



HUTCHISON CHINA MEDITECH

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Use of Non-GAAP Financial Measures - This presentation includes certain non-GAAP financial measures. Please see the appendix slides titled “Non-GAAP Financial Measures and Reconciliation” for further information relevant to the interpretation of these financial measures and reconciliations of these financial measures to the most comparable GAAP measures.

Agenda

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1

Company Overview

Building a global science-focused biopharma company from an established base in China...



Global Innovation

- 5 clinical drug candidates in US/EU development
- Building global clinical development footprint
- World-class ~490-person scientific team



China Oncology

- Major market potential driven by regulatory reforms & high unmet medical need in oncology
- Elunate® (fruquintinib capsules) first ever home-grown cancer drug launched in China^[1]
- 8 oncology assets in China development



Existing China Business

- Cash generative China Commercial Platform
- Platform for future innovative drug launches

[1] China-discovered novel oncology drug to receive unconditional NDA approval in China.

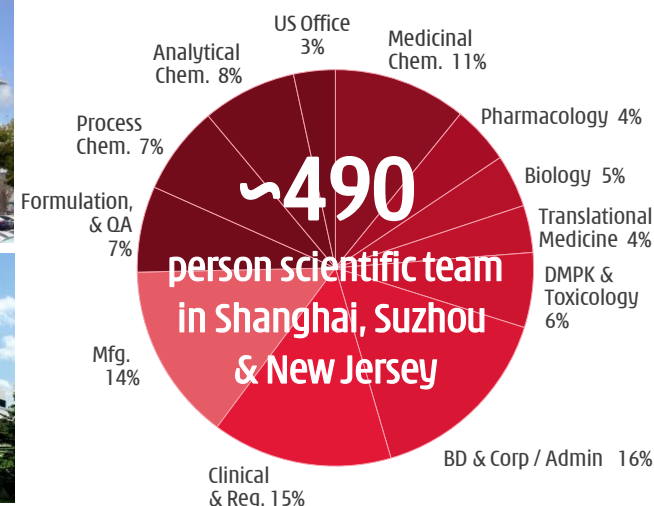
Proven innovation & commercial operations

Management Team

Industry / Chi-Med
(years)

	Mr. CHRISTIAN HOGG, BSc, MBA Chief Executive Officer		30 / 19
	Dr. WEIGUO SU, PhD EVP, Chief Scientific Officer		29 / 14
	Mr. JOHNNY CHENG, BEC, CA Chief Financial Officer	  	30 / 11
	Dr. ZHOU JUN JIE, MD, MBA General Manager, SHPL		28 / 18
	Dr. MAREK KANIA, MD, MBA SVP, Chief Medical Officer, International		25 / 1
	Dr. ZHENPING WU, PhD, MBA SVP, Pharmaceutical Sciences	 	25 / 11
	Mr. CHEN HONG, BSc, MBA SVP, Chief Commercial Officer		21 / 9
	Dr. MAY WANG, PhD SVP, Bus. Dev. & Strategic Alliances		25 / 9
	Mr. ANDREW SHIH, DiplIE, MBA SVP, HR - Org./Leadership Dev.		23 / 1
	Mr. MARK LEE, BEng, MBA SVP, Corp. Finance & Development		20 / 10
	Mr. ENRICO MAGNANELLI, BA, MBA Head of International Operations		20 / 1

Integrated Innovation Organization ^[1]



Commercial Team & Joint Ventures ^[1]

Commercial Team (subsidiaries):

- >200** staff covering:
- Drug distribution & marketing operations; &
 - New Oncology Business Dept.

50/50 Joint Ventures:

- >2,400** Rx medical sales reps.;
- ~900** person OTC sales team; &
- >1,500** staff in two major factories

Portfolio summary

Multiple waves of innovation – progressing rapidly



Dose Finding / Safety Run-In	Proof-of-Concept	Registration Intent	Marketed
Fruquintinib + Tyvyt (PD-1) Solid Tumors ^[1]	Savolitinib MET Exon 14 deletion NSCLC	Savo + Tagrisso (SAVANNAH) 2L/3L Tagrisso-refractory MET+ NSCLC	Elunate (Fruquintinib capsules) ≥3L Colorectal cancer
Surufatinib + Tuoyi (PD-1) Solid Tumors ^[1]	Savo / Savo + Imfinzi (CALYPSO) x2: PRCC & ccRCC	Savolitinib MET Exon 14 deletion NSCLC	SXBX ^[3] Pills Coronary artery disease
HMPL-523 (Syk) Indolent NHL ^[2]	Savolitinib (VIKTORY) MET+ Gastric cancer	Fruquintinib + Taxol (FRUTIGA) 2L Gastric cancer	>10 other Rx / OTC drugs
HMPL-689 (PI3Kδ) Indolent NHL	Savolitinib (CCGT 1234B) MET+ Prostate cancer	Surufatinib (SANET-p) Pancreatic NET	
Fruquintinib + Tyvyt (PD-1) Solid tumors ^[1]	Fruquintinib 3L/4L Colorectal cancer ^[1]	Surufatinib (SANET-ep) Non-Pancreatic NET	
Fruquintinib + genolimzumab (PD-1) Solid tumors	Surufatinib 2L Pancreatic NET	Surufatinib 2L Biliary Tract cancer	
Surufatinib + Tuoyi (PD-1) Solid tumors	Savolitinib + Iressa 2L 1 st Gen EGFR TKI ref. NSCLC		
Surufatinib + Tyvyt (PD-1) Solid tumors	Fruquintinib + Iressa 1L EGFRm+ NSCLC		
HMPL-453 (FGFR1/2/3) Solid tumors	HMPL-523 Indolent NHL		
	HMPL-523 + azacitidine AML		
	HMPL-523 Immune thrombocytopenia purpura		
	HMPL-689 Indolent NHL		
	Epitinib Glioblastoma		

Global Innovation

China Oncology

Existing China Business

IN TRANSITION

[1] In planning / imminent; [2] Proof-of-concept in Australia; [3] SXBX = She Xiang Bao Xin (cardiovascular); [4] Drugs licensed from third parties. Targets: Savolitinib = MET; Fruquintinib = VEGFR1/2/3; Surufatinib = VEGFR1/2/3 / FGFR1 / CSF-1R; HMPL-523 = Syk; HMPL-689 = PI3Kδ; Epitinib = EGFRm in the brain; Theliatinib = EGFR wild-type; HMPL-453 = FGFR1/2/3. Indications: NHL = Non-Hodgkin's Lymphoma; NET = Neuroendocrine tumors; RCC = Renal cell carcinoma; AML = Acute myeloid leukemia; ITP = Immune thrombocytopenia; NSCLC = Non-small cell lung cancer.



2

Recent Operating Highlights

Recent Operating Highlights

Surufatinib



- 🌐 **Positive China Phase III** and **NDA accepted** - non-pancreatic NET - un-blinded a year ahead of schedule;
- 🌐 Initiated Phase IIb/III - biliary tract cancer; & Phase I for PD-1 combos.

Elunate® (fruquintinib capsules)



- 🌐 **Early progress on Elunate®** - 3L colorectal cancer in China;
- 🌐 Cleared Phase III interim analysis - 2L gastric cancer (FRUTIGA);
- 🌐 Initiated Phase I for PD-1 combos.

Savolitinib



- 🌐 **Reached enrollment goal on Phase II registration study** - MET Exon 14 deletion NSCLC;
- 🌐 AstraZeneca collaboration **leading global position in EGFR-TKI resistant NSCLC**;
- 🌐 **Emerging signal for savolitinib/Imfinzi®** (PD-L1) combo - renal cell carcinoma.

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Mechanism of Action

Anti-angiogenesis: cut off
blood flow to tumor
(VEGFR/FGFR).

Immunotherapy: inhibit
expression of **tumor-
associated macrophages**
which cloak cancer cells from
T-cell attack (CSF-1R).

Tumor-associated
macrophages

T-cells

Angiogenesis

2a Surufatinib: angio-immuno kinase inhibitor

Surufatinib

Overview of NET - ~170,000 patients in the U.S. [1][2][3]

What are neuroendocrine tumors ("NET")?

- ~2% of all malignancies.
- Tumor begins in the specialized cells of the body's neuroendocrine system. Cells have traits of both **hormone-producing endocrine cells** & **nerve cells**.
- Found throughout the **body's organs**. Most NETs take years to develop but some can grow fast.

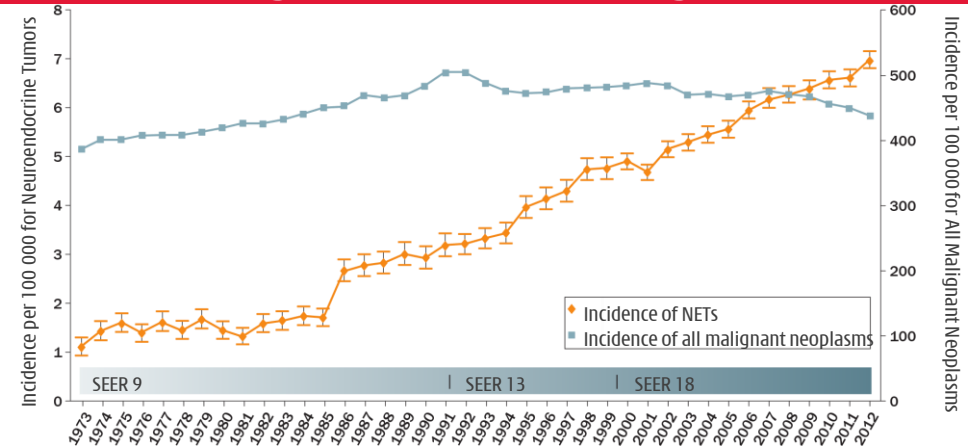
Hormone-related symptoms [1]

- **Functional NETs** (~8-35% of patients) release hormones / peptides causing **symptoms like diarrhea & flushing**; Non-functional NETs have no symptoms.

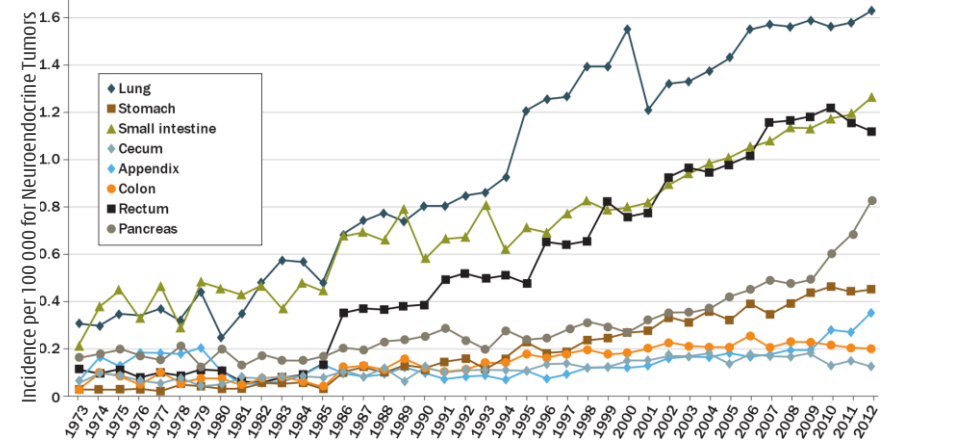
Differentiation & biomarkers for grading:

- **Well differentiated**: look like healthy cells - grow slowly; **Poorly differentiated**: look less like healthy cells - grow quickly;
- **Mitotic count** - Mitosis is process by which tumor cells grow & divide; **Ki-67 index** - Ki-67 a protein that increases as cells divide.

NET growth - better diagnosis



NET epidemiology - highly fragmented



[1] Dasari A, et al.: Trends in the Incidence, Prevalence, & Survival Outcomes in Patients With Neuroendocrine Tumors in the U.S.. JAMA Oncol. 2017;3(10):1335-1342;

[2] www.cancer.net (patient information from ASCO) - NET is a subtype of neuroendocrine neoplasms, NENS; [3] IQVIA 2019; [4] Gastroentero-pancreatic neuroendocrine tumors = GEP NETs.

