Registration

*ELUNATE®, SULANDA® &
Savolitinib obtained China
priority review status
(from filing to launch)*

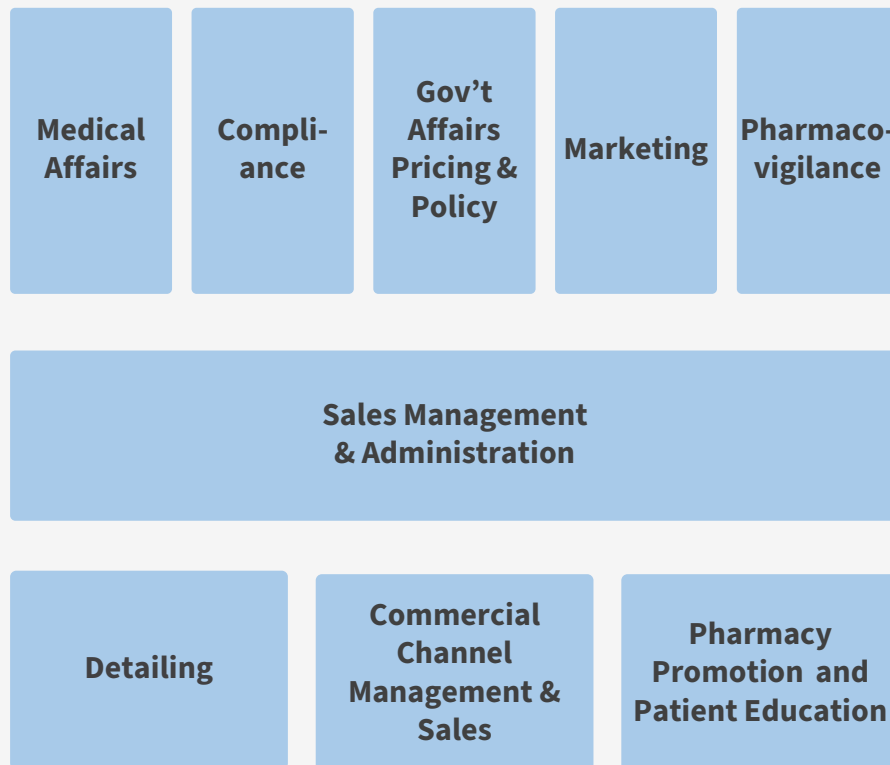
Medical Affairs (MA)

*National KOL networks &
capabilities to conduct
pre- & post-registration studies
(IITs, Phase IV studies, etc.)*

480+ person oncology commercial team

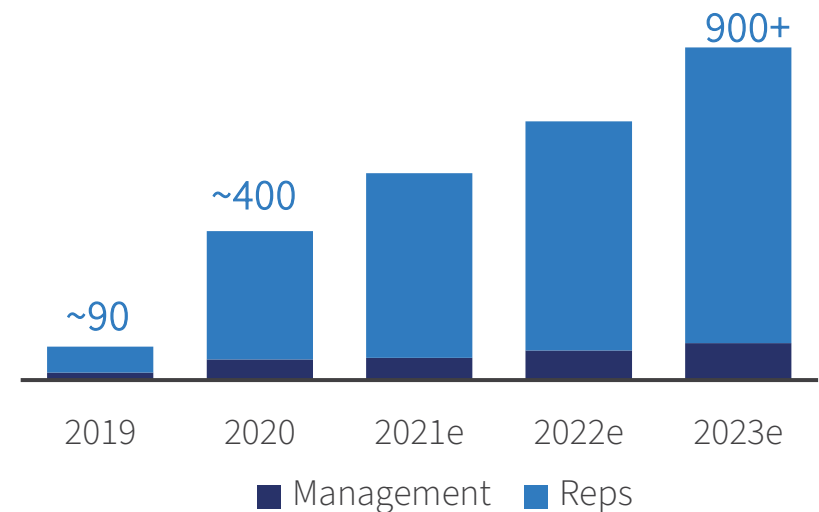
Expanding rapidly to support ELUNATE® and SULANDA® launches

**Broad drug marketing and distribution capabilities
with long-standing operational track record**



**2,500+ oncology hospitals and
20,000+ oncology physicians covered**

- Fully in-place since mid-2020;
in training until products launched
- Vast majority of new staff from successful
China oncology companies
- Expansion planned for future product launches
- SF productivity will reach to US\$400k per year in 2023



Oncology commercial team size at year end

China Oncology commercial team

Blend of multinational and local oncology expertise



Chief Commercial Officer



VP, Sales & Marketing



Director, Commercial



Director, Sales Force Effectiveness & Training



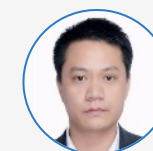
Director, Marketing Research & New Business Development



Senior Marketing Director - Fruquintinib



Associate Marketing Director - Surufatinib



Associate Director, Medical Marketing



Regional Sales Director North



Regional Sales Manager North I



Regional Sales Manager North II



Regional Sales Manager East I



Regional Sales Manager East II



Regional Sales Manager Central



Regional Sales Manager South



Regional Sales Manager South West



Commercial capabilities - Market Access

A strong Market Access team with a track record of delivering NRDL and hospital listings

Market Access Team

Nationwide

- ✓ Government funds and projects
- ✓ Bidding dossier preparation
- ✓ NRDL planning negotiation

Regional

- ✓ Regional supplement listing
- ✓ Critical illnesses insurance
- ✓ Regional bidding

Provincial

- ✓ Relationship with key hospitals and health authorities

Local and Hospitals

- ✓ Relationship with selected key hospitals

Fruquintinib successful 2019 NRDL listing



Exceptional results in access and price protection



Surufatinib NRDL negotiation preparation in 2021

Commercial capabilities - KOL Relationships

Good relationships with KOLs in major academic associations, covering solid & hematological cancers