High-level NET landscape

Long-term disease - rapid deterioration in later stages ^{[1][2][3]}

Grade 1 (G1) NET

Localized / Regional

~8-35% NET patients -
Functional NET -
*Hormone related
symptoms:*

94% flushing
78% diarrhea
53% heart plaque
51% cramping

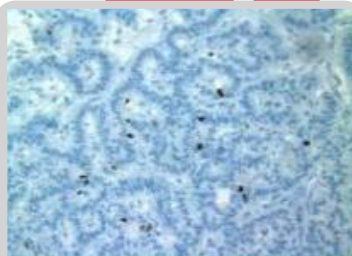
**Symptoms allow
early diagnosis**



**Somatostatin Analogue
Treatment** - *modulate/
control symptoms
related to hormone
overproduction & tumor
growth:*

Octreotide: \$1.6b revenue (2018)
Lanreotide: \$1.0b revenue (2018)

**mOS:
16.2 yrs.**



Well Differentiated

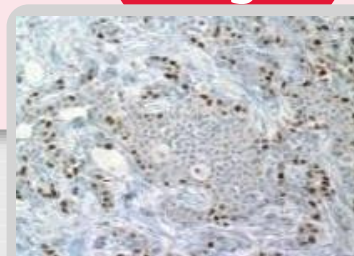
Ki-67 Index ≤ 2 ; Mitotic Count < 2

G1/2 - Advanced NET

Regional / Distant

~60% NET patients - *first
diagnosis at advanced
disease stage -*
**Mostly non-Functional
NET** - TKIs ^[4]; chemo/
radiotherapy

**mOS:
8.3 yrs.**



Moderately Differentiated

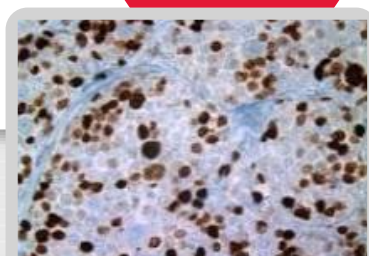
Ki-67 Index 3-20; Mitotic Count 2-20

G3 - NET/NEC

Distant

**No approved
treatments**
- exploring I/O ^[5]
+ TKI combos

**mOS:
10 mos.**



Poorly Differentiated

Ki-67 Index > 20 ; Mitotic Count > 20

G1/2 Advanced NET ^[1] (*Ki-67 Index 0-20*)

Global opportunity in lung/other NETs & China wide-open



Site		est. %	Octreotide	Lanreotide	¹⁷⁷ Lu-Dotatate	Streptozocin	Sunitinib	Everolimus	Surufatinib
Disease status			Treatment naïve	Stable disease	Progressed in past 3 yrs.	Historical	Progressed in past 12 mo.	Progressed in past 6 mo.	Progressed in past 12 mo.
GI Tract	Stomach	7%		CLARINET ^[2]	Historical Ph.II <i>SSR over expression</i>			RADIANT-4 ^[3]	SANET-ep
	Small bowel/ Appendix	9%	PROMID	CLARINET ^[2]	NETTER-1			RADIANT-4 ^[3]	SANET-ep
	Colon & Rectum	31%		CLARINET ^[2]	Historical Ph.II <i>SSR over expression</i>			RADIANT-4 ^[3]	SANET-ep
	Pancreas	6%		CLARINET ^[2]	Historical Ph.II <i>SSR over expression</i>	Historical	PHASE III	RADIANT-3 ^[4]	SANET-p <i>H1 2020 interim</i>
	Lung	20%						RADIANT-4 ^[3]	SANET-ep
Other	Other	~17%							SANET-ep
	Unknown 1°	~10%						RADIANT-4 ^[3]	SANET-ep

[1] Yao ESMO 2019; [2] CLARINET approved only for Ki-67 Index <10 (i.e. est. ~50% of G1/G2); [3] Everolimus approved in non-Functional NET (~60% pNET; 90% Lung NET; majority mid-gut/small bowel NET); [4] RADIANT-3 - Progressed in past 12 months.



Global (ex-China)



China

SANET-ep vs. RADIANT-4 – cannot compare

SANET-ep broader range of tumor origins & later-stage patients

Tumor Origin

	Asia/China Extra- Pancreatic NET	SANET-ep (n=198) (surufatinib vs placebo)		U.S. Extra- Pancreatic NET	RADIANT-4 (n=302) (everolimus vs placebo)
	<i>Tsai et al. 2013</i>			<i>Yao et al. 2008</i>	
Gastrointestinal Tract	58%	47%	Gastrointestinal Tract	50%	58%
Rectum	30%	27%	Rectum	33%	13%
Stomach	7%	10%	Stomach	8%	4%
Small Intestine	19%	8%	Small Intestine	6%	34%
Other GI	3%	3%	Other GI	4%	7%
Lung	22%	12%	Lung	21%	30%
Other Organ Site		28%	Thymus		1%
Thymus		7%			
Liver		6%			
Mediastinum		6%			
Adrenal Gland		2%			
Other		8%			
Unknown Origin		14%	Unknown Origin		12%

SANET-ep
Enrolled more pts with poor prognosis.

Primary Site	mOS	Survival Rate @ 5-yr
Rectum	2.8y	28%
Stomach	2.4y	32%
Small Intestine	8.6y	69%

RADIANT-4

Did not enrol other extra-pancreatic
NET organ sites incl. but not limited to

Throat
Kidney
Mediastinum
Retroperitoneal
Parathyroid gland
Liver

Thyroid
Ovary
Adrenal gland
Ampulla vater
Carotid body

SANET-ep

Broader pt.
coverage.

Pathology grade

Grade 1		16%			65%
Grade 2		84%			35%
PS 0 (treatment : control)		60% (56% : 67%)			74% (73% : 75%)
PS 1 (treatment : control)		40% (44% : 33%)			26% (27% : 26%)
Any Prior Treatment		67%			61%
Chemotherapy		40%			25%
Targeted therapy		10%			none
Somatostatin Analogues		32%			55%
Multiple organ involvement	66% with multiple organ involvement 76% had liver metastasis 47% had lymph nodes metastasis 33% had bone metastasis 26% had lung metastasis			79% had liver metastasis 43% had lymph nodes metastasis 19% had bone metastasis 22% had lung metastasis	

ECOG PS 0:1

Prior systemic treatment

Multiple organ involvement

SANET-ep

Later-stage patients, more heavily pre-
treated (incl. with targeted therapy) &
weaker physical status.

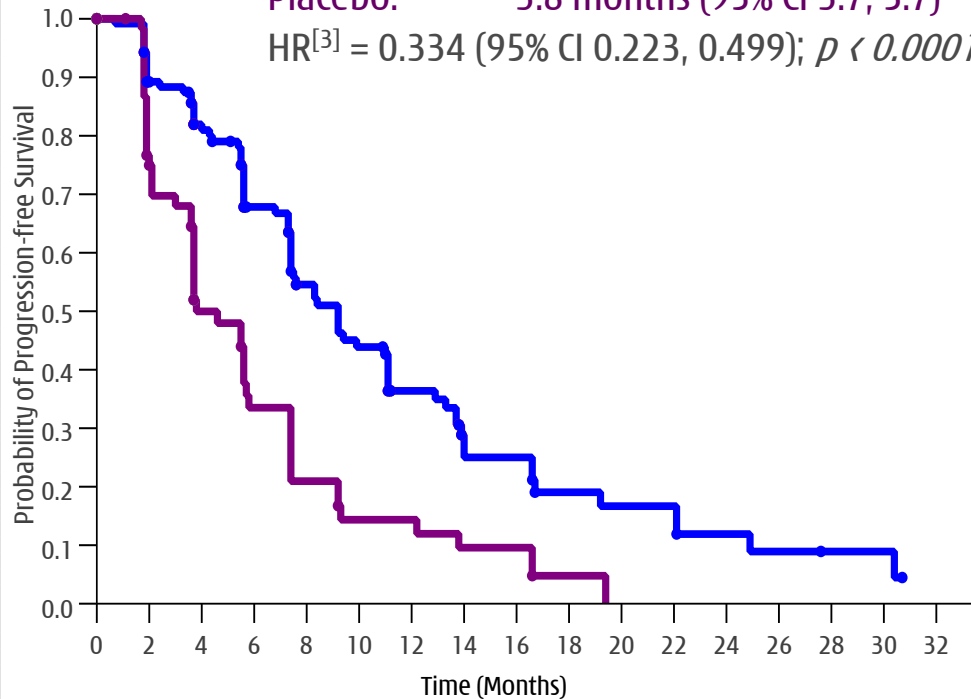
Likely due to later diagnosis in China
& availability of everolimus.

G1/2 Advanced extra-pancreatic NET

Investigator assessed median PFS

SANET-ep^[1] (n=198)

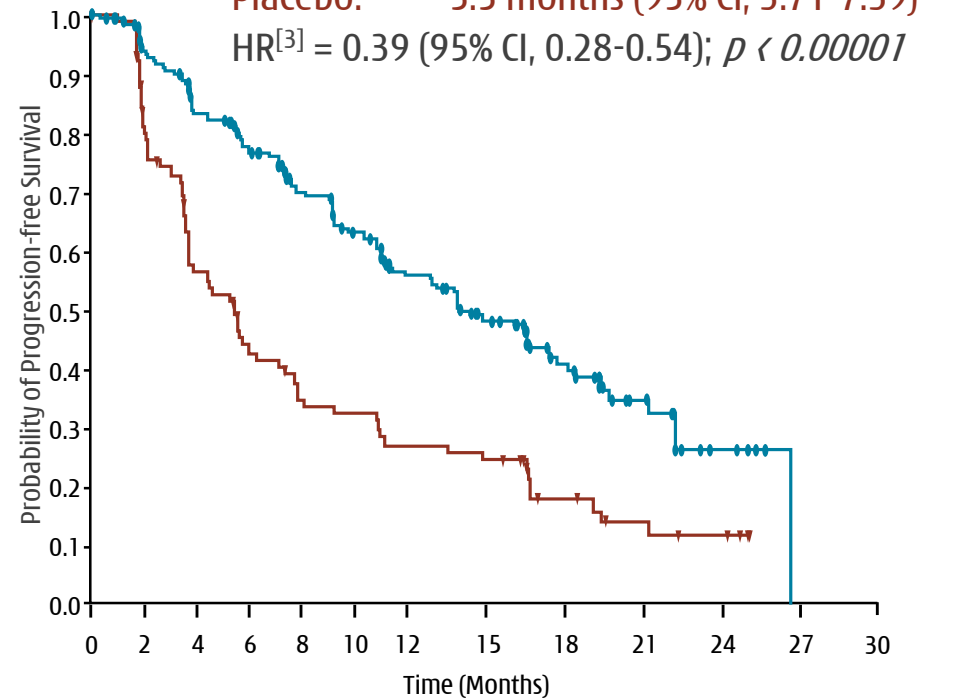
Surufatinib: 9.2 months (95% CI 7.4, 11.1)
Placebo: 3.8 months (95% CI 3.7, 5.7)
HR^[3] = 0.334 (95% CI 0.223, 0.499); $p < 0.0001$



SANET-ep Primary (1°) endpoint was Investigator mPFS
BIIRC^[4] mPFS for supportive analysis not 1° or 2° endpoint

RADIANT-4^[2] (n=302)

Everolimus: 14.0 months (95% CI, 11.24-17.71)
Placebo: 5.5 months (95% CI, 3.71-7.39)
HR^[3] = 0.39 (95% CI, 0.28-0.54); $p < 0.00001$