Academic Platform

KOL network

Publications

Global



National



Local



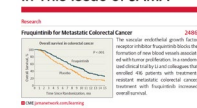
National 650 N-KOLs

Provincial 2,600 R-KOLs

16,750+
oncology specialists

Clear clinical benefits
continuously presented at
medical conferences since 2018

In This Issue of JAMA



Subgroup Analysis of Patients With
Metastatic Colorectal Cancer Treated
With Fruquintinib in the FRESCO
Trial Who Had Liver Metastasis

2019 CSCO Xiamen



Guideline inclusion

Class I recommendation (Level 1A
evidence) for the treatment of 3L
CRC regardless of RAS and BRAF
gene status

Guidelines for the Diagnosis and Treatment of Pancreatic Neuroendocrine Tumors in China (2020)

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(三) 靶向治疗

pNET 的靶向治疗主要包括依维莫司 (mTOR抑制剂)、舒尼替尼 (酪氨酸激酶抑制剂) 和索凡替尼 (酪氨酸激酶抑制剂)。依维莫司适用于中、低级别的进展期pNET患者, 其在抑制肿瘤生长、延长患者中位无进展生存期方面具有明确价值 (1A, I 级推荐) [142]。但依维莫司联合 SSA 可能无法进一步改善患者的远期预后 [143], 且其在化疗、PRRT 等失败的患者中可能引起更高的严重不良反应发生率 [144]。舒尼替尼通常适用于分化较好的进展期pNET 患者, 其能抑制肿瘤生长并延长患者的无进展生存期 (1A, I 级推荐) [145]。但对于亚洲人群, 标准剂量 (37.5 mg/d) 的舒尼替尼常引起较严重的不良反应, 而适当降低药物剂量 (25 mg/d) 并不影响舒尼替尼的临床有效性 [146]。索凡替尼同样适用于分化较好的进展期 pNET, 其能延长患者的无病生存期, 有望成为进展期 pNET 患者新的治疗选择 (1A, I 级推荐) [147]。

“**Surufatinib** is also suitable for well-differentiated advanced pNET, which can prolong disease-free survival in patients with advanced pNET and is expected to be a new treatment option for patients with advanced pNET (1A, grade I recommendation).”

Commercial capabilities – Relationships with Patient advocacy groups

>2,000 mCRC pts benefited from fruquintinib PAP program; surufatinib program recently initiated



Fruquintinib PAP program

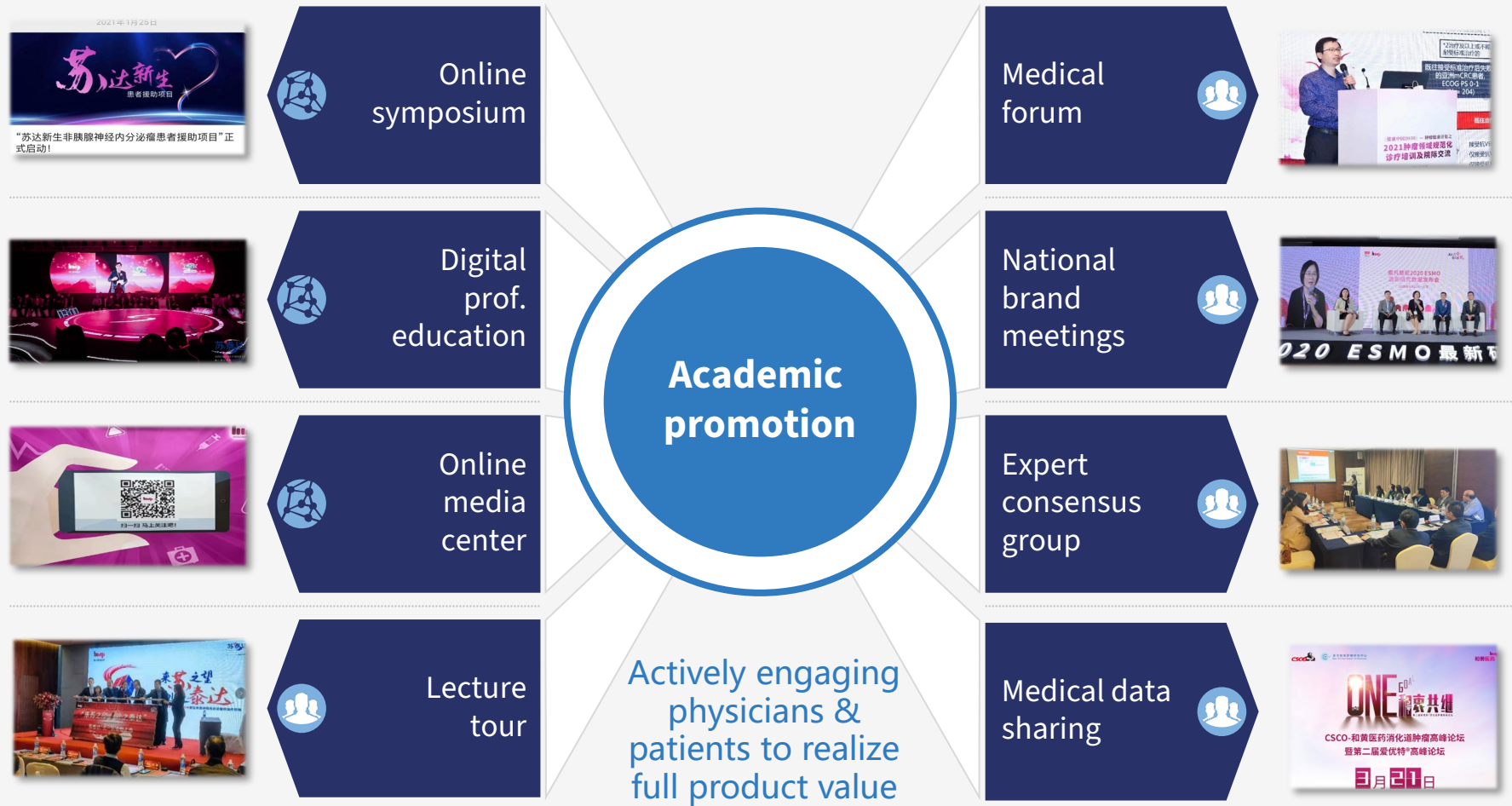
- ✓ **A successful program:**
more than 2,000 mCRC patients benefited
- ✓ **Close collaboration:**
with China Primary Health Care Foundation
(Jan. 2019 - Aug. 2020)
- ✓ **Donation management:**
incl. label, tax, free goods management, etc.