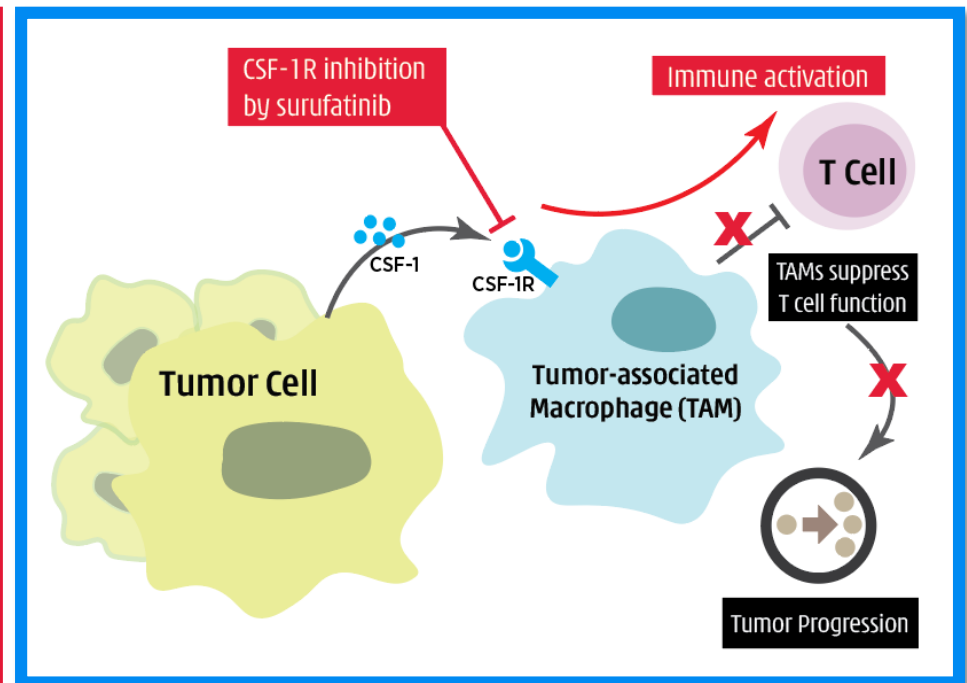
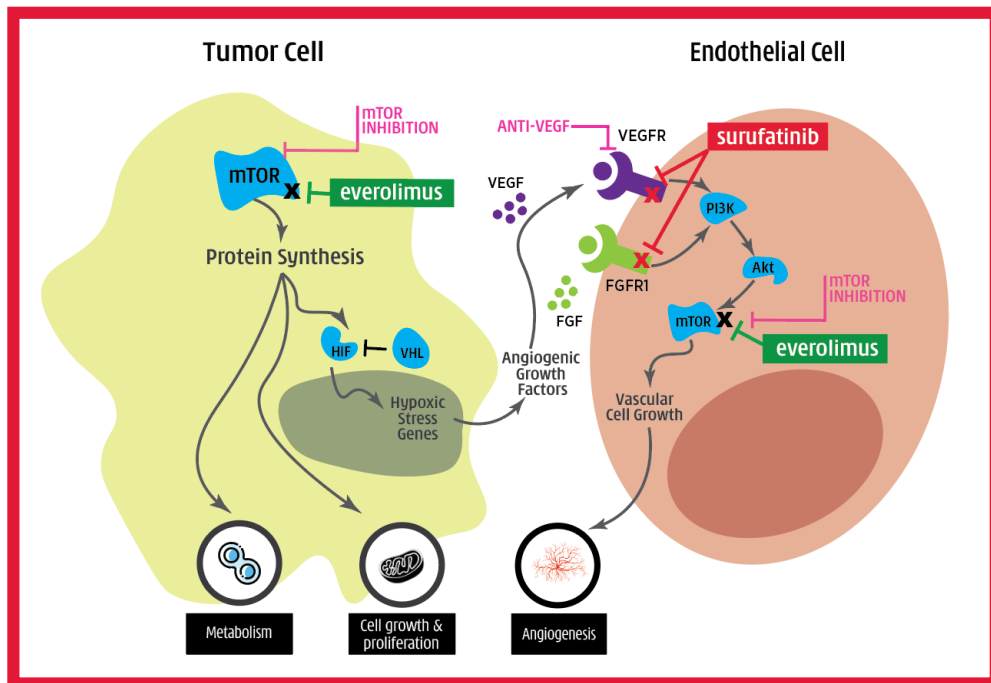


RADIANT-4 Primary (1°) endpoint was BIIRC^[4] mPFS
Investigator mPFS not 1° or 2° endpoint

Very different mechanism of action

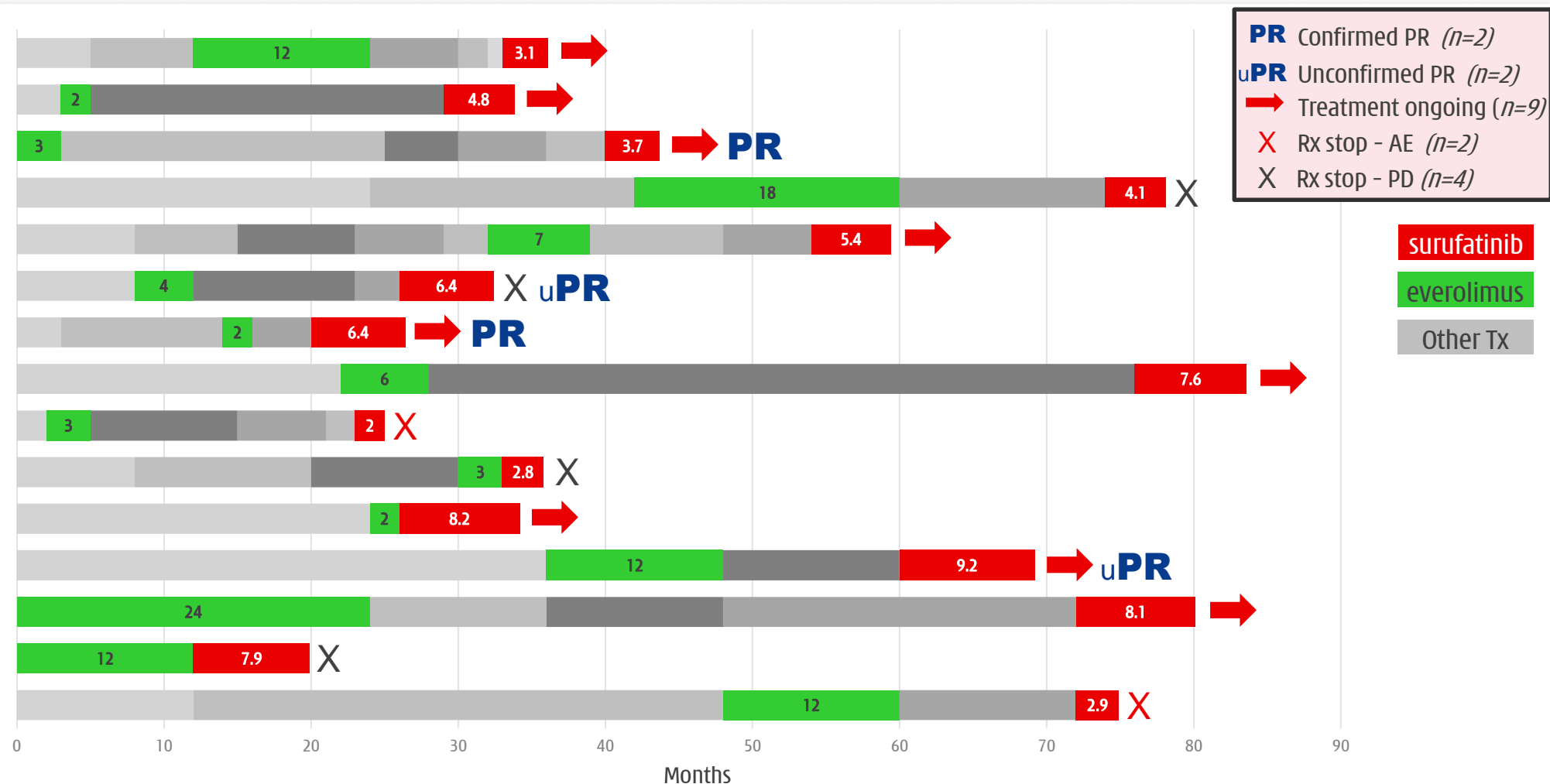
Everolimus inhibits **mTOR** and blocks the effects caused by the loss of certain genes thereby reducing cell growth, proliferation, and angiogenesis.

Surufatinib inhibits **VEGFR1/2/3** and **FGFR1** blocking vascular cell growth and angiogenesis; as well as **CSF-1R** which limits the production of TAMs which cloak the cancer cell from T-Cell attack.



Surufatinib efficacy post everolimus failure

U.S. Phase Ib (n=15) - pNET duration of treatment



Encouraging preliminary surufatinib efficacy post everolimus failure - **different MOA^[1]**

Surufatinib - China NET

Non-Pancreatic NET estimated to represent ~80% of China NET



Epidemiology - China NET & BTC patient populations

Potential
First suru
monotherapy
indication Non-
pancreatic NET

Two further
surufatinib
registration-
intent studies
underway

		Annual Incidence	Estimated Prevalence	mPFS	NRDL Pricing References
China NET	100%	67,600	~300,000 (Est. China ratio ^[1])		Sutent® (~US\$ 2,007/mo. ^[2]) Afinitor® (~US\$ 1,320/mo. ^[2])
Non-Pancreatic NET	~80%	~54,100	~240,000 (Est. China ratio ^[1])	9.2 mo. (SANET-ep Ph.III)	
Pancreatic NET	~20%	~13,600	~30,000 (Est. China ratio ^[1])	19.4 mo. (Ph.II) (SANET-p Ph.III -- TBD)	
Biliary Tract Cancer	100%	64,000		TBD	

NET is major unmet medical need in China - with long treatment duration

[1] Current estimated Prevalence to Incidence ratio in China at 4.4, lower than U.S. 7.4 ratio due to lower access to treatment options.

[2] NRDL pricing references calculations assume exchange rate of RMB6.74 per US\$1.

Surufatinib - China NET

NET potential ~\$100-120m/yr. - under treated/diagnosed



Competitive landscape - *China NET treatments*^[1]

Brand	Indication/s	Launched		2017	2018	Q1-2019
SUTENT® (sunitinib - VEGFR) Pfizer	Pancr. NET (& GIST/RCC)	2007	Sales (US\$ million)	27	24	7
			List Price (US\$/month)	4,455	<i>NRDL Oct-18</i>	2,007
AFINITOR® (everolimus - mTOR) Novartis	Pancr. NET (& 2L RCC)	2013	Sales (US\$ million)	9	13	3
			List Price (US\$/month)	<i>NRDL Jul-17</i>	1,320	1,320
SANDOSTATIN LAR® (octreotide - SSA ^[2]) Novartis	GEP-NENS ^[3]	2003	Sales (US\$ million)	14	15	5
			List Price (US\$/month)	1,169	<i>NRDL Oct-18</i>	835

Pancreatic-NET market est. ~\$10-15m/yr. - Non-Pancreatic NET market ~5-10X

Surufatinib

Potentially our first un-partnered oncology drug launch



Two Phase III neuroendocrine tumor ("NET") registration studies...

🇨🇳 25 China sites.

🇨🇳 1° endpoint: median PFS.

🇨🇳 2° endpoints: ORR, DCR, DoR, TTR, OS.

SANET-ep

Non-pancreatic NET
(Actual N=198)

R
2:1

Surufatinib

Placebo

Data presentation at **ESMO 2019** ✓

🇨🇳 Met all efficacy endpoints

🇨🇳 Well tolerated

SANET-p

Pancreatic NET
(Planned N=195)

R
2:1

Surufatinib

Placebo

🇨🇳 SANET-p Interim Analysis
in **H1 2020.**

...preparing for our first China launch...

2019

2020

Jun 14, '19 - SANET-ep
Interim Analysis

- Study stopped early, a year ahead of schedule.
- Pre-NDA meeting with CDE.

Sep 29, '19 - SANET-ep
Presentation at ESMO

- mPFS primary endpoint
- Tumor control secondary endpoints
- Placebo control

Q4 '19 - ✓
NDA Accepted

Current
~70 ppl.

Building out Oncology
Sales, Mkt., & Med. Aff. Org.

Est. Late 2020
China launch

Full China
coverage

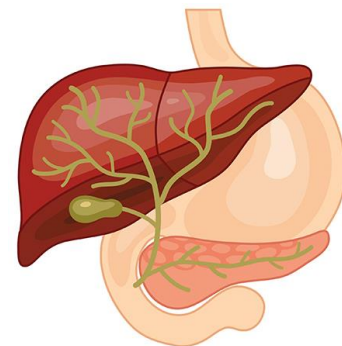
Surufatinib

Other ongoing trials



Phase IIb/III study in 2L BTC

- First patient dosed in March 2019;
- Nearly all planned sites now activated;
- Interim analysis mid-2020, based on first 80 patients;
- Total enrollment ~300 patients.



PD-1 collaborations

- With Junshi (Tuoyi®): Dose expansion in multiple tumor types to begin Q4 2019;
- With Innovent (Tyvyt®): Global studies in planning.



Ex-China development

- U.S. Phase Ib/II in P-NET & BTC initiated July 2018 - NET enrollment complete;
- FDA End of Phase II meeting targeted for Q4 2019;
- U.S. & Europe Phase III registration study expected to initiate in Q1 2020.



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尼 胶 囊

100
lilly
Lilly

Fruquintinib Capsules

ELUNATE®

5mg



Hutchison Medi Pharma

Lilly

2b

Elunate® (fruquintinib capsules)

3rd-line colorectal cancer ("CRC")

Epidemiology

China Annual Incidence
380,000 patients ^[1]

Surgery

1st-line treated

~15%

2nd-line treated

3rd-line treated

>55,000 patients ^[2]

Launch pricing ^[3]

Launch pricing (OOP ^[4])

~US\$ 3,260 per cycle
(RMB 21,966 per cycle)
(one cycle 4 weeks)

Patient Access Program

Cycle 1: ~US\$ 3,260

Cycle 2: ~US\$ 3,260

Cycle 3: Free (PAP^[5])

Cycle 4: Free (PAP^[5])

Cycle 5: ~US\$ 3,260

Cycle 6 onwards: Free (PAP^[5])

Total OOP cost to patients

~US\$ 9,800 (RMB 65,880)

Average Usage

~Avg 5 mths / 5.5 cycles
(to progression; 3.7 mo. mPFS^[6])

National Reimbursed Drug List (NRDL)

2019 NRDL released by China's National Healthcare Security Administration ("NHSA")

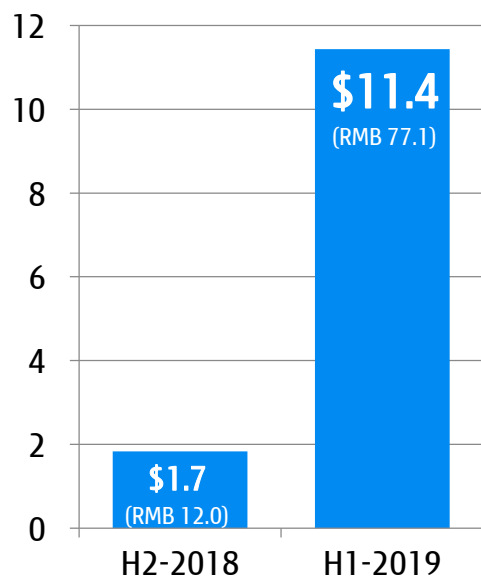
- Announced Nov. 28, 2019; effective Jan. 1, 2019
- 8 newly listed oncology drugs, including Elunate[®]
- Reimburse 50-70% of patient costs under urban scheme

OOP costs for 3L CRC Patients per cycle		Urban Med. Insur. Scheme (UMI)	Non-UMI
Population		317m	1,053m
% China		23%	77%
Elunate [®] (fruquintinib)	Pre-NRDL	RMB21,966	RMB21,966
	Post-NRDL	7,938	7,938
	3L CRC Pts OOP	2,381~3,969	7,938
Stivarga [®] (regorafenib)	Pre-NRDL	RMB30,240	RMB30,240
	Post-NRDL	16,464	16,464
	3L CRC Pts OOP	4,939~8,232	16,464

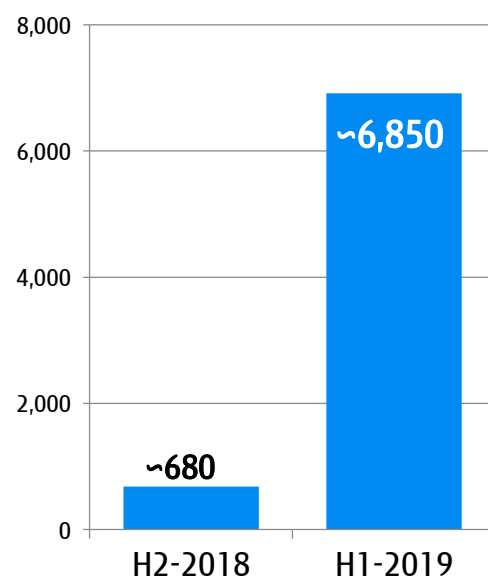
[1] W. Chen, R. Zheng et al, CA Cancer J Clin. 2016 Mar-Apr;66(2):115-32. Cancer Statistics in China, 2015. doi:10.3322/caac.21338. Epub 2016 Jan 25; [2] Frost & Sullivan; [3] Pricing figures represent retail prices paid per patient to Lilly; [4] OOP = out of pocket; [5] PAP = Patient Access Program, subject to qualification criteria; [6] mPFS = median Progression-Free Survival; [7] PRDL = Provincial Reimbursement Drug List; [8] End-2017, 14,968k people covered by Shanghai PRDL including 10,054k employees and 4,914k retirees; Total SH population 24,183k incl. 14,456k local residents & 9,727k external population; [9] pay for 3 cycles x RMB2,860/box x 3 weeks/box = RMB 25,740 (RMB:US\$ exchange rate of 6.74:1).

Elunate® Performance

Sales (millions) [1]



Total Cycles (OOP&PAP) [2]



Chi-Med Revenue (US\$ million)

	H2-2018	H1-2019
Manufacturing [3]	\$3.3m	\$3.0m
Royalty	0.3	1.7
Total HCM Revenue	3.6	4.7



Elunate® early progress – PAP working but NRDL will provide greater access

[1] Royalties to Chi-Med in H2 2018 and H1 2019 of \$0.261m and \$1.715m, respectively; at the lowest tier royalty rate of 15%, this implies net sales from third parties to Lilly of \$1.7m and \$11.4m, respectively; at RMB:US\$ exchange rate of 6.87:1 and 6.74:1, respectively, this implies RMB sales of 12m and 77m, respectively; [2] Treatment cycle = 28 day, i.e. assume three x 7 capsule 5mg packs per cycle or five x 21 capsule 1mg packs per cycle; OOP = Out of pocket payment; PAP = Patient access program; [3] Sales of Elunate manufactured by Chi-Med to Eli Lilly.

China VEGFR landscape

Competitive landscape – *small molecule VEGFR TKIs*

Brand	Indication/s	Launch	2011	2012	2013	2014	2015	2016	2017	2018	Q1-2019
STIVARGA® (regorafenib) Bayer AG	3L CRC /2L GIST 2L HCC	May 2017 Mar 2018	Sales (US\$ million) ^[1]						5	21	20
			List Price (US\$/mo.)						4,368	NRDL Oct-18	2,352
NEXAVAR® (sorafenib) Bayer AG	Unres. RCC & HCC Diff. Thyroid can.	2006	Sales (US\$ million) ^[1]						108	130	50
			List Price (US\$/mo.)						7,250	3,610	3,610
SUTENT® (sunitinib) Pfizer	RCC, GIST, pNET	2007	Sales (US\$ million) ^[1]						27	24	7
			List Price (US\$/mo.) ^[4]						5,544	NRDL Oct-18	2,498
INLYTA® (axitinib) Pfizer	2L adv. RCC	2015	Sales (US\$ million) ^[1]						16	13	5
			List Price (US\$/mo.)						5,957	NRDL Oct-18	1,787
VOTRIENT® (pazopanib) Novartis	RCC	2017	Sales (US\$ million) ^[1]						5	12	5
			List Price (US\$/mo.)						7,891	NRDL Oct-18	2,348
AITAN® (apatinib) Hengrui	3L Gastric can.	Dec 2014	Sales (US\$ million) ^[2]						219	258	~82
			List Price (US\$/mo.)						2,870	1,810	1,810
FOCUSV® (anlotinib) Sino Biopharm	3L NSCLC	June 2018	Sales (US\$ million) ^[3]							~190	~83
			List Price (US\$/mo.)							NRDL Oct-18	981

Elunate® first 6 mo. sales progressing... relative to all MNC VEGFRi China launch sales ^[5]

3rd-line CRC efficacy advantage

Third-Line Metastatic Colorectal cancer	FRESCO ^[1]		CONCUR		CONCUR		CORRECT	
	Mainland China		Chinese Patients (Mainland China, Hong Kong, Taiwan) ^[2]		Mainland China, Hong Kong, Taiwan, Vietnam, South Korea		Global	
Treatment arms	Elunate [®]	Placebo	Stivarga [®]	Placebo	Stivarga [®]	Placebo	Stivarga [®]	Placebo
Patients (n)	278	138	112	60	136	68	505	255
Objective Response Rate, n (%)	4.7%	0.0%	3.6%	0.0%	4.4%	0.0%	1.0%	0.4%
Disease Control Rate, n (%)	62.2% +49.9	12.3%	45.5% +38.8	6.7%	51.5% +44.1	7.4%	41.0% +26.1	14.9%
Median Progression-Free Survival (mPFS) (mo.)	3.7 +1.9	1.8	2.0 +0.3	1.7	3.2 +1.5	1.7	1.9 +0.2	1.7
Median Overall Survival (mOS) (mo.)	9.3 +2.7	6.6	8.4 +2.2	6.2	8.8 +2.5	6.3	6.4 +1.4	5.0








Advantage for Elunate[®] efficacy vs. Stivarga[®] in Chinese metastatic CRC patients;



Advantage for Elunate[®] post VEGF/EGFR targeted therapy

- mOS: 7.69 mo. vs. 5.98 mo. placebo (HR 0.63 & p-value 0.012)
- mPFS: 3.65 mo. vs. 1.84 mo. placebo (HR 0.24 & p-value <0.001)

Overall Survival subgroup analysis by Prior Treatment ^[1]

		Hazard Ratio (95% CI)	p-value
Overall		0.65 (0.51, 0.83)	<0.001
with prior anti-VEGF therapy		0.68 (0.45, 1.03)	0.066
without prior anti-VEGF therapy		0.60 (0.45, 0.80)	<0.001
with prior anti-VEGF or anti-EGFR therapy		0.63 (0.46, 0.90)	0.012
without prior anti-VEGF or anti-EGFR therapy		0.63 (0.43, 0.86)	0.003

0 0.5 1.0 1.5 2.0
Favors Fruquintinib Favors Placebo

100% Avastin[®]
prior use

BIOCHEMICAL ACTIVITY	IC ₅₀ (nmol/L)	IC ₅₀ (nmol/L)
On-Target Kinases:		
VEGFR1	33	13
VEGFR2	35	4.2
VEGFR3	0.5	46
Off-Target Kinases:		
Ret	128	1.5
FGFR1	181	202
c-kit	458	7
PDGFRβ	>10,000	22
RAF-1	>10,000	2.5
B-RAF	>10,000	28
B-RAF ^{V600E}	>10,000	19

Stivarga[®] liver toxicity black-box warning:

- ➔ Increased liver function test monitoring (weekly if elevated) & remedial dose interruption.

STIVARGA (regorafenib) tablets, oral
Initial U.S. Approval: 2012

WARNING: HEPATOTOXICITY

See full prescribing information for complete boxed warning.

- Severe and sometimes fatal hepatotoxicity has been observed in clinical trials. (5.1)
- Monitor hepatic function prior to and during treatment. (5.1)
- Interrupt and then reduce or discontinue Stivarga** for hepatotoxicity as manifested by elevated liver function tests or hepatocellular necrosis, depending upon severity and persistence. (2.2)

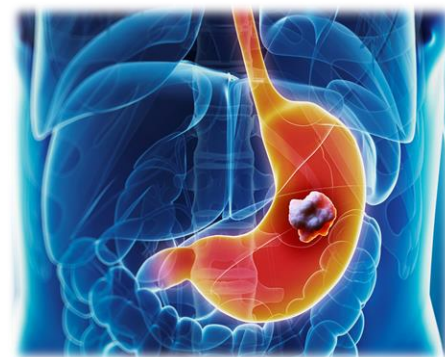
3 rd -Line Metastatic Colorectal cancer	FRESCO Study Mainland China [1]		CONCUR Study (Mainland China, HK, Taiwan) [2]	
Treatment arms	Elunate [®]	Placebo	Stivarga [®]	Placebo
Patients (n)	278	138	112	60
≥G3 AE (Safety population)	61.1%	19.7%	69.6%	46.7%
SAE (Safety population)	15.5%	5.8%	31.3%	26.7%
VEGFR on-target related AEs:				
Hypertension ≥G3	21.2%	2.2%	12.5%	8.3%
Hand-Foot Syndrome (Palmar-plantar), ≥G3	10.8%	0.0%	17.0%	0.0%
Off-target (i.e. non-VEGFR) related AEs:				
Hypophosphatemia, ≥G3	0.0%	0.0%	8.0%	0.0%
Hypokalemia, ≥G3	0.7%	0.7%	6.3%	0.0%
Rash/desquamation, ≥G3	0.0%	0.0%	4.4%	0.0%
Lipase increase, ≥G3	0.0%	0.0%	6.3%	1.7%
Hepatic function (Liver function) AEs:				
ALT increased, ≥G3	0.7%	1.5%	7.1%	3.3%
AST increased, ≥G3	0.4%	0.7%	8.9%	0.0%
Blood bilirubin increased, ≥G3	1.4%	1.5%	8.9%	8.3%
Tolerability:				
AE Leading to dose interruption	35.3%	10.2%	68.8%	25.0%
AE Leading to dose reduction	24.1%	4.4%	23.2%	0.0%
AE Leading to treatment discontinuation	15.1%	5.8%	14.3%	6.7%

Elunate[®] superior safety - advantage especially for liver mets patients

Ongoing trials

Phase III in 2L gastric cancer (FRUTIGA)

- Passed first interim analysis by IDMC, trials continuing per IDMC recommendation;
- On track to complete enrollment Q2 2020.