Surufatinib PAP program

- ✓ Recently initiated with commercial launch
- ✓ Significant benefit for China NET patients
expected given long survival period

Commercial capabilities – academic promotion

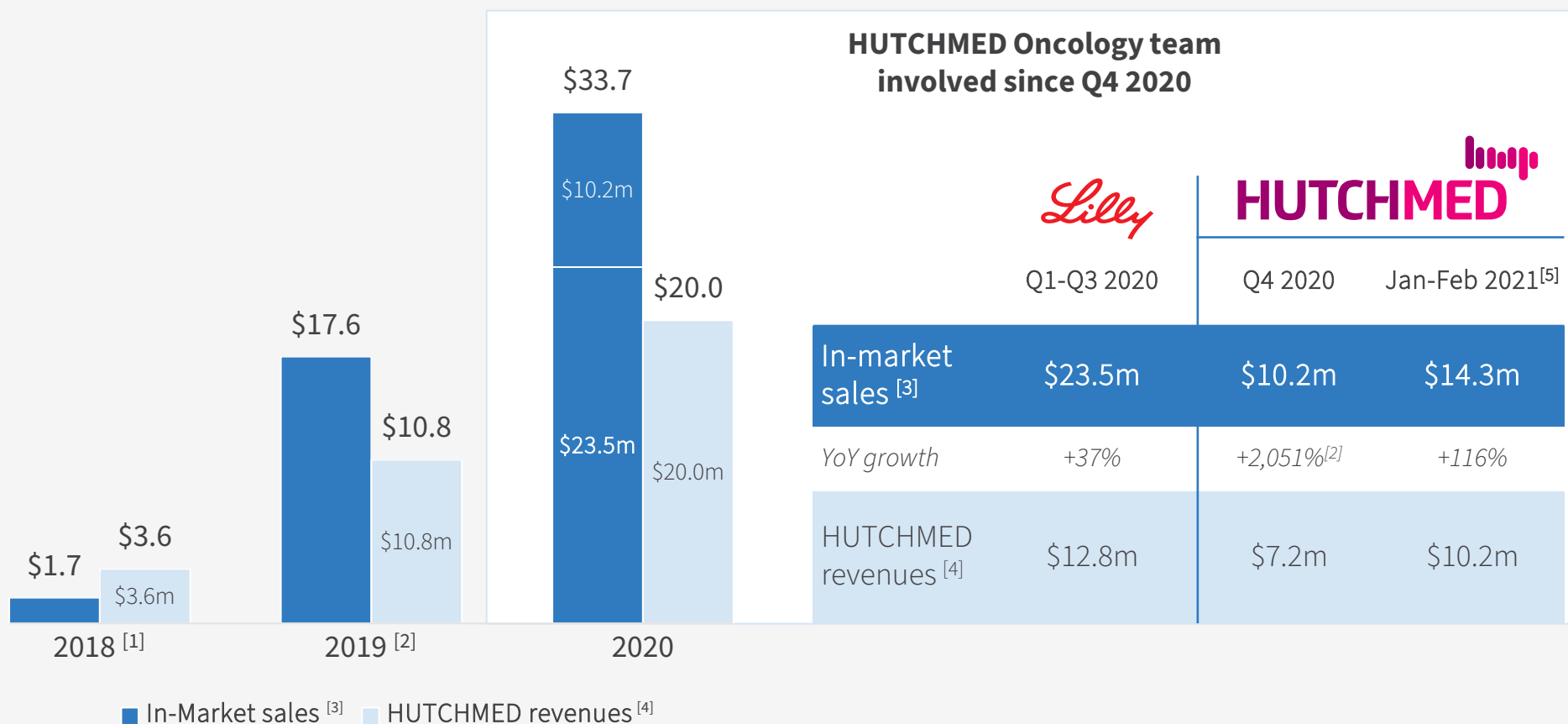
Diversified Academic Promotion platforms to deliver product value to stakeholders



ELUNATE® commercial update

Sales growth accelerating since HUTCHMED assumed commercial role in Q4 2020

In-market sales since launch



[1] ELUNATE® was launched in late November 2018. HUTCHMED revenues in 2018 primarily relate to manufacturing fees and royalties paid by Lilly.