PD-1 collaborations

- With Innovent (Tyvyt[®]): dose/regimen finding ongoing;
- With Genor (genolimzumab): dose escalation ongoing;
- Dose expansion expected to kick off starting Q4 2019.

Innovent
Innovent Biologics

嘉和生物药业
Genor Biopharma

Phase II in 1L NSCLC (in combination with Iressa[®])

- Study complete and to submit data for presentation at an upcoming scientific conference.

IRESSA[®]
gefitinib



AstraZeneca and Chi-Med
Harnessing the power of Chinese Innovation



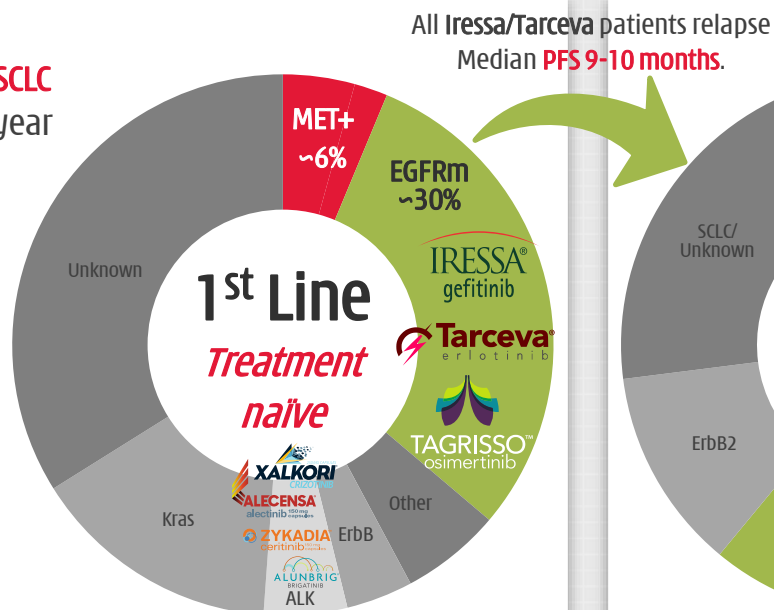
Savolitinib

Savolitinib

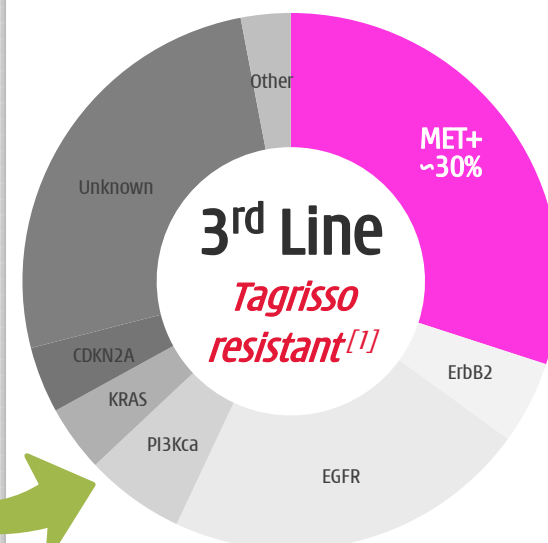
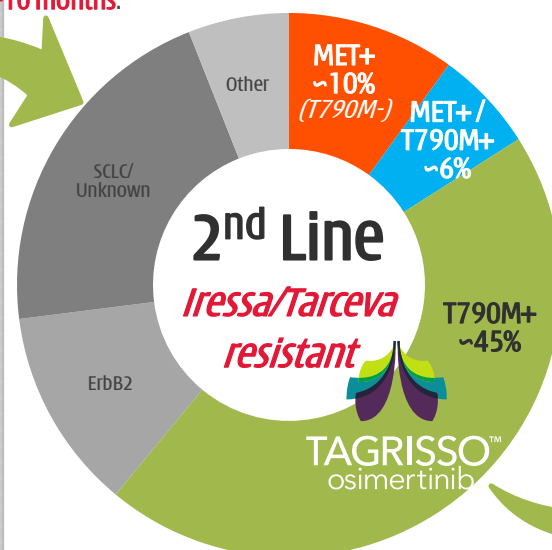
Biggest opportunity is MET+ NSCLC

Primary NSCLC

1.8 million NSCLC patients per year



Resistance-driven EGFRm+ NSCLC



	Target	Launch	2018 (\$m) ^[3]
Iressa	EGFRm	2003	\$518m
Tarceva	EGFRm	2004	550
Tagrisso	EGFRm / T790M	2015	1,860
Xalkori	ALK / ROS1 / MET	2011	524
Zykadia	ALK	2015	Not disc.
Alecensa	ALK	2015	650
Total Sales			> 4.1b

Launch	2016	2017	2018	9M 2019
Dec-15	423	955	1,860	2,305 (+82%)

Est. global sales of ~\$4-5 bn by 2022^[2].

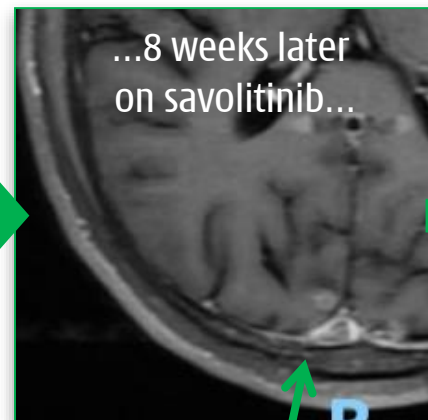
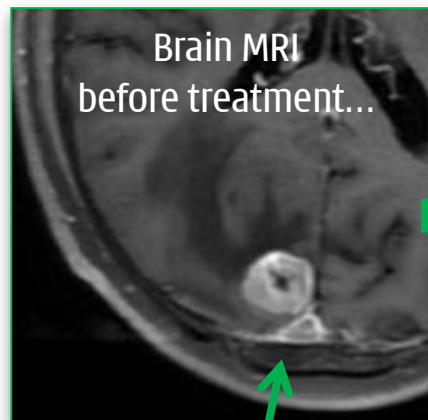
TAGRISSO[™] osimertinib

Savolitinib - MET Exon 14 deletion NSCLC ^[1]

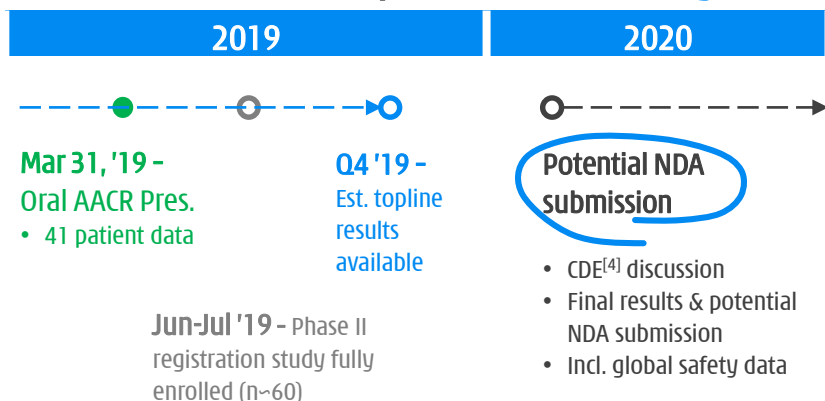
Potential China NDA submission in 2020 ^[2]

4. Encouraging MET Exon14d NSCLC study China data at AACR 2019 ^[3]

- 41 pts; 31 pts efficacy evaluable.
- Promising antitumor activity.
- Rapid, durable tumor response observed.**
- Anti-tumor activity observed in brain mets.
- Savolitinib generally well tolerated; most related 1 TEAEs were grade 1 or 2.



5. MET Exon14d NSCLC potential NDA filing 2020 ^[2]



6. Savolitinib monotherapy China market opportunity

		Annual Incidence	Estimated mPFS	Pricing Reference
Non-small Cell Lung Cancer ^[4]	100%	737,400		
MET Exon 14d NSCLC	2%	14,700	TBD	Tagrisso® -- China NRDL
MET gene ampl. NSCLC	2-4%	14,700 - 29,000		
Gastric Cancer	100%	442,300		
MET gene ampl. Gastric Cancer	4-10%	18,000 - 44,000		

Potential first savo monotherapy indication MET Exon 14d NSCLC

Two further MET-driven patient populations - savo monotherapy

[1] The trial is focused on patients with MET Exon 14 mutation who have failed prior systemic therapy, or are unable to receive chemotherapy, however the target patient population is intended to be all MET Exon 14 mutation patients; [2] We expect that the Phase II study of savolitinib in MET Exon 14d NSCLC would, if successful, be sufficient to support NDA submission; [3] Data cut-off Feb. 26, 2019. Lu S et al, CT031 - Preliminary efficacy and safety results of savolitinib treating patients with pulmonary sarcomatoid carcinoma (PSC) and other types of non-small cell lung cancer (NSCLC) harboring MET Exon 14 skipping mutations. Presented at American Association of Cancer Research Annual Meeting 2019, Atlanta, GA, Mar. 31, 2019; [4] Center for Drug Evaluation of the National Medicinal Products Administration of China.