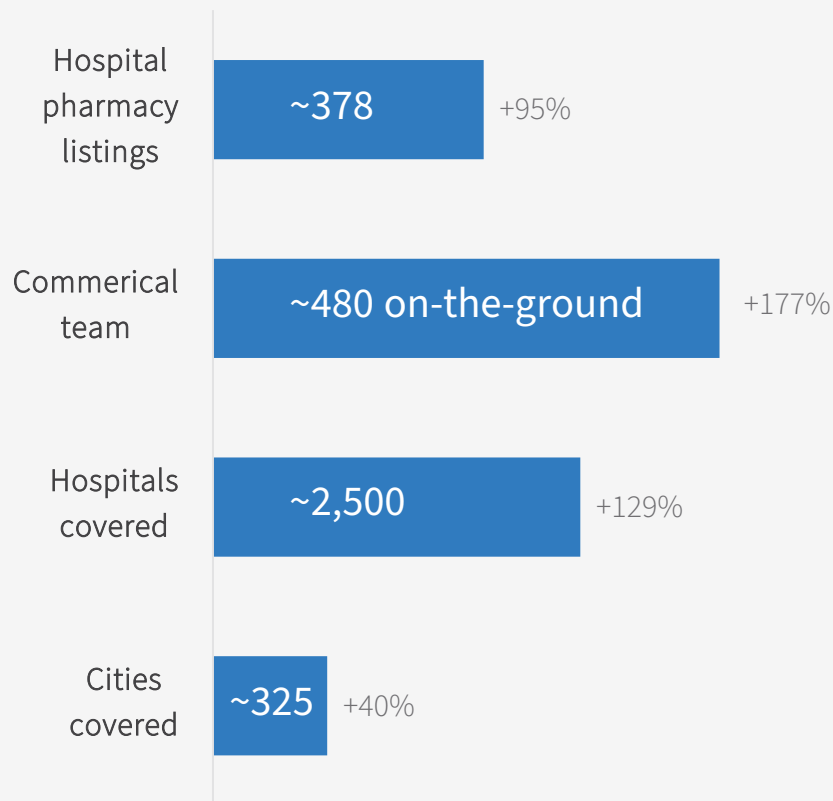
[2] During Q4 2019, ELUNATE® in-market sales were affected by rebates and downward price adjustments required in the distribution channel in the lead up to NRDL inclusion effective Jan 1, 2020

[3] Represents total sales to third parties as provided by Lilly; [4] Represents manufacturing fees, commercial service fees and royalties paid by Lilly to HUTCHMED and sales to other third parties invoiced by HUTCHMED. [5] Unaudited.

ELUNATE® coverage and key opportunities

Sales benefitting from deeper coverage...

Increased on-the-ground activities
April 30, 2021 vs. Sept 30, 2020



...with many potential growth opportunities for ELUNATE®

- CRC: 2nd highest cancer incidence in China, with up to 550,000 new patients in 2020¹
- 3L CRC patients increasing quickly
- Promising ELUNATE® PD-1 combos data in 3L CRC at ASCO could greatly extend DOT of ELUNATE®
- Over 20 investigator initiated trials (IITs) ongoing exploring treatment of 2L CRC patients intolerant to chemotherapy
- Phase III in 2L gastric cancer (GC) ongoing

SULANDA® launch

Executed within 3 weeks of NDA approval...just beginning

Dec 30, 2020

NDA Approved

Jan 14, 2021

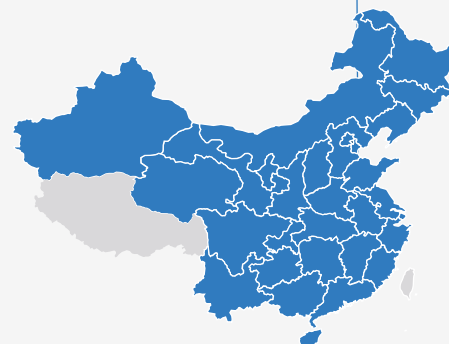
First order shipped

Jan 19, 2021

First
Prescription

Jan 29, 2021

Prescribed
in 30 provinces



Jan-Feb 2021
\$4.9 million^[1]
in 1st two months
on market

Patient access

- Eligible to negotiate for NRDL inclusion during 2021



Potential growth opportunities for SULANDA®

- **Covering all tumor origins:** If the pNET NDA is approved, SULANDA® would be the first product to address all NET patients regardless the tumor origin
- **Immunotherapy combinations:** SULANDA's unique mechanism of action could make it a better choice for PD-1 combination therapy

US COMMERCIAL ORGANIZATION & STRATEGY

Tom Held, Head of Commercial – U.S.

US Commercial leadership team in place

Deep Oncology and NET Commercial Experience



Tom Held, SVP

Commercial, Oct '20

30+ Years of Pharma Experience
20+ Oncology, incl. former Head of
US Oncology Rare Diseases & Global
Brand Lead on AFINITOR®



Ed Barnes, VP

Sales and Training, Mar '21
25+ Years of Pharma Experience
20+ Oncology



Ushank Agarwal, VP

Commercial Ops, Apr '21
14+ Years of Pharma Experience
10+ Oncology



Leslie Blair, VP

Marketing, Jan '21
25+ Years of Pharma Experience
20+ Oncology



Kapil Raina MD, VP

Value, Access, Pricing Feb '21
15+ Years of Pharma Experience
5+ Oncology



US Commercial / Medical Affairs critical capabilities

Differentiated brand value propositions

- Actionable insights into the patient journey
- Building on key points of differentiation
- Well-funded Brand/Launch plans

Robust operational frameworks and platforms

- Recruiting top talent
- Integrated and compliant Med Affairs-Commercial alignment around the customer
- IT systems to drive customer centricity

Optimized go-to-market model

- Competitive share of voice
- Rare disease patient acquisition model
- Building Value / Access / Pricing models for the US and beyond
- Flexible fit-for purpose model to expand from GI Cancers (NET, CRC) to Hem indications