TATTON B & D data - efficacy

Tagrisso® + savolitinib in EGFR TKI refractory NSCLC

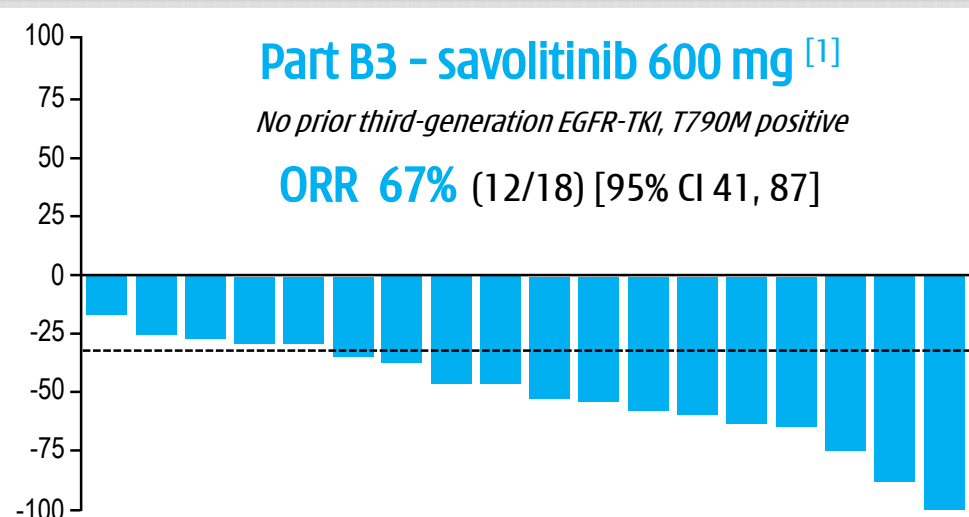
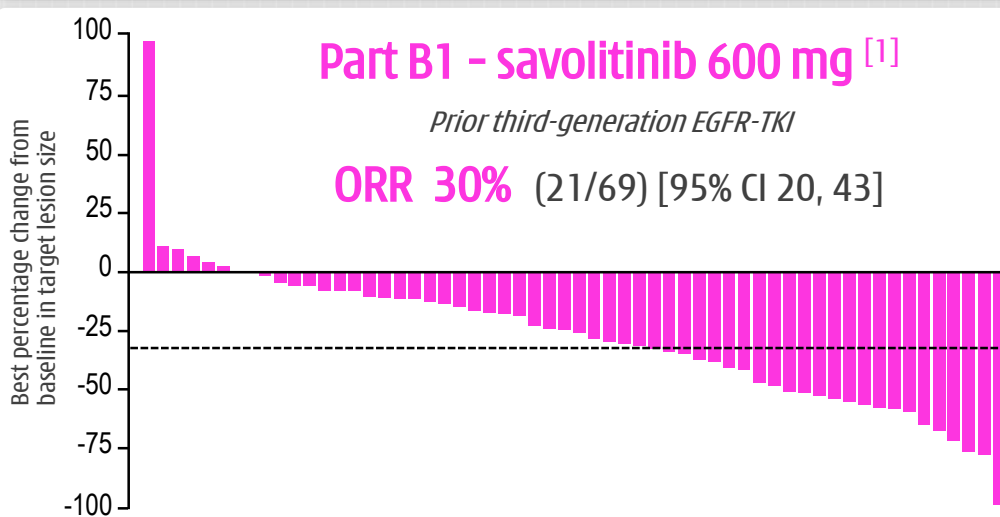
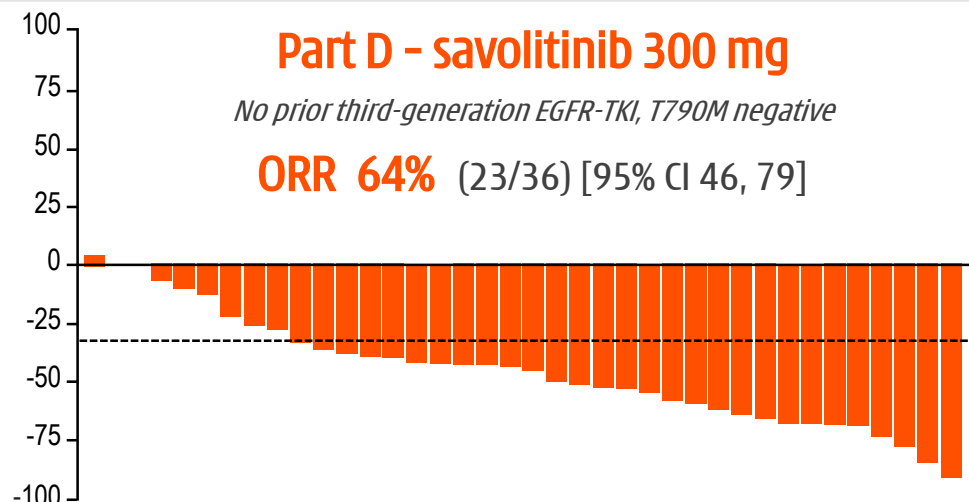
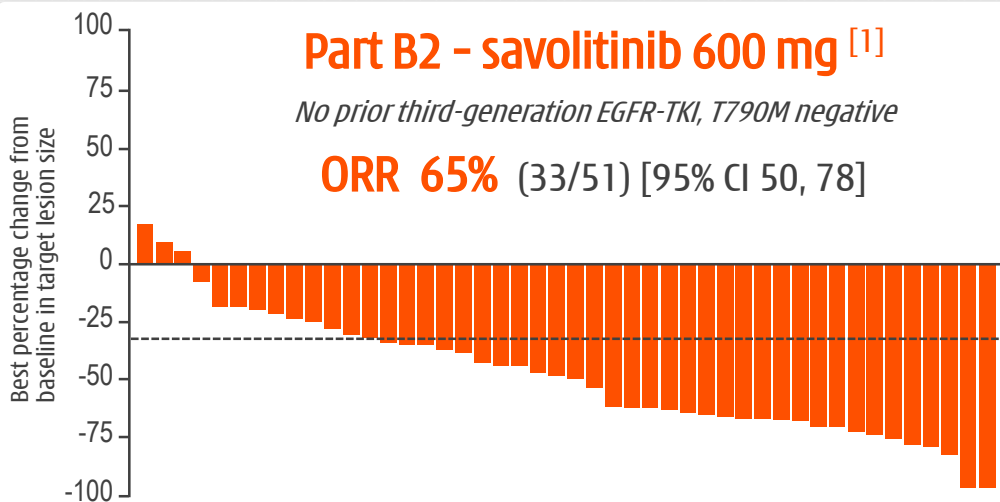
	TATTON Part B osimertinib 80 mg + savolitinib 600 mg ^[1]			TATTON Part D osimertinib 80 mg + savolitinib 300 mg
	Part B1 (n=69) Prior third-generation EGFR-TKI	Part B2 (n=51) No prior third-generation EGFR-TKI (T790M negative)	Part B3 (n=18) No prior third-generation EGFR-TKI (T790M positive)	Part D (n=36) No prior third-generation EGFR-TKI (T790M negative)
Objective response rate,* % [95% CI]	30% [20, 43]	65% [50, 78]	67% [41, 87]	64% [46, 79]
Complete response, %	0	0	0	0
Partial response, %	30%	65%	67%	64%
Non-response, %				
Stable disease (≥ 6 weeks)	45%	24%	33%	28%
Progressive disease	10%	6%	0	3%
Not evaluable	14%	6%	0	6%
Disease control rate,# % [95% CI]	75% [64, 85]	88% [76, 96]	100% [81, 100]	92% [78, 98]
Median DoR, months [95% CI]	7.9 [4.0, 10.5]	9.0 [6.1, 22.7]	12.4 [2.8, NR]	8.0 [4.5, NR]
Median PFS, months [95% CI]	5.4 [4.1, 8.0]	9.0 [5.5, 11.9]	11.0 [4.0, NR]	9.1 [5.4, 12.9]

No reduction in efficacy with 300mg savo – SAVANNAH converted to 300mg dose

[1] Most patients were enrolled to Part B1, B2, B3 on 600 mg savolitinib, prior to weight-based dosing implementation, but following a protocol amendment in response to a safety signal of hypersensitivity, the final 21 patients enrolled in Part B were dosed with savolitinib by body weight as follows: patients who weighed ≤55 kg (n=8) received 300 mg daily and those weighing >55 kg (n=13) received 600 mg daily; Best response data are for patients who had an opportunity to have two follow-up scans; *Complete or partial response confirmed at ≥4 weeks. #Disease control rate = confirmed complete response + confirmed partial response + stable disease at ≥5 weeks; CI, confidence interval; NR, not reached.

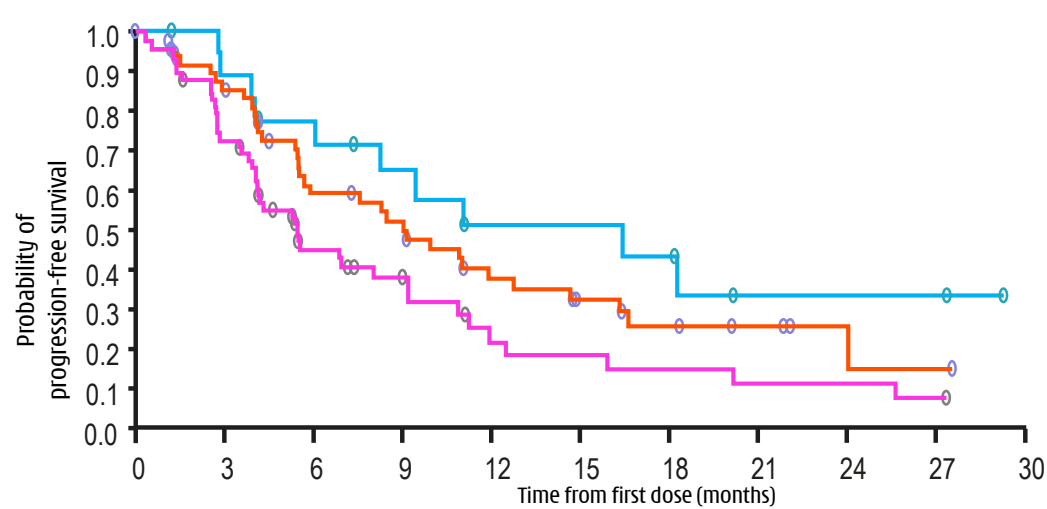
TATTON B & D data - ORR

Tagrisso® + savolitinib in EGFR TKI refractory NSCLC



TATTON B & D data - PFS

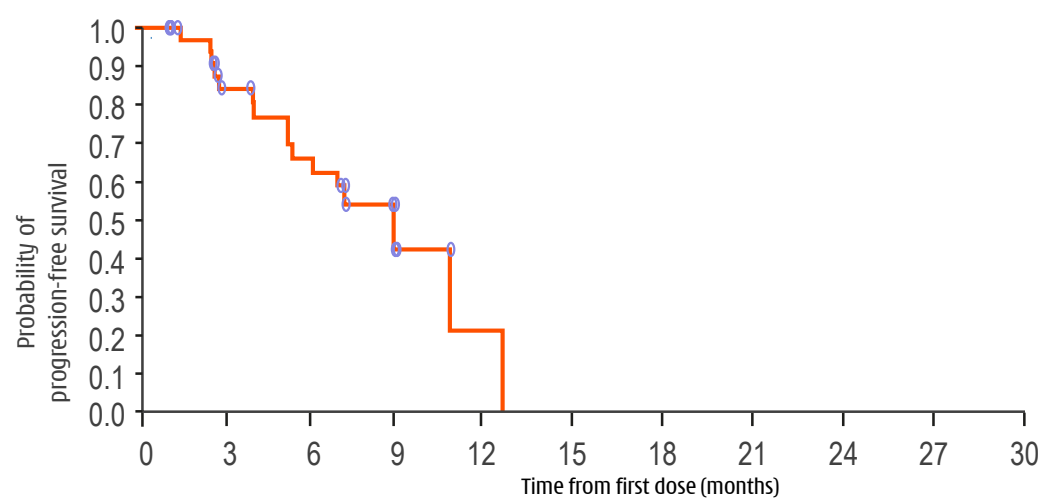
Tagrisso® + savolitinib in EGFR TKI refractory NSCLC



	Median PFS, months [95% CI]	Median (range) duration of follow-up in censored patients, months
Part B1 Prior third-generation EGFR-TKI; (600 mg ^[1] ; n=69)	5.4 [4.1, 8.0]	2.6 [0.0-27.3]
Part B2 No prior third-generation EGFR-TKI, T790M negative; (600 mg ^[1] ; n=51)	9.0 [5.5, 11.9]	10.1 [0.0-27.5]
Part B3 No prior third-generation EGFR-TKI, T790M positive; (600 mg ^[1] ; n=18)	11.0 [4.0, NR]	14.7 [1.2-29.3]

Progression data had a maturity of 62%.

Patients who had not progressed or died at the time of analysis were censored at the time of the latest date of assessment from their last evaluable RECIST assessment. Circles indicate censored observations.



	Median PFS, months [95% CI]	Median (range) duration of follow-up in censored patients, months
Part D No prior third-generation EGFR-TKI, T790M negative; (300 mg; n=42)	9.1 [5.4, 12.9]	3.0 [0.0-11.0]

Progression data had a maturity of 40%.

Patients who had not progressed or died at the time of analysis were censored at the time of the latest date of assessment from their last evaluable RECIST assessment. Circles indicate censored observations.

PFS= Progression Free Survival; EGFR = Epidermal Growth Factor Receptor; TKI = Tyrosine Kinase Inhibitor; [1] Most patients were enrolled to Part B1, B2, B3 on 600 mg savolitinib, prior to weight-based dosing implementation, but following a protocol amendment in response to a safety signal of hypersensitivity, the final 21 patients enrolled in Part B were dosed with savolitinib by body weight as follows: patients who weighed ≤55 kg (n=8) received 300 mg daily and those weighing >55 kg (n=13) received 600 mg daily.

TATTON B & D data - AEs & tolerability

Tagrisso® + savolitinib in EGFR TKI refractory NSCLC

Event, n (%)	All Part B (n=138)	Part D (n=42)
Any AE	135 (98)	39 (93)
Any AE possibly related to savolitinib	115 (83)	25 (60)
AE grade ≥ 3	79 (57)	16 (38)
AE possibly causally related to study treatment leading to discontinuation of:		
Savolitinib	38 (28)	9 (21)
Osimertinib	14 (10)	2 (5)
Any AE leading to death	6 (4)	2 (5)
Any SAE	62 (45)	11 (26)

Part D data are preliminary, therefore, for osimertinib, the mean actual treatment exposure was 8.5 months vs 6.1 months for Parts B and D, respectively, and 7.1 months vs 4.9 months for savolitinib, for Parts B and D, respectively
 Han J. et al, "TATTON expansion cohorts: a Phase Ib study of osimertinib plus savolitinib in patients with EGFR-mutant, MET-amplified NSCLC following disease progression on a prior EGFR-TKI", #LBA, ESMO Asia, Singapore, November 23, 2019;

TATTON B & D data - AEs & SAEs

Most common AEs^[1] independent of causality & SAEs ($\geq 3\%$)^[2]

AE*, n (%)	All Part B (n=138)		Part D (n=42)	
	All grades	Grade ≥ 3	All grades	Grade ≥ 3
Nausea	67 (49%)	4 (3%)	13 (31%)	0
Fatigue	48 (35)	6 (4)	4 (10)	0
Decreased appetite	47 (34)	5 (4)	6 (14)	1 (2)
Vomiting	46 (33)	6 (4)	5 (12)	0
Oedema peripheral	44 (32)	3 (2)	8 (19)	0
Diarrhoea	39 (28)	4 (3)	8 (19)	2 (5)
Paronychia	30 (22)	3 (2)	7 (17)	0
Pyrexia	29 (21)	1 (1)	6 (14)	0

AE*, n (%)	All Part B (n=138)		Part D (n=42)	
	All grades	Grade ≥ 3	All grades	Grade ≥ 3
Rash	26 (19%)	3 (2%)	8 (19%)	0
Stomatitis	26 (19)	0	4 (10)	0
Constipation	26 (19)	0	3 (7)	0
Pruritus	24 (17)	1 (1)	5 (12)	0
Headache	23 (17)	0	3 (7)	0
Myalgia	22 (16)	3 (2)	6 (14)	1 (2)
Cough	22 (16)	0	4 (10)	1 (2)
AST increased	21 (15)	9 (7)	2 (5)	0
Pneumonia	15 (11)	7 (5)	7 (17)	5 (12)

SAE**, n (%)	All Part B (n=138)	Part D (n=42)
Pneumonia	5 (4%)	4 (10%)
Anaphylactic reaction	6 (4)	1 (2)
Pneumothorax	6 (4)	1 (2)
Pyrexia [#]	5 (4)	0
Dyspnoea	5 (4)	0
Drug hypersensitivity	4 (3)	1 (2)
Diarrhoea	4 (3)	1 (2)
Back pain	4 (3)	0
Pulmonary embolism	3 (2)	2 (5)

[1] $\geq 15\%$ in either Part B or Part D for all grades; [2] $\geq 3\%$ in either Part B or Part D for all grades. [#]The emergence of drug-related hypersensitivity AEs are characterised by events such as pyrexia; The emergence of hypersensitivity and anaphylaxis events led to a protocol amendment introducing a weight-based savolitinib dosing regimen (for the last group of patients enrolled in Part B) in parallel to the lower dose of savolitinib (300 mg) being tested (for all patients enrolled in Part D)

SAVANNAH Study

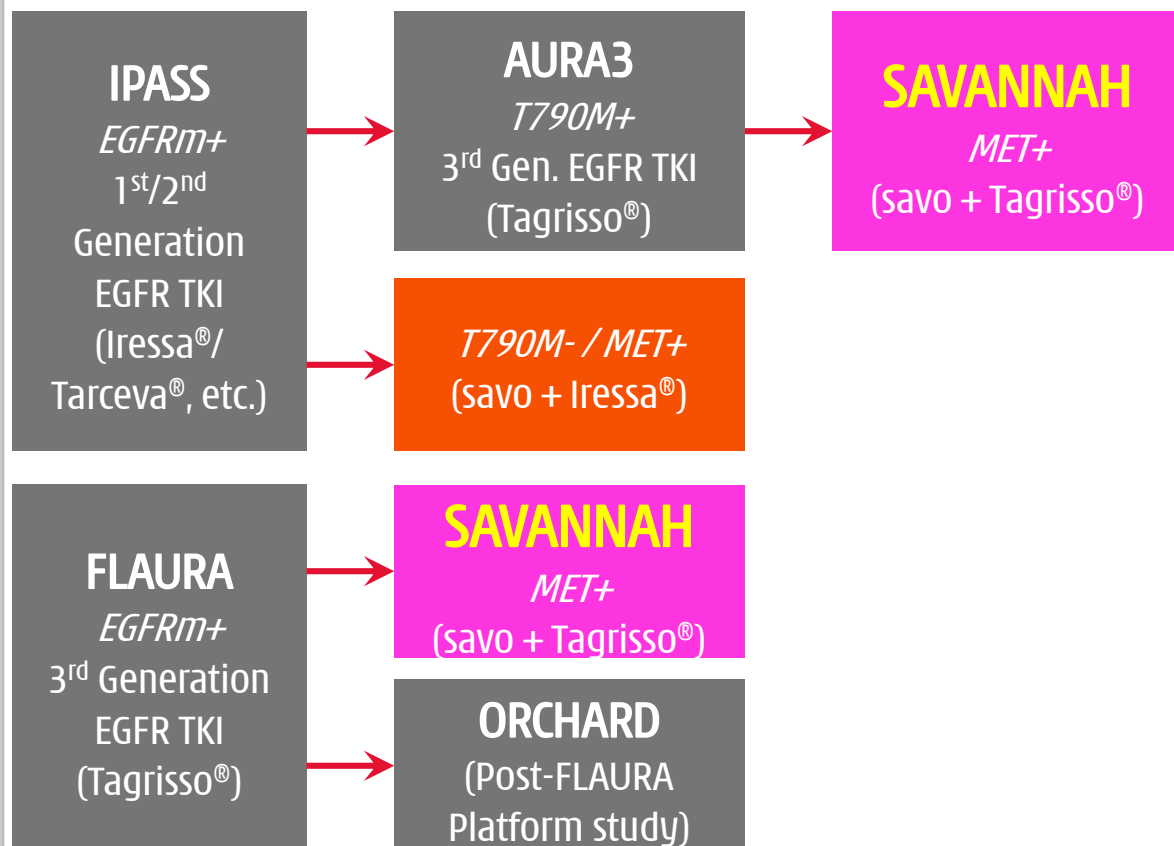
Encouraging TATTON data - led to the initiation of SAVANNAH



Addressing resistance with combinations

1st Line Metastatic

2nd Line+ Metastatic



SAVANNAH (NCT03778229)

Phase II single-arm study:

- Global - N. & S. America, Eur., & Asia.
- Primary endpoint ORR.
- Secondary endpoints: PFS, OS, DoR & percent change in tumor size.
- Primary data completion est. 2021.

Weight-based dosing regimen:

- TATTON D - exploring lower savo dose in order to maximize long-term tolerability for combo.
- TATTON D enrollment complete.

ORCHARD study:

- Post FLAURA Platform study offering targeted treatments for all patients - expect high enrollment.
- MET+ patients prioritize to SAVANNAH.

Savolitinib + Imfinzi® combination

1. Could **MET + PD-L1** inhibition be **synergistic**?

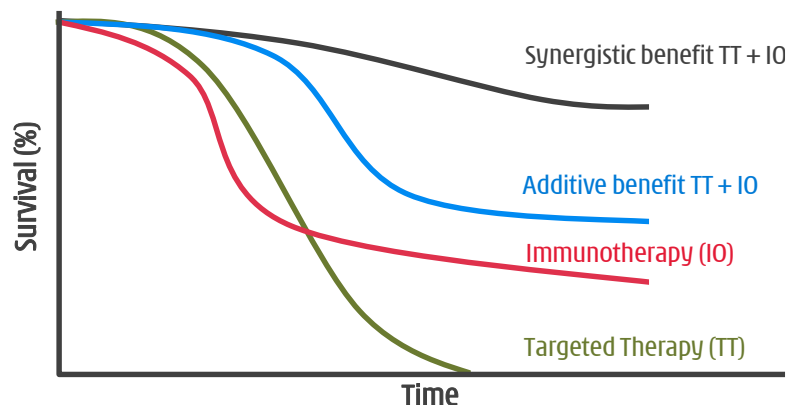
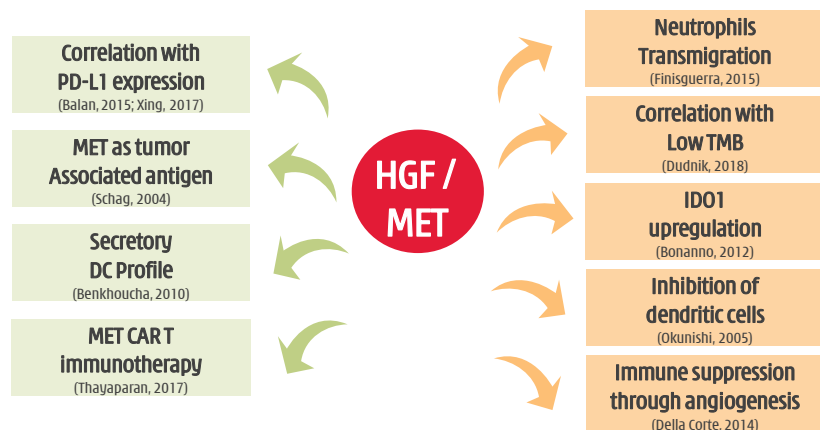


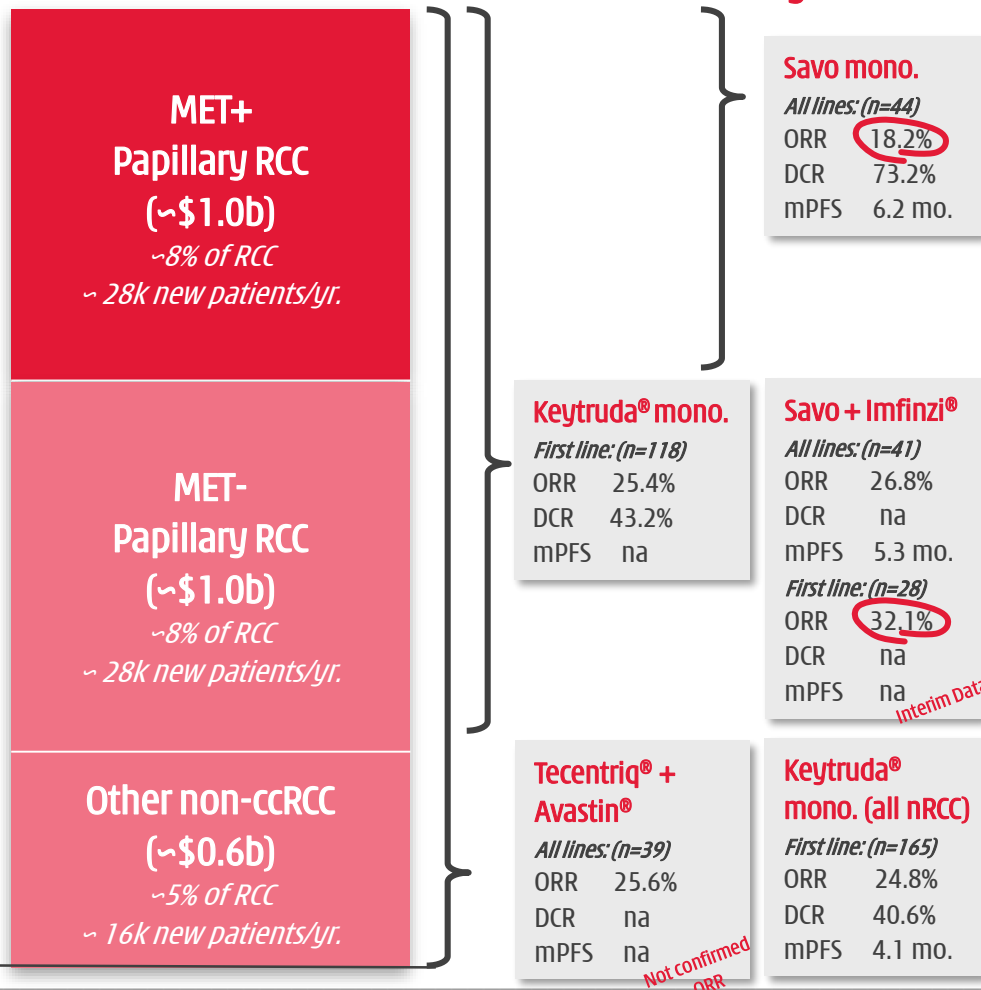
Illustration by Tracy L Rose MD MPH at ASCO GU 2019 presentation, showing what synergistic vs additive benefit could hypothetically look like; not based on clinical data.