Surufatinib: US NET Market Landscape

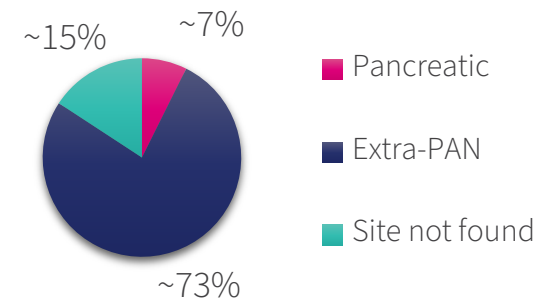
A rare heterogeneous tumor that presents in the metastatic stage in 40-50% of patients

NETs are relatively rare and heterogeneous tumor type, comprising ~2% of all malignancies^{1,2}

US 2021 estimates: ^{1,3}

- **140,000~170,000** living with NET
 - **17,000~20,000** diagnosed with *Extra-pancreatic* NET
 - **1,200~3,900** diagnosed with *pancreatic* NET
- **~30,000 patients under active treatment** in the metastatic setting
- **40%–50%** of overall NET patients **present with distant metastases** at initial diagnosis^{6,7}
 - Metastatic disease generally incurable and current treatments offer palliation only
- **5-year survival** is **~54%** in Pancreatic NETs, **~94%** in GI-NETs and **~89%** in Lung NETs

PERCENT OF NETS CASES BY LOCATION¹



TREATMENT LANDSCAPE

Palliative systemic therapy is mainstay for adv. disease

- Somatostatin analogs
- Targeted Agents
 - Sunitinib
 - Everolimus
- Cytotoxics:
- Peptide receptor radionuclide therapy

Surufatinib: US extrapancreatic NET

Prescriber Level Data

< 10% of eligible patients are prescribed everolimus or sunitinib in 2018

IQVIA's medical claims and prescription data longitudinal databases track patients over time and not dependent on insurance carrier, pharmacy, or employer.

- 1.0 billion annual claims that contain diagnosis and visit information
- Represents >870,000 practitioners per month.



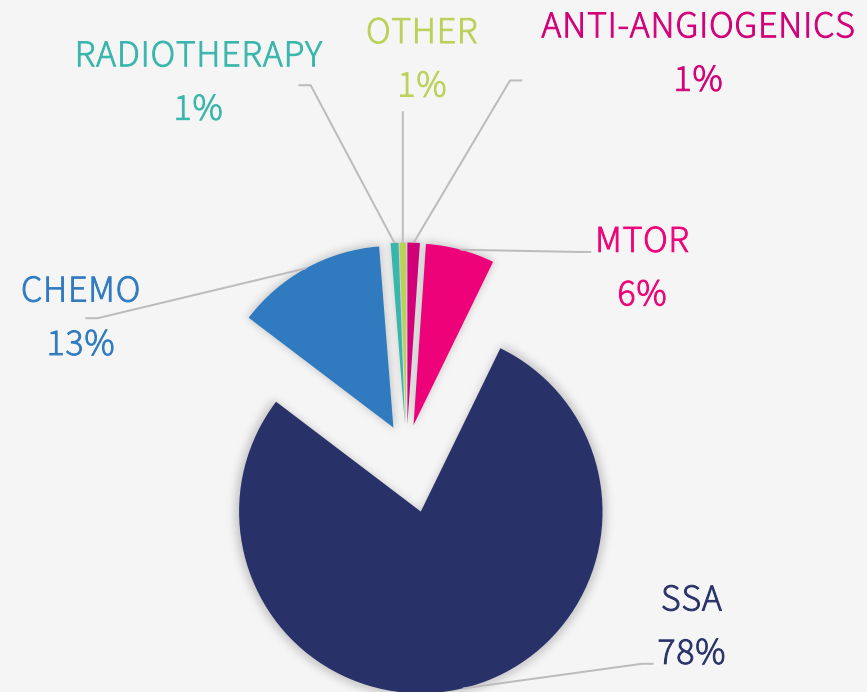
Office Based
Medical Claims
(Dx)

- Sourced from US office-based physicians, and other private practitioners through the CMS-1500 medical claims form/837 billing form
- Patient level diagnoses / procedures, and provider specialties



Pharmacy
Prescriptions
(LRx)

- Sourced by retail, mail order and specialty pharmacies across the U.S. through the NCPDP form
- Prescription details (drug brand/generic name, quantity, days supply) and prescriber/pharmacy data

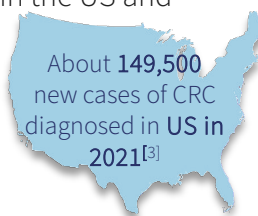


Fruquintinib: US CRC Landscape Overview [1]

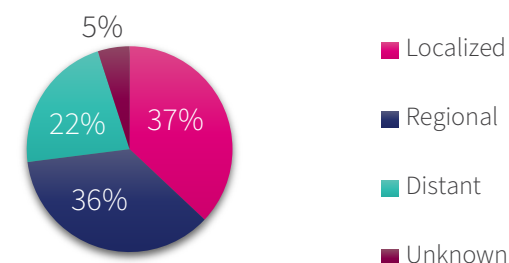
Approved Stivarga (rego) & Lonsurf (TAS-102) used 20% to 30% in 3L+ patients
Unmet need remains high in refractory setting

CRC Current and Future Market Situation

- Total value of CRC market expected to increase from \$4.7bn in 2016 to \$7.5bn in 2025 (US, JPN and EU5) [2]
- **US CRC market value** growing from \$2.0bn in 2016 to **\$3.5bn in 2025** (CAGR = 6.4%) due to high prevalence of CRC in the US and uptake of new targeted therapies [2]
- Est. 149,500 CRC new cases diagnosed in US, 2021
 - 32,890 (or 22%) are metastatic at diagnosis
 - >67K patients treated for mCRC in 2018



Percent of Cases by Stage at Diagnosis [3]



Fast Evolving Treatment Landscape

- Chemotherapy, anti-VEGF, and anti-EGFR agents to continue as mainstay of treatment, novel MoAs provide more treatment options
 - Stivarga (regorafenib) and Lonsurf (TAS-102): SoC for 3L treatment
 - **Stivarga**: approved by the FDA with a **liver toxicity black box** warning: severe and sometimes hepatotoxicity observed
- Increasing number of options, **treatment beyond 3rd line likely to increase**

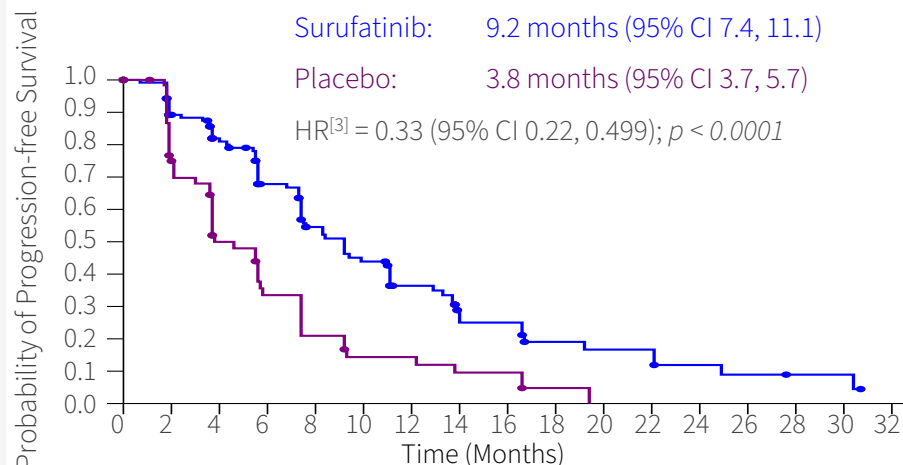
Unmet needs and challenges

- Novel treatment options available for rarer subtypes; larger subsets are treated with traditional options
- Lack of treatment options that can significantly improve prognosis for metastatic patients
 - **5-year survival rate** for mCRC remains only **slightly over 14%**
- **Unmet Medical Need remains high for 4L and beyond**
 - Fruquintinib shown strong data already in CRC 3L and beyond
 - Limited strategies for managing drug resistance

Surufatinib Phase III results in NETs

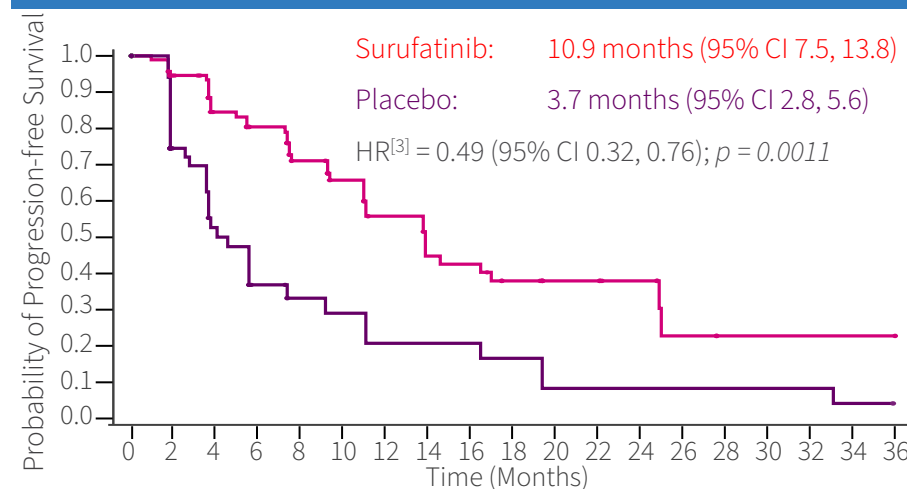
Both SANET-ep and SANET-p met superiority criteria for PFS at the pre-planned interim analysis; IDMC recommendation to stop study due to superior efficacy of surufatinib

Extra-Pancreatic^[1] (SANET-ep, n=198 – ESMO 2019)



RADIANT 4 ^[4] (GEP NETS)	Everolimus	Placebo
N	205	97
PFS	11.0	3.9
HR / p-value	0.48 (0.35, 0.67) $p < 0.001$	

Pancreatic^[2] (SANET-p, n=172 – ESMO 2020)



RADIANT 3 ^[4] (PNET)	Everolimus	Placebo
N	205	97
PFS	11.0	4.6
HR / p-value	0.35 (0.27, 0.45) $p < 0.001$	

[1] Xu J, Shen L, Zhou Z, et al. Surufatinib in advanced extrapancreatic neuroendocrine tumours (SANET-ep): a randomised, double-blind, placebo-controlled, phase 3 study. *Lancet Oncol.* 2020;21(11):1500-1512. doi:10.1016/S1470-2045(20)30496-4; [2] Xu J, Shen L, Bai C, et al. Surufatinib in advanced pancreatic neuroendocrine tumours (SANET-p): a randomised, double-blind, placebo-controlled, phase 3 study. *Lancet Oncol.* 2020;21(11):1489-1499. doi:10.1016/S1470-2045(20)30493-9; [3] P-value is obtained from the stratified one-sided log-rank test; Hazard ratio is obtained from stratified Cox model; CI, confidence interval; HR, hazard ratio; [4] Afinitor package insert.