2. **MET/HGF** complex interplay with immune system.



Papaccio et al Int J Molec Sciences, 2018; 19(3595)

3. PD-1/PD-L1s important in non-ccRCC but **need to see mature mPFS/mOS & further biomarker analysis** [1]






[1] KEYNOTE 427 (Cohort B) ASCO GU 2019 D. McDermott; CALYPSO (PRCC cohort) ASCO GU 2019 C. Suarez; Abstract 548 (244057) ASCO GU 2019 R.McKay; ORR = Objective Response Rate; DCR Disease Control Rate; mPFS = median Progression-Free Survival.





Other Recent Operating Highlights

Other Recent Operating Highlights

B-cell malignancies / non-Hodgkin's lymphoma

-  HMPL-523 (Syk) - **>150 patients dosed** in China/Australia Phase I/Ib; to guide registration strategy in late 2019;
-  HMPL-689 (PI3Kδ) - **Phase II dose selected** in China & expansion underway;
-  **US/EU Phase I 1st patient dosed** for both HMPL-523 & HMPL-689.

Organization

-  **Accelerating expansion of New Jersey-based international C&R operations;**
-  **Establishing China oncology commercial team** - ~70 commercial staff in place, focused on medical affairs & preparation for potential surufatinib launch.

Discovery

-  **IND submission on HMPL-306** - an isocitrate dehydrogenase (IDH) 1/2 inhibitor.

What is next from discovery?

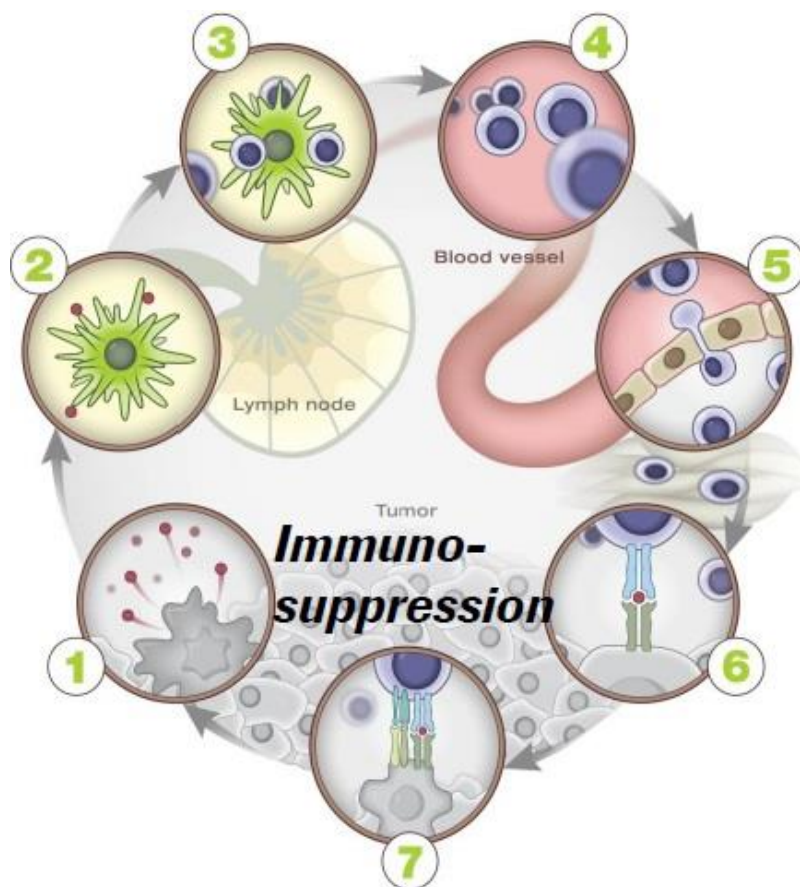
Differentiated assets against multiple targets

Priming & activations

- aOX40
- 4-1BB

Antigen release

- MET (savolitinib)
- EGFR (epitinib/theliatinib)
- Syk (HMPL-523)
- PI3K δ (HMPL-689)
- FGFR (HMPL-453)
- IDH 1/2 (HMPL-306)
- ERK
- RIP1K



Anti-angiogenesis

- VEGFR (fruquintinib)
- VEGFR/FGFR (surufatinib)
- FGFR (HMPL-453)

Negative regulators

- Treg (HMPL-689)
- CSF-1R (surufatinib)

- IDO1
- AhR1
- TIM3
- TCBs

- Pre-clinical - small molecule
- Pre-clinical - antibody

Creating highest-quality range of assets against novel targets for use in combos

CHI-

MED



3

Potential Upcoming Events

Potential upcoming events

H1-19

H2-19

H1-20



Global
Innovation

Savo + Imfinzi®
Papillary RCC (CALYPSO)
Ph. II Interim Data

Savo + Tagrisso®
NSCLC (TATTON)
Ph. Ib Data (AACR)

HMPL-523 (Syk)
Indolent NHL
Ph. I Start (US/EU)

HMPL-689 (PI3Kδ)
Indolent NHL
Ph. I Start (US/EU)

Savo
2L gastric (VIKTORY)
Ph. II Data

Savo + Imfinzi®
Clear cell RCC (CALYPSO)
Ph. II Interim Data

Savo + Tagrisso®
NSCLC (SAVANNAH)
Ph. II Interim

Savo Lung Cancer
Anticipate further
Ph. II/III studies

Fruq
3L/4L colorectal (US/EU)
Ph. II/III Start**

Suru
P NET (US/EU)
Ph. II/III Start**

Fruq / Suru + PD-1
Initiation of U.S
development



China
Oncology

Savo
NSCLC Exon14del
Ph. II Data (AACR)

Savo
NSCLC Exon14del
Reg. Study Enrolled

Suru
Non-P NET (SANET-ep)
Ph. III Data (ESMO)

Savo
NSCLC Exon14del
NDA Submission**

Suru
2L Biliary tract
Ph. II/III Start

Suru
Non-P NET (SANET-ep)
Ph. III Interim

Suru
Non-P NET (SANET-ep)
NDA Submission

Suru
P NET (SANET-p)
Ph. III Interim

Fruq / Suru
PD-1 combos
Phase I Start

Fruq
3L NSCLC (FALUCA)
Ph. III Data (WCLC)

HMPL-306
IDH 1/2 inhibitor
Ph. I Start

Suru
2L Biliary tract
Ph. Ib/II Data*

Fruq + Taxol®
2L gastric (FRUTIGA)
1st Ph. III Interim

Reimbursement
Elunate®
NRDL inclusion

Fruq + Taxol®
2L gastric (FRUTIGA)
2nd Ph. III Interim

HMPL-523 (Syk)
Indolent NHL
Reg. Study Start**

= Data milestone/readout.
 = Development/commercial progress.

* submission to scientific conference; ** subject to supportive data; Targets: Savolitinib = MET; Fruquintinib = VEGFR1/2/3; Surufatinib = VEGFR1/2/3 / FGFR1 / CSF-1R; HMPL-523 = Syk; HMPL-689 = PI3Kδ; Indications: NHL = Non-Hodgkin's Lymphoma; NET = Neuroendocrine tumors; RCC = Renal cell carcinoma; NSCLC = Non-small cell lung cancer.



4

H1 2019 Financial Results, Cash & Guidance

H1 2019 Financial results

R&D expense accelerated to **\$74.5m** in first 6 months



Global
Innovation



China
Oncology



Existing China
Business

	2018	H1-18	H1-19	Growth	at CER ^[2] (Non-GAAP)
GROUP REVENUES	214.1	102.2	102.2	-	+5%
<i>Unconsolidated JV Revenues</i>	<i>491.5</i>	<i>271.7</i>	<i>276.9</i>	<i>+2%</i>	<i>+8%</i>
SEGMENT NET INCOME/(LOSS) ^[1]					
INNOVATION PLATFORM	(102.4)	(52.9)	(63.8)	-21%	-29%
COMMERCIAL PLATFORM	41.4	26.9	27.7	+3%	+9%
<i>Prescription Drugs Business</i>	<i>32.1</i>	<i>20.8</i>	<i>21.8</i>	<i>+5%</i>	<i>+11%</i>
<i>Consumer Health Business</i>	<i>9.3</i>	<i>6.1</i>	<i>5.9</i>	<i>-4%</i>	<i>+2%</i>
Chi-Med Group Costs	(13.8)	(6.7)	(9.3)	-39%	-39%
GROUP NET LOSS ^[1]	(74.8)	(32.7)	(45.4)	-39%	-48%
<i>EPS Attrib. to Ord. S-H (Basic) (US\$)</i>	<i>(0.11)</i>	<i>(0.05)</i>	<i>(0.07)</i>		

[1] Net Income / (Loss) attributable to Chi-Med; [2] at CER = at Constant Exchange Rate, which is a non-GAAP financial measure used to present period-to-period comparisons without the effects of currency movements by retranslating the current period's performance at the previous period's foreign currency exchange rates. Please refer to the slides titled "Non-GAAP Financial Measures and Reconciliation" for more information and a reconciliation of these measures to the most comparable GAAP measure.

(US\$ millions, except per share data) 45

Cash position & 2019 Guidance

\$384 million in available cash resources ^[1]

Cash Position (at end June 2019)

- **\$237 million cash** / cash equiv. / Short term inv. ^[2]
- **\$147 million** additional unutilized banking facilities ^[3]
- **\$64 million** additional cash in JVs
- **\$0 million** in bank borrowings



Global
Innovation



China
Oncology

(US\$ millions)	2019 Previous Guidance	2019 Current Guidance
Research & Development Expenses	(160) - (200)	(130) - (170)
Adj. (non-GAAP) Group Net Cash Flows ^[4]	(120) - (150)	(90) - (120)

- **Research & Development Expense savings:**
 - RMB weaker; & global suru/fruq Ph.IIb/III 2020.
- **Flexibility on timing of future financing activity:**
 - Sufficient resources to advance pipeline through multiple major value inflection points;
 - Non-dilutive finance from non-core CP divest. ^[5]

[1] Including cash, cash equivalents, short-term investments & unutilized banking facilities; [2] Short-term investments: deposits over 3 months; [3] From Bank of America Merrill Lynch, Deutsche Bank, Hong Kong Shanghai Banking Corporation; [4] Adjusted (non-GAAP) Group net cash flows excluding financing activities. Please refer to the slides titled "Use of Non-GAAP Measures and Reconciliation" for more information and a reconciliation of these measures to the most comparable GAAP measure; [5] Potential for non-dilutive finance derived from the disposal of certain non-core Commercial Platform assets.



5 Summary

Objectives for existing assets 2019-2021



Global Innovation

- **NDA submission** for savolitinib combo with Tagrisso®
- **Expand savo. Exon14 deletion** development global
- **2 compounds to enter registration studies** in 2020, surufatinib & fruquintinib
- **Proof-of-concept achieved** on both Syk & PI3Kδ compounds



China Oncology

- **Establish Elunate® as best-in-class** VEGFR TKI in >\$5bn market by 2026^[1]
- **2 new NDAs in '19/'20**, suru. ep-NET & savo. Exon14d NSCLC
- **2 more compounds into registration trials** in 2020, Syk & PI3Kδ
- **Expanded life cycle development** on all assets, incl. PD-1 combos



Existing China Business

- **Cash generative** China Commercial Platform
- **Platform for future** innovative drug launches

Chi-Med in short

■ 19-year track record of achievement & discipline

- **In-house discovery excellence** - world-class scientific talent & strategy - discovery platform that has created all clinical assets internally;
- **Proven development** - the first China company to bring home-grown asset to market^[1];
- **Commercial excellence** - deep knowhow & infrastructure in China - profitable.

■ Risk-balanced - non-binary biotech

- **Multiple shots-on-goal** - 9 novel drug candidates^[2] - two proven through pivotal studies^[3];
- **World-class partnerships** - AstraZeneca & Eli Lilly - as well as wholly-owned assets.

■ Ambition

- **Building a global science-focused biopharma company from an established base in China.**



HUTCHISON CHINA MEDITECH

Thank you