FRESCO China Phase III results compare favorably with current Western standards of care

Median OS of 9.3 months compares favorably with TAS-102 and Regorafenib

Metastatic Colorectal Cancer	Fruquintinib		TAS-102		Regorafenib		Nintedanib	
	FRESCO		RECOURSE		CORRECT		LUME Colon-1	
	3 rd line or later Mainland China		3 rd line Global		3 rd line Global		3/4 th line (40/60%) Global	
Treatment arms	Fruquintinib	Placebo	TAS-102	Placebo	Regorafenib	Placebo	Nintedanib	Placebo
Patients (n)	278	138	534	266	505	255	384	381
Complete Response, n (%)	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0%	0%
Partial Response, n (%)	4.3%	0.0%	1.6%	0.4%	1.0%	0.4%	0%	0%
Stable Disease, n (%)	57.6%	12.3%	N/A	N/A	42.8%	14.5%	26%	11%
Disease Control Rate, n (%)	62.2%	12.3%	44%	16%	41.0%	14.9%	26%	11%
Median PFS (mo.)	3.7	1.8	2.0	1.7	1.9	1.7	1.5	1.4
mPFS p-value	<0.001		<0.001		<0.000001		P<0.0001	
mPFS Hazard Ratio	0.26		0.48		0.49		0.58	
Median OS (mo.)	9.3	6.6	7.1	5.3	6.4	5.0	6.4	6.0
mOS p-value	<0.001		<0.001		0.0052		0.8659	
mOS Hazard Ratio	0.65		0.68		0.77		1.01	

MANUFACTURING EXPERTISE

Zhenping Wu, Head of Pharmaceutical
Sciences

Manufacturing strategy

Some we control, some we outsource

	Small Molecule Manufacturing	Large Molecule Manufacturing
Formulation	<p>Global Manufacturing/ formulation (Suzhou / Shanghai)</p> <ul style="list-style-type: none"> Formulation supported by HUTCHMED Suzhou (≤\$500m revenue) Long-term formulation (\$0.5-\$2.5bn revenue) incl. China & global product supply → HUTCHMED Shanghai new factory <p>Established ≤\$0.5bn capacity Suzhou 2018, now at steady state; ~\$2.0bn capacity new Shanghai factory by 2025</p>	<p>Collaborate with CDMOs</p> <ul style="list-style-type: none"> 2020-22: outsource mAb manufacturing to CDMOs. In parallel, establish own small scale lab mftg facilities to support discovery. Build scale-up mAb mftg facilities in Shanghai new factory as necessary.
API	<p>Global API Manufacturing</p> <ul style="list-style-type: none"> Continue to outsource API unless we determine IP risk. <p>Established -- Multiple 3rd-party China-based API manufacturers have been established in past 10 years.</p>	<p>Establish CDMO collaboration during 2020 – in mid- to long-term we will establish in-house mAb production.</p>

CMC Development & Manufacturing

Leadership



Zhenping Wu, SVP

- 13 years with HUTCHMED
- 30 years in pharma manufacturing including Roche and Pfizer



Process Research & Development

- 9 years with HUTCHMED
- 18 years in pharma manufacturing including Apotex and ChemPartner

- API process development
- Solid form selection
- Clinical material manufacturing
- Commercial API supplies



Analytical Research & Development

- 8 years with HUTCHMED
- 25 years in pharma manufacturing including Merck and Sundia

- Analytical method development
- API & drug product stability
- Commercial specification
- Regulatory CMC



Drug Product Manufacturing & Supply Chain

- 11 years with HUTCHMED
- 20 years in pharma manufacturing including Bright Future and Frontage

- Formulation development
- Clinical supplies
- Commercial supplies
- Supply chain management



Biologics CMC

- 1 year with HUTCHMED
- 9 years in pharma manufacturing including Pfizer

- Biological process development
- Biological formulation
- Biological method development
- Clinical supplies

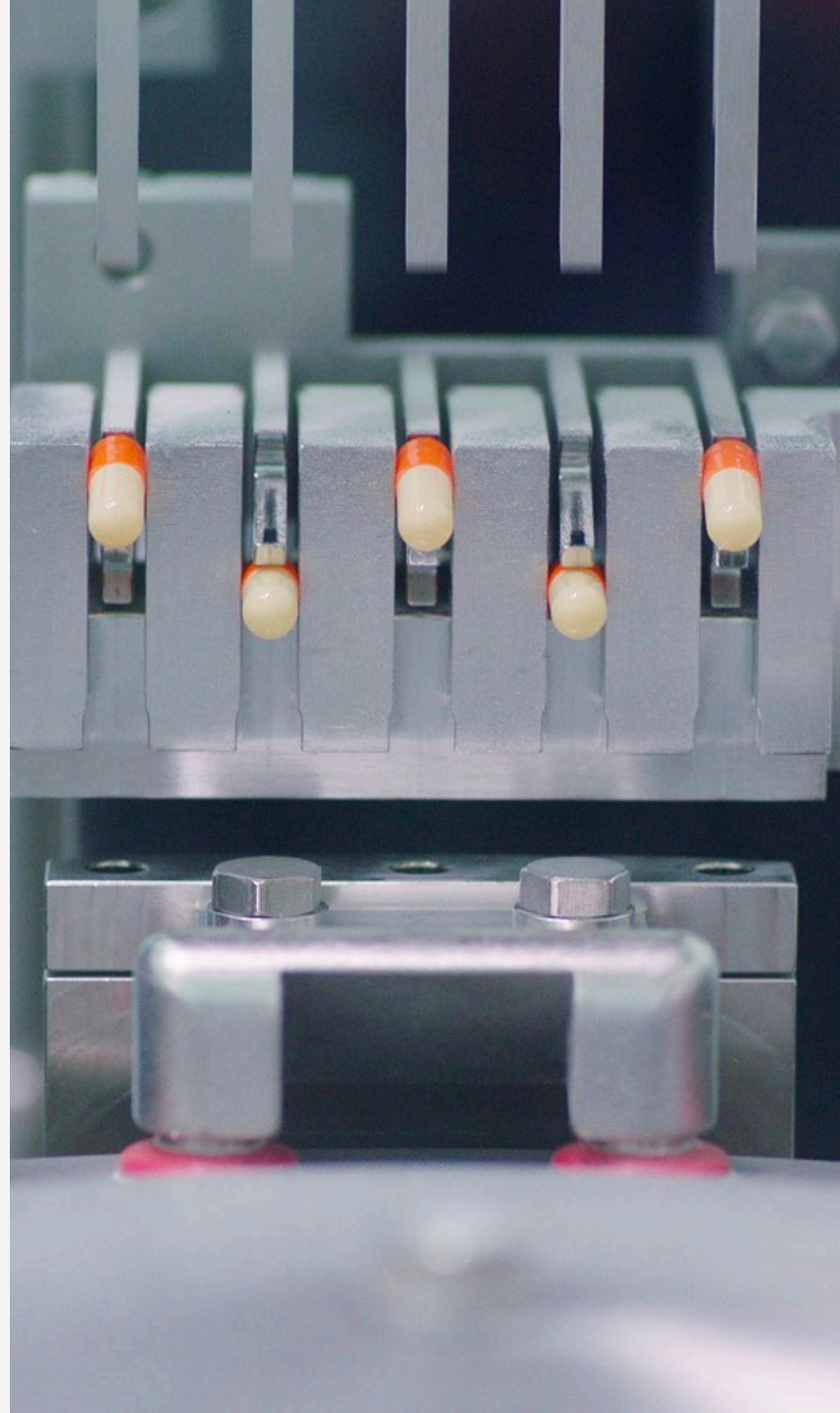
Outsourcing API manufacturing

Advancing clinical pipeline and produce commercial supplies

- Work with leading CMOs in China for API manufacturing



- Established strong relationships with CMOs from clinical manufacturing through commercialization
- Plan to have two sites qualified for each product for commercial manufacturing to mitigate supply risks



Drug Product and Biological Facilities

New Shanghai factory to support production for China and global post 2025

SUZHOU FACTORY

- Built to produce ELUNATE® and SULANDA®
- Manufacturing talent developed
- Suzhou is designed to U.S. GMP standards

SHANGHAI FACTORY

- Capex of \$130 million over 5 years
- Will fulfil additional global production requirements
- Additional capacity for expansion in large molecule production

Key Aspects	Suzhou Factory	New Shanghai Factory
Property Type	Leased	Owned
Land Size (sq.m.)	~1,800	~28,700 (16x)
Building Size (sq.m.)	~4,500 (Office: ~1,000)	~55,000 (12x) (Office: ~16,400)
Capacity (Cap & Tabs)	50 million	250 million (5x, Phase 1)
Growth Potential	No capacity for growth	Phase 2 for biologics



CMC Development and Manufacturing

Advancing clinical pipeline and produce commercial supplies

API, formulation, and analytical development for small molecules and biologics

Clinical supplies, NDA filings, and commercial supplies for China and global

Broad experience with 100 scientists, most with MS or Ph.D.

Leverage leading CMOs in China for clinical manufacturing

Commercial API supplies at CMOs and drug product mostly in-house

SUMMARY

Christian Hogg, CEO

Building a global science-focused biopharma from an established base in China



Realizing the global potential of HUTCHMED's novel oncology assets



Building a fully integrated oncology business in China

HUTCHMED footprint

Control operations in >50% of global pharma market

Capitalize on established discovery & manufacturing capabilities in China

Commercial partnerships to cover balance of global markets

CHINA

- Global discovery
- Global manufacturing
- Clinical dev. & regulatory
- China commercial platform

EU, Japan & Australia

- Clinical development
- Regulatory expertise

Partnerships

Commercialization
excluding China and U.S.

U.S.

- International HQ for clinical dev. & regulatory
- U.S. commercial platform

HUTCHMED 2025

Ambitious targets with potential for transformation

Therapies launched



5

*Suru mono
Fruq mono
Savo + Tagrisso
Savo + Imfinzi
HMPL-689 (PI3Kδ)*

Additional therapies in registration studies

+6

*Suru + PD-1 combo
Fruq + PD-1 combo
HMPL-523
HMPL-689 combo
HMPL-306 (IDH1/2)
HMPL-760 (3G BTK)*



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*Suru mono
Suru + PD-1 combo
Fruq mono
Fruq + PD-1 combo
Savo mono
Savo + Tagrisso
Savo + Imfinzi
HMPL-689
HMPL-523 (Syk)*

+9

*HMPL-453 (FGFR)
HMPL-689
multiple combos
HMPL-306
HMPL-295 (ERK)
HMPL-760
HMPL-653 (CSF-1R)
HMPL-A83 (CD47)*

9. Q&A

Speakers

HUTCHMED Management Team



Christian Hogg
Chief Executive
Officer



32/21



Weiguo Su
Chief Scientific
Officer



31/16



Hong Chen
Chief Commercial
Officer, China



25/11



Tom Held
Head of Commercial,
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30/1



Marek Kania
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27/3



Zhenping Wu
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Officer



32/13



Junjie Zhou
General
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May Wang
Business Dev. &
Strategic Alliances



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Mark Lee
Corporate Finance &
Development



22/12



Charles Nixon
General Counsel



28/13



Andrew Shih
HR – Organization &
Leadership Dev.



25/2



Thomas Fu
Global Quality



22/1



Yiling Cui
Government Affairs



23/2



Enrico Magnanelli
International
Operations



22/3

Thank you



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